

Multitone Nucleus Pricing Examples

G-Cloud 15

January 2026

Introduction

This Pricing Schedule provides clear, practical examples of typical pricing for Multitone Nucleus solutions available through the G-Cloud 15 framework. Alongside use case scenarios, it is designed to answer the most common questions from organisations considering Multitone Nucleus, while also encouraging a deeper conversation to ensure every customer receives the best possible value.

At Multitone, we recognise that every organisation's requirements are unique. Our pricing is transparent and accessible, yet flexible enough to accommodate a wide range of deployment models, licensing options, and support packages. Whether you are exploring our Apps-only offering or considering a comprehensive solution including all modules, our goal is to ensure you receive optimal pricing tailored to your needs.

To achieve the best possible outcome, both technically and commercially, we strongly recommend engaging with our team through a free pre-sales workshop. These sessions are designed to help you scope your requirements in partnership with Multitone, ensuring that every aspect of your solution is robust, cost-effective, and precisely matched to your operational goals. By participating, you will benefit from expert guidance on licensing, professional services, training, and ongoing support and maintenance options.

Our pre-sales workshops and dedicated team support are available at no charge and are highly recommended for all prospective customers. This collaborative approach not only optimises pricing but also ensures your Multitone Nucleus deployment delivers maximum value and performance from day one.

We invite you to contact Multitone to discuss your specific needs and discover how our solutions, and our people, can help you achieve the best possible results.

Reach the Multitone team by telephone on 01256 320292, or by email: marketing@multitone.com

Use cases and Pricing Examples

Below, we present a selection of example customer deployments to provide indicative pricing for Multitone Nucleus. These scenarios are intended as a guide; for a tailored quotation based on your specific requirements, please contact our team, who will be pleased to assist.

Example 1: Single Ward or Team Deployment

A solution for a single ward or team, supporting 10 users with Role's functionality, including one day of in-person training for the team.

Annual cost: £1,712.00, inclusive of 24/7 remote support.

Example 2: Medium-Scale System

A system for 100 users with Role's functionality, including in-person training and onboarding session.

Annual cost: £9,992.00, inclusive of 24/7 remote support.

Contact Multitone today: 01256 845102, or 0845 184 9901

Example 3: Large-Scale System with Pager Replacement

A deployment for 500 users with Role's functionality, including pager replacement features, in-person training, and onboarding session.

Annual cost: £47,550.00, inclusive of 24/7 remote support.

Additional Deployment Options

Multitone Nucleus can also be deployed as a Cloud Paging or Cloud Hybrid Paging solution, enabling seamless integration of users, teams, and roles, regardless of whether they are app or pager users.

Our paging solutions offer dedicated on-site, campus, or local private area critical communication infrastructure, fully integrated with the Multitone Nucleus smart app. Evolve pager users benefit from media-rich messaging (including live one-way voice and full text), with automatic delivery and read receipts for complete audit trails and reporting.

Given the unique flexibility of these options, we strongly recommend a pre-sales discovery workshop to ensure your requirements are fully understood and the most efficient pricing options are made available for your organisation.

Professional Services Pricing Matrix

Service Role	Rate
Multitone Remote Service Engineer	£180 per hour
Multitone Field-Based Engineer	£800 per day
Multitone Advanced Engineer	£1,000 per day
Multitone Cloud Specialist Engineer	£1,200 per day
Multitone UI/UX Specialist	£1,400 per day
Multitone Development Engineer	£1,600 per day

Please note:

None of the examples above include project-specific pricing or additional discounts that may be available for multi-year commitments. All pricing excludes VAT and is subject to Multitone's standard terms and conditions. For further details, please refer to our <https://www.multitone.com/terms-and-conditions/>.

Working with Multitone

At Multitone, we believe that clear, secure, and reliable communication is at the heart of every successful operation. Our technologies continually evolve to meet the dynamic needs of our customers, empowering organisations across sectors, from NHS hospitals to commercial estates, with innovative hardware, software, and apps, including the Multitone Nucleus™ platform.

We deliver bespoke integration, automation, and communication systems that make workplaces safer, more efficient, and more resilient. Multitone Nucleus is designed to transform collaboration within teams and organisations, bridging gaps and enabling smarter, faster working.

