

G-Cloud 15

Rate Card

Framework reference: RM1557.15

Contact Us lavanya@rplusanalytics.com

Rplus Analytics G-Cloud 15 Pricing

Pricing / Charges

Projects will be scoped based upon the requirements outlined by the purchasing organisation. This will include a breakdown of the tasks and responsibilities and the time required to deliver the project.

Unit Based Pricing: All pricing in Rplus Analytics Rate Card document are quoted on per person, per day basis

Rplus Analytics is happy to estimate a number of days required to provide an overall service which can be procured together. Day rates provided with the service definition are maximum charges.

The total price for the project will be calculated based upon the SFIA Rate card below (subject to any applicable discounts) under the G-Cloud Agreement.

For any variation on this pricing model or enhanced requirements please contact Rplus Analytics to discuss.

Volume Discount

Rplus provide a discount on the rates defined above based on project size and days.

Retrospective discount is not applicable

Day Volume Band	Discount
< 40	0.0 %
41 - 100	4.0 %
100 – 200	6.0 %
201 +	8.0 %

Skills For the Information Age (SFIA) Definitions and rate card

Standard rate card

	Strategy and architecture	Change and Transformation	Development and implementation	Delivery and Operation	People and skills	Relationships and engagement
1. Follow	£400	£400	£400	£350	£300	£300
2. Assist	£750	£700	£650	£600	£500	£450
3. Apply	£850	£850	£850	£850	£750	£550
4. Enable	£1050	£1050	£1050	£950	£750	£700
5. Ensure or advise	£1150	£1150	£1150	£1050	£950	£950
6. Initiate or influence	£1400	£1300	£1250	£1200	£1000	£1000
7. Set strategy or inspire, mobilise	£1700	£1500	£1400	£1400	£1200	£1200

Standards for consultancy day rate cards

- **Consultant's working day:** 8 hours exclusive of travel and lunch
- **Working week:** Monday to Friday excluding national holidays
- **Office hours:** 9:00am to 5:00pm Monday to Friday
- **Travel, mileage subsistence:** Included in day rate within M25. Payable at department's standard travel and subsistence rates outside M25
- **Mileage:** As for travel, mileage subsistence
- **Professional indemnity insurance:** included in day rate

Level definitions

Level	Autonomy	Influence	Complexity	Business Skills	Knowledge
1 - Follow	Works under close direction with little discretion; seeks guidance in unexpected situations	Minimal influence; may work alone or with immediate colleagues	Performs routine activities in structured environments; requires assistance with unexpected problems	Basic communication, systems use, and digital skills; organized approach; understands compliance standards	Basic generic knowledge; applies newly acquired knowledge to develop skills
2 - Assist	Works under routine direction with limited discretion; determines when to seek guidance; plans own work within short timeframes	Interacts with and influences immediate colleagues; some external contact with customers and partners	Performs varied work activities; contributes to routine issue resolution; applies creative thinking to tasks	Effective colleague engagement; uses appropriate methods and tools; rational and organized; identifies own development needs	Basic domain knowledge; demonstrates application of essential generic knowledge; absorbs new information effectively
3 - Apply	Works under general direction; uses discretion	Interacts with and influences colleagues; may	Performs complex and non-routine work in variety of	Effective communication with multiple	Sound generic, domain, and specialist

G-Cloud 15 Rate Card, RM1557.15

	with complex issues; escalates appropriately; plans and monitors own work competently	oversee others; working-level customer contact; collaborates on user needs analysis	environments; methodical approach to issue resolution; creative problem-solving	stakeholders; systematic approach; applies digital skills effectively; takes initiative in development	knowledge; appreciates business context; effectively imparts knowledge; absorbs new information
4 - Enable	Works under general direction with substantial personal responsibility; exercises discretion with complex issues; plans and monitors work to quality targets	Influences customers and partners at account level; makes decisions affecting project success; may manage others' work; facilitates stakeholder collaboration	Broad range of complex technical activities; investigates and resolves complex issues; applies and develops creative thinking concepts	Communicates fluently to technical and non-technical audiences; selects appropriate methods; analytical approach; maximizes application capabilities; shares specialist expertise	Thorough understanding of industry and specialist bodies of knowledge; domain expertise; applies knowledge in unfamiliar situations; rapidly assesses new information
5 - Ensure/Advise	Works under broad direction; self-initiated work; fully responsible for objectives; establishes	Influences organization, customers, suppliers, and partners; impacts assigned work	Implements policies aligned to strategy; extensive range of complex work; applies principles	Demonstrates operational leadership; advises on improvements; assesses risk; shares knowledge;	Fully familiar with industry bodies of knowledge; understands business, suppliers,

	milestones; assigns tasks and responsibilities	success; manages resources; leads collaboration; builds business relationships	in unpredictable contexts; coordinates with subject matter experts	evaluates organizational impact of new technologies; impactful communication	partners, competitors; develops broader industry knowledge; defines standards
6 - Initiate/Influence	Defined authority for significant work areas including technical, financial, and quality; establishes organizational objectives; influences policy and strategy	Initiates senior-level relationships with internal and external stakeholders including industry leaders; makes decisions impacting organizational objectives and financial performance	Performs highly complex work covering technical, financial, and quality aspects; deep expertise with understanding of broader business impact	Demonstrates organizational leadership; understands industry developments; manages organizational risk; promotes learning culture; identifies technology opportunities; communicates authoritatively	Developed business knowledge of organization and ecosystem; promotes application of knowledge bodies; develops executive leadership skills; broadens industry knowledge
7 - Set Strategy	Highest organizational authority over significant areas; fully accountable	Inspires organization; influences industry developments at highest levels;	Highest level of strategic leadership; extensive strategic	Full range of strategic management skills; communicates impact of emerging	Established broad and deep business knowledge including

	for own and others' actions and decisions; policy formation and application	makes critical decisions; develops long-term strategic relationships; collaborates with leadership on corporate vision	leadership in delivering business value; deep understanding of industry and emerging technology implications	technologies; establishes governance; fosters learning culture; champions innovation; communicates persuasively across all levels	suppliers, partners, competitors, clients; fosters culture for strategic application of knowledge bodies
--	---	--	--	---	--