



Kick

PRICING MODEL

Infor EPM

About Kick

Kick ICT Group are one of the UK's leading independent ICT services businesses, with a talented and highly skilled team that provide outstanding service and value to our clients. Our four divisions, Technical, Dynamics, Infor and Communications allow us to deliver tailored expertise to each client.

Founded in 2015, we've grown rapidly with **nine** acquisitions, combining over **40 years** of expertise and service from respected industry players Castle and Talon.

We pride ourselves on our commitment to providing outstanding IT solutions, services and support. Yet we believe that it's how we work with people that is most important to us.

You can trust in our expertise. We're here to help.

Infor EPM Cloud Pricing Model

The following schedule is based upon the entry level Infor EPM Starter Solution on a three-year contract. Minimum Users license is 5. The solution incorporates –

EPM Starter Solution

Reporting

What if all your source data applications could publish information automatically in real time, every time changes occurred? What if all that information could be translated into business insights and delivered through a common interface, accessible anytime, from anywhere?

That's what Infor Enterprise Performance Management (EPM) makes possible. You get an integrated suite of financial performance management applications, packaged analytics, and compliance tools that operate across the complex web of your enterprise systems to deliver a real-time, single version of the truth. And with in-context business intelligence capabilities built in, the benefits go far beyond just easy access to data. You can understand risk, performance, and the impact of decisions company-wide.

Budgeting

With EPM's budgeting capabilities, companies gather budget numbers via the web or integrated spreadsheets rather than by assembling and consolidating individual spreadsheets. Doing so speeds the collection process and eliminates the need to rekey data and fix broken spreadsheet links, activities that often result in errors and version-control issues. Once approved, budget figures — and even notes explaining the rationale behind them — are saved to the secured EPM database, meaning that a single set of data is now used across the organisation. EPM's built-in financial features — such as automatic roll-ups and calculations, support for multiple currencies, and an understanding of how to mathematically treat debits and credits — further help ensure data integrity and save time. When business conditions require a budget modification, the organisation need only modify the figure once; the change is automatically available throughout the EPM database, keeping the plan in line with changing business needs. Because EPM stores information in the central database, system users can compare budgets to actual results and forecasts side by side and on demand, without the need to open or navigate multiple applications.

EPM's budgeting capabilities:

- Reduce the time needed to collect data and prepare budgets.
- Eliminate version-control issues.
- Automate roll-ups, calculations, and currency conversions to save time and reduce errors.
- Monitor budget submissions and actual results for increased accountability.
- Plan salaries and assets at the detail level for more accurate budgets.
- Set up automatic alerts to notify you when something unexpected — good or bad — is happening, so you can take action.
- Adjust budgets and communicate changes when business conditions change, maintaining the plan's relevancy and the organization's commitment to it.

Forecast

With EPM, a planner selects a subset of data on which to base a prediction and the number of periods to be forecasted. The software analyses the data, taking past trends and seasonal patterns into account, applies the most appropriate statistical technique, and generates a benchmark forecast within moments. The benchmark forecast may be used as a "reality check" against other

submitted forecasts. The application provides error and confidence rates for each forecast, enabling the organization to make informed decisions about the information being presented. Forecast results can be used to seed plans and budgets, and for comparison against actual results.

EPM's forecasting capabilities:

- Generate statistically accurate benchmark forecasts, even if you don't possess statistical expertise.
- Compare statistical forecasts against user-submitted plans and budgets to eliminate the likelihood of game playing.
- Uncover trends, seasonality, and other performance variations, and display them graphically for improved comprehension and insight.
- Enable early-warning email alerts to notify management when gaps between performance goals and forecasted performance are projected, allowing timely corrective action to be implemented.
- Use results to set realistic business performance expectations for employees, management, shareholders, and others.

Planning

Using EPM's strategic planning functionality, organisations visibly link their corporate objectives to operational budgets, people and departments, daily activities, and financial and nonfinancial performance measures. This easy-to-use application allows people to not only view results, but also to investigate to what extent and how well initiatives are being implemented, determine whether initiatives are having the intended effect, and make changes when necessary to achieve established goals. This flexible application accommodates a variety of planning methodologies, including the Balanced Scorecard.

PM's strategic planning functionality:

- Create, communicate, deploy, monitor, and manage corporate strategic plans.
- Assess plan success in an instant with the help of color-coded measures and graphically depicted cause-and-effect relationships.
- Encourage accountability by assigning responsibilities and reporting the effect those activities have on corporate plans.
- Create on-demand reports that reveal not only what is happening but why it is happening.
- Perform analyses to reveal which activities are adding value and which ones are draining resources that could be used better elsewhere.

Solution Pricing:

EPM Pricing starting at £22,000 per annum based on 10 users.

Minimum 3-year commitments.

All prices exclude VAT at the prevailing rate.

Important Note

This document is not an offer and cannot be accepted. Should you wish to obtain our services, please contact us the Kick Sales team to discuss your requirements and how we may meet them. Following these discussions and our internal acceptance procedures, we would then enter into a direct order with you in accordance with these Framework terms to confirm our appointment.

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Why Kick for Infor?

30 years

Delivering Infor and Pegasus applications

250 years

Combined experience

12,000

Globally supported users

Expertise

We are experts. Over 250 years of product expertise across our project management, consultation and support teams, providing Infor solutions to over 12,000 users.

Solutions

We work with the best. Provider of Infor and Pegasus applications for over 30 years, with unrivalled experience deploying the full spectrum of Infor enhancements from providers including Document Centric Solutions, Professional Advantage and Qlik applications that can be deployed to enhance your Infor platform

Innovation

We provide next-generation services. Combining the latest Infor developments and releases with cloud-based delivery solutions utilising our state-of-the-art datacentre technology.

Accreditations

We have the badges. A leading UK reseller of Infor applications, a Pegasus Centre of Excellence Partner and Professional Advantage's Strategic Partner of the Year, we are committed to ensuring our people are educated and accredited, with customers able to access the expertise they need to develop their Infor solutions.

Strategy

We are here to help. Deploying a robust project delivery mechanism to ensure on budget and on time deployments, with a continued focus on working collaboratively with customers to deliver the financial technologies and business intelligence to support their strategic requirements.

Find out more by searching
'Kick Infor'

