

Product Code

Product Names and Editions

Docusign- Intelligent Agreement Management (IAM) - Subscriptions

DocuSign IAM Standard Edition - Seat Subscription - Annual Commitment		List Price Per Seat
Product Code:		
DSI-0000756	Standard	£ 496.80

Product Offering - DocuSign IAM Standard Edition

Transaction Completion - Professional signing experience;
100 Automation Sends per Full User per Year. .
DocuSign Support Must Be Added

DocuSign IAM Professional Edition - Seat Subscription - Annual Commitment		List Price Per Seat
Product Code:		
DSI-0000757	Professional	£ 841.40

Product Offering -DocuSign IAM Professional Edition

Business Process Automation - Customizable signing experience.
100 Automation Sends per Full User per Year.
DocuSign Support Must Be Added
Includes Maestro, Repository, unlimited web app sending, and Single Sign On

DocuSign IAM Enterprise Edition - Seat Subscription - Annual Commitment		List Price Per Seat
Product Code:		
DSI-0000758	Enterprise	£ 1,242.00

Product Offering -DocuSign IAM Enterprise Edition

Business Transformation - Sophisticated workflows and compliance.
Includes 100 Automation Sends per Full User per Year.
DocuSign Support Must Be Added
Includes Maestro, Repository, unlimited web app sending, SSO, SMS Authentication

LOB Plans

IAM for Sales User Subscription - Annual Commitment		List Price
Product Code:		
DSI-0000759	IAM for Sales	£ 1,352.40

Product Offering - IAM for Sales

Business Transformation - Sophisticated workflows and compliance.
Includes 100 Automation Sends per Full User per Year.
DocuSign Support Must Be Added
Includes Maestro, Repository, unlimited web app sending, SSO, SMS Authentication
AI and search capabilities to accelerate the sales process

Product Code Product Names and Editions

IAM for CX Subscription - Annual Commitment		List Price
DSI-0000760	IAM for CX	£ 966.00

Product Offering - IAM for CX

Business Transformation - Sophisticated workflows and compliance.
Includes 100 Automation Sends per Full User per Year.
DocuSign Support Must Be Added
Includes Maestro, Repository, unlimited web app sending, SSO, SMS Authentication
Webforms, ID Verification, multi-channel delivery to transform your customer's agreement process

Product Code Product Names and Editions

DocuSign Base Product Subscriptions (Seats)

DocuSign Standard Edition - Seat Subscription - Annual Commitment		List Price
Product code: DSI-0000270		
Band 1	5 - 9 Seats	£ 264.00
Band 2	10 - 19 Seats	£ 250.80
Band 3	20 - 49 Seats	£ 224.40
Band 4	50 - 99 Seats	£ 211.20
Band 5	100 Seats or more	£ 184.80

DocuSign Standard Edition for Salesforce - Seat Subscription - Annual Commitment		List Price
Product code: DSI-0000383		
Band 1	5 - 9 Seats	£ 331.20
Band 2	10 - 19 Seats	£ 314.64
Band 3	20 - 49 Seats	£ 281.52
Band 4	50 - 99 Seats	£ 264.96
Band 5	100 Seats or more	£ 231.84

Product Offering - DocuSign Standard Edition

Transaction Completion - Professional signing experience; Includes 100 transactions per user per year, pooled at the account level.
 DocuSign Support Must Be Added
 Minimum of 5 Seats required for new subscriptions

DocuSign Business Pro Edition - Seat Subscription - Annual Commitment		List Price
Product Code: DSI-0000271		
Band 1	5 - 9 Seats	£ 455.40
Band 2	10 - 19 Seats	£ 432.63
Band 3	20 - 49 Seats	£ 387.09
Band 4	50 - 99 Seats	£ 364.32
Band 5	100 Seats or more	£ 318.78