Our approach is collaborative and workshop-led, ensuring a shared understanding of key deliverables, timescales, and dependencies. This partnership model has underpinned our longstanding relationships with UK Governmental organisations, including the NHS, Fire, Emergency, and Rescue Services.

Our Commitment to Service Delivery

The Multitone team brings together product expertise and technical engineering support to guide organisations in enhancing the flow of critical communications. From initial engagement through trial, discovery, proof of concept, scoping, delivery, and ongoing support, we are committed to maximising your investment and driving innovation for the future.

Key milestones in our journey together:

Initial Engagement: Discuss how Multitone Nucleus can meet your organisation's specific needs for secure, critical, and efficient communication.

Discovery Workshops: Free workshops to understand your current challenges and requirements, demonstrate Multitone Nucleus features, and explore integration possibilities—including legacy systems and IoT devices.

- **Customisation & Integration Planning:** Tailor Multitone Nucleus to your organisational structure and needs, ensuring seamless integration with existing systems.
- **Deployment & Training:** Deliver Multitone Nucleus as scoped, with comprehensive training to ensure user confidence.
- **Performance Measurement:** Collaborate to measure impact against KPIs and organisational goals, using real-time data to demonstrate improvements.
- **Proactive Support & Continuous Engagement:** Provide ongoing support, gather feedback, and discuss new ideas for future enhancements.
- **Innovation & Evolution:** Encourage the development of custom functionalities and work with user communities to drive further innovation.

Customer Testimonial:

“Without the support of Multitone and its products running our internal communications would be very difficult, particularly in an emergency environment. We have been particularly impressed with Multitone’s customer service and the account management, which has been an integral part of our highly beneficial relationship.”

Paddy Graffin, Head of Estates, NHSCT

About Multitone

Founded in 1931, Multitone Electronics PLC is an international telecommunications company with extensive experience in critical communications and infrastructure deployment.

Multitone is a specialist in the development and delivery of bespoke, highly resilient, integrated messaging solutions. We enable organisations to optimise efficiency, reduce costs and improve organisational effectiveness

Fast Facts



Founded in 1931 and wholly owned subsidiary of Kantone Holdings.



Invented the world’s first closed loop paging system at St. Thomas’ Hospital (UK) in 1956.



Approximately 200 employees worldwide



Sales and service presence throughout EMEA, APAC, Americas and Australasia.



Manufacturing and logistics in Malaysia and the UK.



Extensive experience in critical communication infrastructure deployment.

Why Choose Multitone?

Choosing Multitone means selecting a partner dedicated to your success in critical communications and safety. We offer proven expertise, highly reliable solutions, and continuous innovation to meet the complex demands of modern organisations. From seamless integration to dedicated support, we empower your teams with the robust platforms needed to communicate effectively, respond rapidly, and operate with maximum efficiency.

**Your success is our priority.
Choosing Multitone means
gaining a committed partner, not
just a vendor.**

We provide end-to-end support, from initial consultation and bespoke system design to seamless implementation and ongoing maintenance. Our dedicated team ensures you receive expert guidance and prompt assistance, maximising your system's performance and value.



UK Company

At Multitone we are proud to be different; investing, manufacturing, building and testing right here in the UK.



Expert Services

Multitone offers expert customer services and engineers who are available 24/7, 365 days a year to aid in all situations.



UK-Based Repair Centre

Multitone's repair centre is UK-based, meaning we can meet stringent Service Level Agreements on our repair services.



International Business

At Multitone we are proud to be an international company with offices, partners and distributors all over the world.



Pioneering Technology

Multitone continuously develops cutting-edge communication and safety technologies. We invest heavily in R&D to bring you the most advanced and reliable solutions.

Multitone Nucleus™

Experience the next frontier in communication with Multitone Nucleus™, a secure, versatile platform designed to transform collaboration within teams and organisations. Built for industries like healthcare and beyond, Nucleus bridges the gap between people, teams, and departments, empowering them to work smarter and faster.



The Multitone advantage

Multitone Nucleus™ isn't just another communication tool. It's a catalyst for efficiency, designed to empower industries where time and accuracy are critical. With Multitone's decades of expertise in critical communications, you can trust Nucleus to deliver reliability and innovation.

Download the App



Why choose Multitone Nucleus™?



Seamless collaboration

Break down organisational barriers with secure, real-time messaging and collaboration tools tailored to your team's needs.



