

Birlasoft

Pricing Document

Framework Reference

G-Cloud – 15 - RM1557.15

Lot 3 - Cloud Support

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Lot 2a – Infrastructure Software as a Service (ISaaS)

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1. Government Digital and Data Roles

Domain	Role	Levels	UK Rate per Day	Offshore Rate per Day
			GBP	GBP
Architecture roles	Business architect	Trainee business architect	400	210
		Associate business architect	600	250
		Business architect	885	265
		Lead business architect	1,245	320
	Data architect	Data architect	1,045	245
		Senior data architect	1,400	285
		Chief data architect	1,850	410
	Enterprise architect	Enterprise architect	1,200	265
		Senior enterprise architect	1,565	295
		Lead enterprise architect	1,885	320
		Principal enterprise architect	2,210	385
	Network architect	Associate network architect	685	335
		Network architect	1,000	365
		Lead network architect	1,405	445
	Security architect	Security architect	1,205	285
		Lead security architect	1,565	310
		Principal security architect	2,010	340
	Solution architect	Associate solution architect	765	245
		Solution architect	1,005	265
		Senior solution architect	1,325	295
		Lead solution architect	1,485	320
		Principal solution architect	1,850	380
	Technical architect	Associate technical architect	685	245
		Technical architect	965	265
		Senior technical architect	1,325	300
		Lead technical architect	1,650	350
		Principal technical architect	1,970	400
Chief digital and data roles	Chief data officer	Chief data officer	2,085	775
	Chief information security officer	Chief information security officer	2,250	950
	Chief technology officer	Chief technology officer	2,500	1,150
Cyber security roles	Cyber security audit and assurance	Lead cyber security audit and assurance	1,405	230
		Lead cyber security audit and assurance	1,850	350
		Associate cyber security governance and risk manager	765	200

Domain	Role	Levels	UK Rate per Day	Offshore Rate per Day
			GBP	GBP
	Cyber security governance and risk management	Lead cyber security governance and risk manager	1,245	250
		Principal cyber security governance and risk manager	1,685	275
	Cyber security monitoring	Associate cyber security monitoring	560	90
		Lead cyber security monitoring	1,005	160
		Principal cyber security monitoring	1,285	260
	Cyber security incident response	Associate cyber incident response	765	90
		Lead cyber security incident response	1,365	150
		Principal cyber security incident response	1,930	215
	Cyber security vulnerability management	Associate cyber security vulnerability management	685	200
		Lead cyber security vulnerability management	1,245	235
		Principal cyber security vulnerability management	1,685	395
	Cyber security digital forensics	Associate cyber security digital forensics	765	125
		Lead cyber security digital forensics	1,365	160
		Principal cyber security digital forensics	1,930	255
	Cyber security testing	Associate cyber security testing	765	115
		Lead cyber security penetration testing	1,365	150
		Principal cyber security testing	1,930	215
	Cyber security secure design	Associate cyber security secure systems architecture and design	765	125
		Lead cyber security secure systems architecture and design	1,365	160
		Principal cyber security secure systems architecture and design	1,930	255
Data roles	Analytics engineer	Trainee analytics engineer	450	100
		Analytics engineer	685	125
		Senior analytics engineer	965	150
		Lead analytics engineer	1,325	235
		Head of analytics engineering	1,810	325
	Data analyst	Associate analyst	445	100
		Data analyst	685	175
		Senior data analyst	965	250