DocuSign Business Pro Edition for Salesforce - Seat Subscription - Annual Commitment		List Price
Product Code: DSI-0000384		
Band 1	5 - 9 Seats	£ 538.20
Band 2	10 - 19 Seats	£ 511.29
Band 3	20 - 49 Seats	£ 457.47
Band 4	50 - 99 Seats	£ 430.56
Band 5	100 Seats or more	£ 376.74

Product Offering -DocuSign Business Pro Edition

Business Process Automation - Customizable signing experience.
 Includes 100 transactions per user per year, pooled at the account level.
 DocuSign Support Must Be Added
 Minimum of 5 Seats required for new subscriptions

DocuSign Enterprise Pro Edition - Seat Subscription - Annual Commitment		List Price
Product Code: DSI-0000272		
Band 1	5 - 9 Seats	£ 731.40
Band 2	10 - 19 Seats	£ 694.83
Band 3	20 - 49 Seats	£ 621.69
Band 4	50 - 99 Seats	£ 585.12
Band 5	100 Seats or more	£ 511.98

Product Code Product Names and Editions

DocuSign Enterprise Pro Edition for Salesforce - Seat Subscription - Annual Commitment		List Price
Product Code: DSI-0000385		
Band 1	5 - 9 Seats	£ 862.50
Band 2	10 - 19 Seats	£ 819.38
Band 3	20 - 49 Seats	£ 733.13
Band 4	50 - 99 Seats	£ 690.00
Band 5	100 Seats or more	£ 603.75

Product Offering - Enterprise Pro Edition

Business Transformation - Sophisticated workflows and compliance.
Includes 100 transactions per user per year, pooled at the account level.
DocuSign Support Must Be Added
Minimum of 5 Seats required for new subscriptions

DocuSign Base Product Subscriptions (Envelopes)

DocuSign Standard Edition - Envelope Subscription - Annual Commitment		List Price
Product Code: DSI-0000461		
Band 1	500 to less than 1000 Envelopes	£ 2.76
Band 2	1000 to less than 2000 Envelopes	£ 2.62
Band 3	2000 to less than 5000 Envelopes	£ 2.35
Band 4	5,000 to less than 10,000 Envelopes	£ 2.21
Band 5	10,000 Envelopes or more	£ 1.93

**With any Envelope Allowance subscription, there is a 1.5X Overage Fee per envelope used beyond the purchased amount.

DocuSign Standard Edition for Salesforce - Envelope Subscription - Annual Commitment		List Price
Product Code: DSI-0000464		
Band 1	500 to less than 1000 Envelopes	£ 3.31
Band 2	1000 to less than 2000 Envelopes	£ 3.15
Band 3	2000 to less than 5000 Envelopes	£ 2.82
Band 4	5,000 to less than 10,000 Envelopes	£ 2.65
Band 5	10,000 Envelopes or more	£ 2.32

**With any Envelope Allowance subscription, there is a 1.5X Overage Fee per envelope used beyond the purchased amount.

Product Offering - DocuSign Standard Edition

Transaction Completion - Professional signing experience;
DocuSign Standard Edition, sold by the envelope. No seat limits.
DocuSign Support Must Be Added
Minimum of 500 envelopes required for new subscriptions

Product Code Product Names and Editions

DocuSign Business Pro Edition - Envelope Subscription - Annual Commitment		List Price
Product Code: DSI-0000462		
Band 1	500 to less than 1000 Envelopes	£ 4.55
Band 2	1000 to less than 2000 Envelopes	£ 4.32
Band 3	2000 to less than 5000 Envelopes	£ 3.88
Band 4	5,000 to less than 10,000 Envelopes	£ 3.65
Band 5	10,000 Envelopes or more	£ 3.19

**With any Envelope Allowance subscription, there is a 1.3X Overage Fee per envelope used beyond the purchased amount.

DocuSign Business Pro Edition for Salesforce - Envelope Subscription - Annual Commitment		List Price
Product Code: DSI-0000465		
Band 1	500 to less than 1000 Envelopes	£ 5.38
Band 2	1000 to less than 2000 Envelopes	£ 5.12
Band 3	2000 to less than 5000 Envelopes	£ 4.58
Band 4	5,000 to less than 10,000 Envelopes	£ 4.30
Band 5	10,000 Envelopes or more	£ 3.77