Built for innovation

Optimised for the cloud, Nucleus integrates seamlessly with existing hardware and IoT devices to deliver mission-critical information when it matters most.



Designed for growth

A modular system that grows with your organisation, offering scalable solutions across industries.

Key features



Real-time messaging

Communicate instantly within teams, departments, or across multi-site locations.



Cloud and onsite integration

Combine robust onsite systems with cloud-based flexibility for unparalleled performance.



Enhanced security

Built with industry-leading encryption to protect your organisation's critical information.



Comprehensive reporting

Gain valuable insights with detailed reports for accountability and audit purposes.

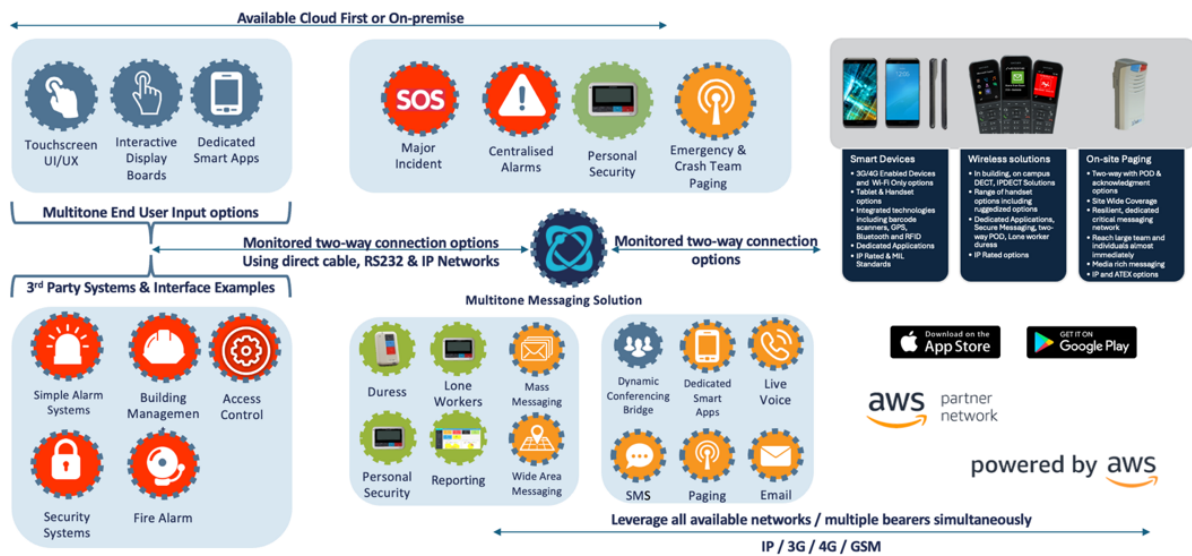
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Solutions

Multitone understands that effective communication, paramount safety, and streamlined operational efficiency are vital for every organisation. We specialise in developing innovative solutions that address your unique challenges, ensuring your team is connected, protected, and productive.



Typical Multitone Applications and Solutions



Multitone Nucleus™

Experience seamless, secure communication with Multitone Nucleus™ – a powerful platform built to connect teams and departments, helping them work smarter and faster.

EkoTek Staff Safety Solution

With our solution, on-site staff can discreetly summon immediate assistance to their location at the touch of a button should they ever feel unwell or unsafe.

Major Incident Communications

Our solution allows you to initiate and mobilise the right teams from the moment an incident is declared, getting the right message to the right people first time, every time.

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System Integration

Our solutions provide a platform for alarm centralisation, our estate alerts solution and IoT system integration, making the management of complex premises easier than ever.

Multitone Appear Lite App

Appear Lite works as an enhanced pager for smartphones. Unlike SMS or app-based messaging, Appear Lite messages can override silent & DND settings: ideal for high-priority alerts which do not require a response.

Multitone Appear App

A powerful communications and critical alerting tool, Multitone Appear transcends the limitations of app-to-app messaging. With Appear, it's all about who you want to contact, not how.

EkoTek Nurse Call Solution

Our Nurse Call solution ensures that hospital patients or care home residents can summon help directly to their location whenever and wherever they need it.

Mass Messaging

Sometimes you need to message hundreds or even of thousands of people in one go, perhaps via multiple contact methods. Our solution makes mass communications easy.

