

Vatix:

G-Cloud 15 Lone Worker Safety Price List

Introduction:

Vatix's BS8484 accredited lone worker safety system provides real-time protection to tens of thousands of individuals working alone or in at-risk environments. Our comprehensive offerings include a variety of lone worker devices, apps, and alarms, all integrated into an easy-to-use web application that logs every incident and interaction. The system ensures immediate emergency alerts are possible with real-time GPS location tracking and man-down functionality, enhancing response efficiency and worker safety.

This pricing document details three primary options tailored to meet diverse operational needs: A. Lone Worker Device (Safe Pro 4G), suitable for general safety requirements; B. Lone Worker App, perfect for flexible and widespread application across various mobile devices; and C. Specialist ATEX Rated Device (Twig One Ex ATEX), designed specifically for use in explosive hazardous zones. Customers can select the most appropriate solution or a combination of solutions based on their specific requirements.

Additionally, optional add-ons, accessories, professional services, and IT packages are available, enabling customers to customise and enhance their setups according to their advanced features or specific needs. This flexibility ensures that each organisation can create an optimally tailored safety system that maximally protects its lone workers.

PRODUCTS:

A. Lone Worker Safety Device:

The core subscription for the Lone Worker Device provides essential safety and communication tools tailored for individuals in isolated or hazardous environments. Each device features two-way calling, fall detection, 4G with 2G fallback, GPS outdoor tracking, and Wi-Fi for indoor accuracy. It boasts a robust battery life (24 hours to 7 days), an IP67 waterproof rating, and compliance with BS8484:2022 standards, ensuring reliability in various conditions.

The subscription includes a device equipped with a charging dock, cable, UK USB plug, quick start guide, lanyard, and optional accessories like belt clips. Users gain peace of mind with a subscription-long warranty and no upfront hardware costs, as the device is rented.

Service extends beyond hardware with dual UK-based Alarm Receiving Centres (ARCs) staffed by expert Alarm Controllers who manage emergencies and exceed BS 8484:2022 response standards. Data security and privacy are paramount, with compliance to GDPR through ISO27001 and Cyber Essentials certifications.

Subscribers also access a leading cloud-based web application for managing devices, users, and alarms, enhancing safety management with comprehensive usage and engagement reports.

Safe Pro 4G - Device Subscription Plans:

G-Cloud 15 Lone Worker Device (Safe Pro 4G) Pricing (per device)			
Initial Contract Term			
Number of Devices	12 Months	24 Months	36 Months
01 to 49	£11.88	£9.54	£8.76
50 - 99	£10.14	£8.76	£7.98
100 - 299	£9.42	£7.98	£7.26
300 - 499	£7.98	£6.78	£6.48
500 - 749	£7.20	£6.48	£6.18
750 - 999	£6.96	£6.30	£5.94
1000+	£6.72	£6.06	£5.76

Optional Device Add-Ons:

OPTIONAL ADD-ONS:			
Initial Contract Term			
Add-On	12 Months	24 Months	36 Months
Companion App	£1.25	£1.00	£0.75
Roaming SIM	£0.95	£0.70	£0.45
Fall Detection	£0.65	£0.50	£0.35
Voice Memo Updates / Activity Timers	£0.75	£0.65	£0.45
Real-Time Map	£0.75	£0.65	£0.45

B. Lone Worker Safety App:

The Lone Worker App subscription delivers enhanced personal safety through a comprehensive safety solution on your smartphone, designed for individuals working in isolated or hazardous environments. Compatible with both Android and iOS platforms, the app includes critical safety features such as two-way calling to connect with alarm responders instantly during emergencies, and an alarm activation that is operable even when the phone is locked, ensuring timely assistance.

Further functionalities include timed work session check-ins for continual safety monitoring, alongside the ability to enrich work sessions with text, voice notes, and images for added context in emergencies. This app is integrated with a 24/7 monitoring service, operated by

expert Alarm Controllers at dual UK-based Alarm Receiving Centres (ARCs). These centres not only meet but exceed the BS 8484:2022 standards for emergency response times, ensuring rapid and reliable assistance when needed.

Additionally, the subscription includes access to a leading cloud-based web application that enables efficient management of users, devices, and alarm settings. This comprehensive platform enhances safety management with detailed usage, engagement, and compliance reports, and maintains a thorough log of safety alarm events, guaranteeing a high standard of data security and privacy compliance, aligned with GDPR through ISO27001 and Cyber Essentials certifications. This ensures that the Lone Worker App not only provides fundamental safety features but also robust data protection and operational reliability.

App Subscription Plans:

G-Cloud 15 Lone Worker App Pricing			
Number of Users	Initial Contract Term		
	12 Months	24 Months	36 Months
01 to 49	£7.14	£6.00	£5.46
50 - 99	£6.54	£5.40	£4.86
100 - 299	£5.94	£4.80	£4.26
300 - 499	£4.80	£3.84	£3.66
500 - 749	£4.20	£3.66	£3.42
750 - 999	£4.02	£3.48	£3.24
1000+	£3.84	£3.30	£3.06

Optional App Add-Ons:

Optional Add-Ons			
Add-On	Initial Contract Term		
	12 Months	24 Months	36 Months
Check In / Buddy System	£1.50	£1.25	£1.00
Welfare Check	£0.95	£0.70	£0.45
Fall Detection	£0.65	£0.50	£0.35
Voice Memo Updates / Activity Timers	£0.75	£0.65	£0.45
Real-Time Map	£0.75	£0.65	£0.45

Optional Accessories:

Accessory	Price
Bluetooth Button	£30
ATEX Certified Device	£989
Bluetooth Button Wearables Accessories	£6.25
Belt Clip	£9.80
Quick Release Lanyard	£7.80
Additional Charging Dock	£13.80
Mains Charger	£13.65
Car Charger	£15.65

Professional Services and IT Packages:

Service Category	Service Type	Price
Customer Success	Standard Tier	15% of ARR
Customer Success	Premium Tier	25% of ARR
Training Sessions	Web-Based Training (per hour)	£140.00
Training Sessions	Onsite Training (per day)	£1000.00
Integration Services	Single Sign-On Integration	£250 per month

Notes on Pricing:

This offer and all associated transactions are governed by our Terms and Conditions. Please be aware that all prices stated are exclusive of Value Added Tax (VAT) and any applicable delivery charges. Vatix is not regulated as a financial institution; consequently, all devices are provided on a rental basis only for the duration of the subscription as specified in the Terms and Conditions. Replacement devices (lost, stolen, damaged or not returned at contract end) are charged at £120 ex VAT. Each device comes with a manufacturer's warranty valid for the entire length of your subscription, including any renewal periods. Please note, all plans are invoiced annually in advance to maintain efficiency and transparency in our billing processes. For any goods that require shipping to the customer, shipping will be charged at the Royal Mail Special Delivery rate plus an additional 20%. v.1.1