**With any Envelope Allowance subscription, there is a 1.5X Overage Fee per envelope used beyond the purchased amount.

Product Offering - DocuSign Business Pro Edition

Business Process Automation - Customizable signing experience;
 DocuSign Business Pro Edition, sold by the envelope. No seat limits.
 DocuSign Support Must Be Added
 Minimum of 500 envelopes required for new subscriptions

DocuSign Enterprise Pro Edition - Envelope Subscription - Annual Commitment		List Price
Product Code: DSI-0000463		
Band 1	500 to less than 1000 Envelopes	£ 7.31
Band 2	1000 to less than 2000 Envelopes	£ 6.95
Band 3	2000 to less than 5000 Envelopes	£ 6.22
Band 4	5,000 to less than 10,000 Envelopes	£ 5.85
Band 5	10,000 Envelopes or more	£ 5.12

**With any Envelope Allowance subscription, there is a 1.5X Overage Fee per envelope used beyond the purchased amount.

DocuSign Enterprise Pro Edition for Salesforce - Envelope Subscription - Annual Commitment		List Price
Product Code: DSI-0000463		
Band 1	500 to less than 1000 Envelopes	£ 8.63
Band 2	1000 to less than 2000 Envelopes	£ 8.20
Band 3	2000 to less than 5000 Envelopes	£ 7.34
Band 4	5,000 to less than 10,000 Envelopes	£ 6.90
Band 5	10,000 Envelopes or more	£ 6.04

**With any Envelope Allowance subscription, there is a 1.5X Overage Fee per envelope used beyond the purchased amount.

Product Offering - DocuSign Enterprise Pro Edition

Business Transformation - Sophisticated workflows and compliance.;
 DocuSign Enterprise Pro Edition, sold by the envelope. No seat limits.
 DocuSign Support Must Be Added
 Minimum of 500 envelopes required for new subscriptions

Product Code Product Names and Editions
DocuSign Add-On Product Subscriptions - Annual Commitment

DocuSign Click Transaction Subscription - Annual Commitment		List Price
Product Code: DSI-0000527		
Per Clickwrap	Each Transaction	£ 1.78

Product Offering - Per Click Wrap

Enable customers to capture consent to standard terms with a single click on websites or mobile apps.

Product Code	Product Description	List Price
DSI-0000276	eSignature Advanced Workflows Add on - Per Seat	£ 220.80
DSI-0000470	eSignature Advanced Workflows Add on - Per Envelope	£ 2.21

Product Offering - e Signature Add on

Support sophisticated workflows, with features including: Conditional Routing, Signing Groups, Delayed Routing, Manager Recipients (Specify, Update, Allow to Edit), Document Visibility, Supplemental Docs, Email Archiving BCC
 Enable customers to support sophisticated workflows for higher ROI.

Product Code	Product Description	List Price
DSI-0000656	Multi-Channel Delivery - Per Transaction	£ 0.40

Product Offering - Multi Channel Delivery

Multi-Channel Delivery enables customers to request signatures instantly, from anywhere, with real-time SMS or WhatsApp notifications.

Product Code	Product Description	List Price
DSI-0000011	Retrieve	£ 5,658.00

Product Offering - Retrieve

Application that lets customers easily transfer DocuSign documents to a customer's local or network file system on a one-time or scheduled basis.

Product Code	Product Description	List Price
DSI-0000740	Document Generation for eSignature	£ 0.21

Product Offering -Document Generation for eSignature

Enable customers to generate customized advanced documents for all forms of signing (e.g. Elastic Signing, traditional signing) in the eSignature web app, eSign API and more

Product Code	Product Description	List Price
DSI-0000640	DocuSign Monitor	30% Annual Costs

Product Offering -DocuSign Monitor

Monitor allows customers to detect, investigate, and respond to suspicious and unauthorized activity in order to mitigate threats before they cause significant damage.