Domain	Role	Levels	UK Rate per Day	Offshore Rate per Day
			GBP	GBP
	Data engineer	Principal data analyst	1,325	375
		Data engineer	765	125
		Senior data engineer	1,045	225
		Lead data engineer	1,405	300
		Head of data engineering	1,810	450
	Data ethicist	Data ethics lead	1,325	200
		Data ethics lead	1,350	300
	Data governance manager	Data governance manager	1,045	220
		Lead data governance manager	1,325	270
		Head of data governance	1,810	350
	Data scientist	Trainee data scientist	485	90
		Associate data scientist	685	125
		Data scientist	965	200
		Principal data scientist	1,325	250
		Lead data scientist	1,685	290
		Head of data science	2,090	350
	Machine learning engineer	Senior machine learning engineer	1,245	225
		Lead machine learning engineer	1,690	350
	Performance analyst	Associate performance analyst	450	90
		Performance analyst	685	125
		Senior performance analyst	965	225
		Lead performance analyst	1,325	325
		Head of performance analysis	1,810	350
IT operations roles	Application operations engineer	Associate application operations engineer	685	90
		Application operations engineer	700	125
		Senior application operations engineer	925	150
		Lead application operations engineer	1,205	225
		Principal application operations engineer	1,485	300
	Business relationship manager	Business relationship manager	1,045	550
		Senior business relationship manager	1,325	660
		Lead business relationship manager	1,685	930
	Change and release manager	Configuration analyst	645	125
		Change and release analyst	765	200
		Change and release manager	1,125	250
	Command and control centre manager	Operations analyst	765	125
		Senior operations analyst	1,010	175

Domain	Role	Levels	UK Rate per Day	Offshore Rate per Day
			GBP	GBP
		Operational control manager	1,285	200
		Head of command and control	1,685	300
	End user computing engineer	Associate end user computing engineer	485	90
		End user computing engineer	685	125
		Senior end user computing engineer	925	175
		Lead end user computing engineer	1,205	250
		Principal end user computing engineer	1,485	325
	IT service manager	IT service analyst	765	90
		IT service manager	1,125	125
		Senior IT service manager	1,365	175
		Head of IT service management	1,730	225
	Incident manager	Incident manager	1,125	150
		Major incident manager	1,325	225
	Infrastructure engineer	Associate infrastructure engineer	765	125
		Infrastructure engineer	1,125	150
		Senior infrastructure engineer	1,485	200
		Lead infrastructure engineer	1,650	275
		Principal infrastructure engineer	1,950	350
	Infrastructure operations engineer	Associate infrastructure operations engineer	1,005	125
		Infrastructure operations engineer	1,125	175
		Senior infrastructure operations engineer	1,285	220
		Lead infrastructure operations engineer	1,650	250
		Principal infrastructure operations engineer	1,750	300
	Problem manager	Problem analyst	765	125
		Problem manager	1,125	175
	Service desk manager	Service desk analyst	485	90
		Senior service desk analyst	650	125
		Service desk manager	1,125	175
		Head of service desk	1,610	200
	Service transition manager	Service acceptance analyst	850	90
		Service readiness analyst	925	125
		Service transition manager	1,205	175
		Lead service transition manager	1,485	250

Domain	Role	Levels	UK Rate per Day	Offshore Rate per Day
			GBP	GBP
Product and delivery roles	Business analyst	Trainee business analyst	410	90
		Junior business analyst	565	125
		Business analyst	850	175
		Senior business analyst	1,125	250
		Lead business analyst	1,445	300
		Head of business analysis	1,730	350
	Delivery manager	Associate delivery manager	925	200
		Delivery manager	1,350	300
		Senior delivery manager	1,445	375
		Head of (Agile) delivery management	1,725	400
	Digital portfolio manager	Digital portfolio analyst	850	200
		Digital portfolio manager	1,205	275
		Senior digital portfolio manager	1,445	355
		Head of portfolio	1,770	400
	Product manager	Associate product manager	850	200
		Product manager	1,125	225
		Senior product manager	1,445	275
		Lead product manager	1,645	300
		Head of product	1,850	350
	Programme delivery manager	Programme delivery manager	1,570	350
	Service owner	Service owner	1,485	365
Quality assurance testing (QAT) roles	Quality assurance testing (QAT) analyst	Tester (QAT)	650	125
		QAT analyst	775	175
		Senior QAT analyst	1,010	225
		Lead QAT analyst	1,285	300
	Test engineer	Tester (test engineer)	775	90
		Test engineer	790	125
		Senior test engineer	1,010	175
		Lead test engineer	1,285	225
	Test manager	Test manager	1,445	300
		Head of test	1,750	350
Software development roles	Development operations (DevOps) engineer	Apprentice DevOps engineer	485	90
		Junior DevOps engineer	500	125
		DevOps engineer	965	200
		Senior DevOps engineer	1,285	250
		Senior DevOps engineer - management	1,445	275
		Lead DevOps engineer	1,565	300
		Lead DevOps engineer - management	1,575	325