Paging

Thanks to its simplicity, reliability and independence from other communication networks, paging remains a widely used tool for high-priority messaging.

Internal Communications

With Multitone's suite of communications technologies and integration tools, we can provide a bespoke, complete communications solution for your entire organisation.

Explore our four key solution areas to find the right fit for your needs:

Staff Safety

Protecting Your Workforce in Any Environment

In high-risk workplaces, ensuring staff safety is paramount. Whether it's lone workers, healthcare teams, or security personnel, having the right protection in place can make all the difference.

Critical Messaging

Reliable Communication When it Matters Most

In mission-critical environments, clear and instant communication is essential. Whether you need to mobilise emergency teams, send mass alerts, or keep internal teams informed, our solutions ensure your messages are delivered without delay.

System Integration

Uniting Your Communication & Safety Systems

Seamless integration between systems can enhance efficiency, improve response times, and streamline operations. Our System Integration solutions enable different technologies - alarms, security systems, IoT devices, and critical messaging platforms - to work together effortlessly.

Applications

Smart Solutions for Smarter Workflows

Optimising workflows and asset tracking is essential for improving productivity and ensuring seamless operations. Our Applications solutions help organisations keep track of valuable assets, automate processes, and ensure the right people are in the right place at the right time.

Speak with your Multitone contacts today to find out more.

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National Health Service

Reliable, integrated, and secure communication solutions for healthcare professionals, ensuring patient safety and operational excellence.

Multitone have provided critical communications systems to NHS Trusts for decades.



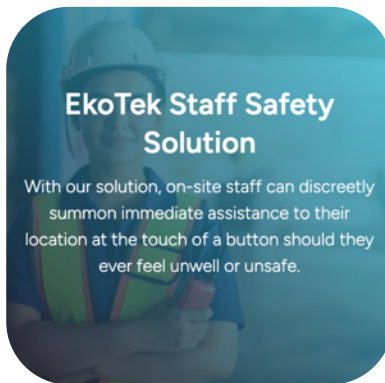
Now, we're leveraging our deep understanding of the needs of NHS hospitals and the challenges they face to deliver technologies that will revolutionise clinical comms, transform bed and equipment management and create safer workspaces for patients and staff.

Multitone Solutions for the National Health Service



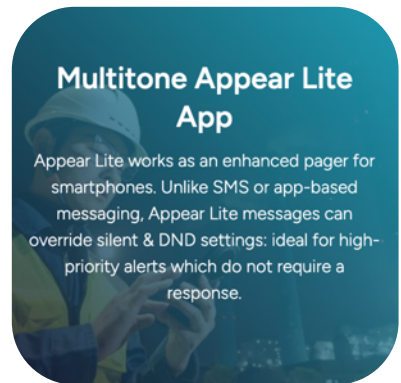
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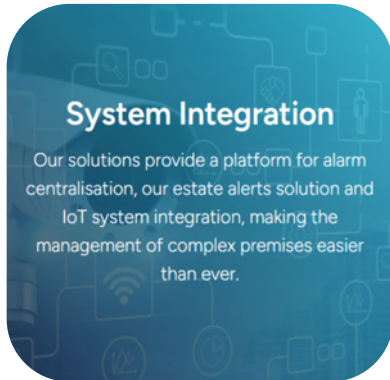
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Mental Health Trusts

Delivering compassionate and secure communication solutions tailored for Mental Health Trusts, fostering a safer environment for patients and staff.

At Multitone, we understand the critical and unique communication needs within mental health trusts. We're your trusted partner, providing cutting-edge communication technology specifically designed to ensure seamless, secure, and efficient interactions for mental health professionals.



Why Multitone for Mental Health Trusts?

- **Tailored solutions:** Our systems, from secure messaging to instant alerts, are crafted to address the complexities of mental health care, enhancing communication within your trust.
- **Patient-centric approach:** We prioritise patient care by enabling professionals to stay connected, share critical information, and effectively coordinate care.
- **Security and compliance:** With encrypted communications, monitoring, and full audit trails, Multitone ensures your sensitive information is protected and compliant with the highest industry standards.
- **Efficiency and streamlining:** Our user-friendly platform improves operational efficiency by streamlining workflows, reducing response times, and enhancing overall communication.

We believe in transforming mental health communication, empowering your trust to deliver exceptional care and foster a collaborative environment for both staff and patients.

Multitone Solutions

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