Product Code	Product Description	List Price
DSI-0000277	Expanded Branding - Per Seat	£ 220.80
DSI-0000471	Expanded Branding - Per Envelope	£ 2.21

Product Offering - Expanded Branding

Optional Add-On for Standard & Business Pro Subscriptions
 Multiple brands (<5)

Product Code Product Names and Editions

Product Code	Product Description	List Price
DSI-0000234	Life Sciences FDA Part 11 Module - Per Seat	£ 280.14
DSI-0000236	Life Sciences FDA Part 11 Module - Per Envelope	£ 2.81
DSI-0000745	Life Sciences Pro - CFR Part 11, Validator and SMS Auth - Add On for Seats	£ 565.80
DSI-0000747	Life Sciences Pro - CFR Part 11, Validator and SMS Auth - Add On for Envelopes	£ 5.64

Product Offering - Life Sciences

Available to Business and Enterprise Pro Business Pro options
Includes US FDA 21 CFR Part 11-specific eSignature functionality for authentication, reason for signature, and signature manifestation.
Able to add to Business Pro and above
DocuSign Premier Must Be Added
DocuSign Validation simplifies testing and documentation required for Part 11

Product Code	Product Description	List Price
DSI-0000500	Access Management w/SSO - Per Seat	£ 113.85
DSI-0000501	Access Management w/SSO - Per Envelope	£ 1.14

Product Offering - Access Management

Provide security improvements, enhanced flexibility, and deeper administrative control: SSO, Reserved Domain, Password Policies and Custom Email Domain
Included in Enterprise Pro options addition only for Standard and Business Pro options

Product Code	Product Description	List Price
DSI-0000497	Organization Management - Per Seat	£ 172.50
DSI-0000498	Organization Management - Per Envelope	£ 1.73

Product Offering - Access Management

Allows customers to meet governance and compliance requirements around segregation of roles and responsibilities; centralized user and account management.
Available to add to Standard, Business Pro Editions
Deployed at the organization level and therefore an order should match units of base product
Requires purchase of Access Management w/SSO – Per Envelope

Product Code Product Names and Editions

DocuSign Authentication Options

Options for additional evidence that signers are who they say they are.
Minimum order of 500 transactions (unless noted)

Product Code	Support Level	Per Transaction
DSI-0000018	SMS/Call Authentication, Usage Subscription	£ 0.23

Product Offering - SMS - Usage Subscription

Verify recipient by phone number leveraging SMS or Phone Call codes

Product Code	Support Level	Per Transaction
DSI-0000812	SMS / Phone Authentication - Per One-Time Passcode	£ 0.46

Product Offering - SMS - Usage Subscription

Verify recipient by phone number leveraging SMS or Phone Call codes

Product Code	Support Level	Per Transaction
DSI-0000574	ID Verification for Government ID and Electronic ID (eID)	£ 2.30

Product Offering - ID Verification for Government ID and Electronic ID (eID)

Identify a recipient by verifying a government-issued driver's license, passport, smart card, or electronic ID, or by asking them to answer knowledge-based questions. Includes Liveness and FINTRAC for Canada.
Minimum recommended quantity is 100 units

Product Code	Support Level	List Price
DSI-0000514	ID Check Remote for QES (video identification) - Per Check	£ 14.95
DSI-0000514	ID Check Remote for QES (video identification) - Per Transaction	£ 20.70

Product Offering -ID Check Remote for QES (video identification)

Identity verification that takes place remotely and meets QES guidelines; as a first-time user, signer is identified in a video-chat opening within DocuSign interface. Also includes creation of an IDnow wallet account valid for 2 years