Domain	Role	Levels	UK Rate per Day	Offshore Rate per Day
			GBP	GBP
		Principal DevOps engineer	1,770	350
		Principal DevOps engineer - management	1,775	375
	Frontend developer	Apprentice frontend developer	600	90
		Junior frontend developer	650	125
		Frontend developer	885	150
		Senior frontend developer	1,205	175
		Lead frontend developer	1,485	200
		Head of frontend development	1,765	275
	Software developer	Apprentice developer	400	90
		Junior developer	565	125
		Developer	885	150
		Senior developer	1,205	180
		Senior developer - management	1,365	200
		Lead developer	1,485	225
		Lead developer - management	1,645	240
		Principal developer	1,765	275
		Principal developer - management	1,925	325
User-centered design roles	Accessibility specialist	Junior accessibility specialist	645	90
		Accessibility specialist	925	125
		Senior accessibility specialist	1,205	160
		Head of accessibility	1,645	270
	Content designer	Associate content designer	565	160
		Junior content designer	575	175
		Content designer	845	200
		Senior content designer	1,125	250
		Lead content designer	1,445	325
		Head of content design	1,725	350
	Content strategist	Content strategist	1,325	320
	Graphic designer	Associate graphic designer	445	160
		Junior graphic designer	560	175
		Graphic designer	765	200
		Senior graphic designer	1,010	245
		Lead graphic designer	1,285	310
		Head of graphic design	1,645	350
	Interaction designer	Associate interaction designer	525	90
		Junior interaction designer	650	125
		Interaction designer	925	150
		Senior interaction designer	1,205	175
		Lead interaction designer	1,445	200
		Head of interaction design	1,725	265

Domain	Role	Levels	UK Rate per Day	Offshore Rate per Day
			GBP	GBP
	Service designer	Associate service designer	565	160
		Junior service designer	570	175
		Service designer	845	200
		Senior service designer	1,125	250
		Lead service designer	1,445	325
		Head of service design	1,730	350
	Technical writer	Technical writer	845	160
		Lead technical writer	1,205	195
	User researcher	Associate user researcher	645	160
		Junior user researcher	650	175
		User researcher	925	200
		Senior user researcher	1,205	250
		Lead user researcher	1,445	325
		Head of user research	1,730	350

2. Standards for consultancy day rate cards

1. **Working Day:** 8 hours per day, including lunch break
2. **Working Week:** Monday to Friday, excluding UK public and bank holidays.
3. **Office Hours:** 09:00 to 17:00, Monday to Friday.
4. **Travel, Mileage and Subsistence:**
 - a) Included in the day rate for all travel within the M25.
 - b) For travel outside the M25, expenses will be reimbursed in accordance with the Department's standard travel and subsistence policy.
5. **Mileage:** Reimbursed in line with the Department's standard mileage rates, where applicable.
6. **Tools and Infrastructure:** The Client will provide access to the required ticketing systems and compute resources.

Birlasoft is a global digital and IT services provider within the CKA Birla Group, delivering secure, outcome-focused technology services to large enterprises and public sector organisations. The company specialises in cloud transformation, application development and support, data and AI, and ERP services (SAP and Oracle). Birlasoft operates mature delivery and governance models aligned to UK public sector expectations, including GDS, DevSecOps, and service management best practice. It has proven experience working in regulated environments with strong controls around security, data protection, and compliance. Birlasoft supports cloud-first, interoperable, and standards-based solutions aligned to UK government digital strategy. Delivery is provided through a blended onshore-offshore model, ensuring cost efficiency while maintaining service quality and accountability. The company emphasises transparent pricing, clear service outcomes, and robust risk management. Birlasoft has an established UK presence and a global delivery network supporting scalable, resilient services.

Thank You