G-Cloud 15

Lot 2 Pricing Document

Framework Reference: RM1557.15

Date: 30/01/2026

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1 Pricing Model

We operate a rate card pricing model. Resource level and required time is based on the specific needs of the client and the solution. Our models, tools and analytics services are bespoke to each client and the project will depend on their IT and Data Infrastructure, the scale of use and the volume of user training required. For each call-off contract, Akeso will propose a custom scope, project timeline and resourcing model and show a clear breakdown of fees, including any discounts applied.

2 Rate Card

Role	Day Rate
Apprentice	£670.00
Junior	£1,580.00
Consultant	£1,830.00
Senior	£2,170.00
Manager	£2,500.00
Senior Manager	£3,000.00
Partner	£4,000.00

All fees exclude VAT
All fees exclude minimum volume-based discounts specified below

Contract Value	Minimum Discount
£0 - £250,000	20%
£250,001 - £500,000	25%
£500,001 - £1,000,000	40%
£1,000,001 - £2,500,000	45%
£2,500,000 - £5,000,000	50%
£5,000,000 +	50%

3 Invoicing Process

Akeso will invoice clients based on an agreed schedule. All invoices will be payable within 30 days. PO's and invoices must be sent to account-cs@akeso.co.uk.