Product Code		Product Names and Editions	
Product Code	Support Level	List Price	
DSI-0000515	ID Check Remote for QES (wallet authentication) per check	£	2.30
DSI-0000515	ID Check Remote for QES (wallet authentication) per transaction	£	3.45
Product Offering - ID Check Remote for QES (wallet authentication)			
Identity verification that takes place remotely and meets QES guidelines; as a registered user, signer is identified by IDnow account credential within DocuSign interface. "Registered" means that the signer has already been identified via videochat no earlier than 2 years prior.			
Minimum recommended quantity is 100 units			
Product Code	Support Level	Per Transaction	
DSI-0000451	eU Advanced Signature - Per Seat	£	169.05
Product Offering - eU Advanced Signature - Per Seat			
Complies with the definition of an Advanced Electronic Signature in the EU (includes SMS as part of AES signing experience). Sold per seat			
Product Code	Support Level	Per Transaction	
DSI-0000452	EU Advanced Signature - Per Envelope	£	1.67
Product Offering - eU Advanced Signature - Per Envelope			
Complies with the definition of an Advanced Electronic Signature in the EU (includes SMS as part of AES signing experience). Sold per envelope.			
Product Code	Support Level	Per Transaction	
DSI-0000453	DocuSign Express Signature - Per Seat	£	165.60
DSI-0000454	DocuSign Express Signature - Per Envelope	£	1.67
Product Offering - DocuSign Express Signature - Per Seat			
DocuSign Express Signature is DocuSign's PKI digital signature offering as part of the DocuSign Standards-Based Signatures portfolio. Sold per seat or per envelope			
Product Code	Support Level	Per Transaction	
DSI-0000421	K.Sign Server Seal HSM	£	82.23
Product Offering - K.Sign ServerSeal HSM			
K.Sign ServerSeal HSM** Digital Certificate. Priced per Certificate.			
Product Code	Support Level	Per Transaction	
DSI-0000454	K.Sign Server Seal	£	24.44
Product Offering - K.Sign ServerSeal HSM			
K.Sign ServerSeal Digital Certificate. Priced per Certificate.			

Product Code Product Names and Editions

DocuSign Contract Lifestyle Management

Product Code	Product Description	Annual Cost
DSI-0000582	Enterprise - Full User	£ 855.60

Product Offering - Enterprise - Full User

DocuSign CLM offering. Provides Enterprise Contract Management features for a Full license user.
Requires Enterprise Pro eSignature OR any eSignature and Access Mgmt. w/SSO.

Product Code	Product Description	Annual Cost
DSI-0000580	Enterprise for Sales Force DC - Full User	£ 1,021.20

Product Offering - Enterprise - Full User

Provides Enterprise Contract Management features with Salesforce integration
If integrating with Salesforce, the SFDC version of the eSignature subscription is required or the SFDC connector

Product Code	Product Description	Annual Cost
DSI-0000586	Enterprise - Standard User	£ 634.80

Product Offering - Enterprise - Standard User

Provides Enterprise features for use by a Standard user.
Requires Enterprise Pro eSignature OR any eSignature and Access Mgmt. w/SSO.

Product Code	Product Description	Annual Cost
DSI-0000587	Enterprise for SFDC - Standard User	£ 759.00

Product Offering - Enterprise for SFDC - Standard User

Provides Enterprise features for use by a Standard user with Salesforce integration.

Product Code	Product Description	Annual Cost
DSI-0000584	Enterprise - View Only User	£ 183.60

Product Offering - Enterprise for SFDC - Standard User

Provides Enterprise features for use by a Standard user with Salesforce integration.

Product Code	Product Description	Annual Cost
DSI-0000585	Enterprise for SFDC - View Only User	£ 220.80

Product Offering - Enterprise for SFDC - Standard User

Provides Enterprise features for use by a View only user with Salesforce integration.

Product Code	Product Description	Annual Cost
APT-0583	Enterprise - API User	£ 27,504.00

Product Offering - API User

Provides Enterprise Contract Management features for use exclusively through an API integration.
Requires Enterprise Pro eSignature OR any eSignature option and Access Mgmt. w/SSO

Product Code Product Names and Editions

Product Code	Product Description	Annual Cost
DSI-0000589	UAT Sandbox	20% of annual fees

Product Offering - UAT Sandbox

DocuSign CLM offering. Provides ability to use a UAT sandbox for development and testing. Not for production use.

Product Code	Product Description	Annual Cost
DSI-0000722	DocuSign CLM Essentials UAT Sandbox	20% of annual fees

Product Offering - UAT Sandbox

DocuSign CLM Essentials UAT Sandbox

Product Code	Product Description	Annual Cost
DSI-0000739	DocuSign AI Extension for CLM	£ 115,000.00

Product Offering - UAT Sandbox

This is an AI add-on that gives CLM customers access to a broader set of AI extractions (powered by AIS). The DocuSign AI for CLM add-on is currently available only for net new CLM customers

Product Code	Product Description	Annual Cost
DSI-0000625	DocuSign CLM+ UAT Sandbox	20% of annual fees

Product Offering - UAT Sandbox

DocuSign CLM+ offering. Provides ability to use a UAT sandbox for development and testing. Not for production use

Product Code	Product Description	Annual Cost
DSI-0000592	DocuSign CLM Additional Storage - per 1TB	£ 2,111.40

Product Offering -DocuSign CLM Additional Storage - per 1TB

Provides ability to increase storage for your DocuSign CLM account by 1 terabyte

Product Code	Product Description	Annual Cost
DSI-0000591	DocuSign CLM Additional Storage - per 5TB	£ 5,809.80

Product Offering -DocuSign CLM Additional Storage - per 5TB

Provides ability to increase storage for your DocuSign CLM account by 5 terabytes.

Product Code Product Names and Editions

DocuSign Connectors

Product Code	Product Description	Annual Cost
DSI-0000056	DocuSign Connector - Microsoft Dynamics CRM	20% of annual fees
DSI-0000058	DocuSign Connector - NetSuite	20% of annual fees
DSI-0000210	DocuSign Connector - Salesforce	20% of annual fees
DSI-0000689	CLM/CLM+ Connector - Workday	20% of annual fees
DSI-0000690	CLM/CLM+ Connector - NetSuite	20% of annual fees
DSI-0000691	CLM/CLM+ Connector - Ariba	20% of annual fees
DSI-00007971	CLM/CLM+ Connector - Coupa	20% of annual fees

Product Offering -DocuSign Cconnectors

Provides connections to nominated applications

Product Code	Product Description	Annual Cost
APT-0528	DocuSign Gen for Salesforce	£ 220.80

Product Offering - DocuSign Gen for Salesforce

Allows customers to close more deals faster by automatically generating polished, configurable agreements with just a few clicks from Salesforce

Requires an eSignature subscription (base eSignature package with SFDC connector or DocuSign for Salesforce subscription)

DocuSign Premier Support Must Be Added

Product Code Product Names and Editions Support Services

Product Code	Support Level	Annual Cost
BUN-0000001	Silver Success Pack	17% of Recurring Fees

Support Offering -Silver Success Pack

Business grade support

Case Response Time < 8 hours

24x7 Live Phone Support

Escalated Tier 2 Support

Product Code	Support Level	Annual Cost
BUN-0000002	Gold Success Pack	20% of Recurring Fees

Support Offering - DocuSign Plus Support

Business Grade support

Case Response Time < 8 hours

24x7 Live Phone Support

Escalated Tier 2 Support

Advisory Services

Product Code	Support Level	Annual Cost
BUN-0000003	Platinum Success Pack	25% of Recurring Fees`

Support Offering - Platinum Success Pack

Business Grade support

Case Response Time < 8 hours

24x7 Live Phone Support

Escalated Tier 2 Support

API Integration Support

1 hour 24x7 Emergency Response

30 minute 24x7 Emergency Response

Technical Account Manager