



Health Navigator HN Predict Service Definition

G-Cloud 15

Lot 3

HN Predict: System Overview

HN Predict

HN Predict identifies people likely to experience extended hospital stays in the next 6 months to enable commissioners and providers to deliver a proactive intervention in their care.

Health Navigator

Health Navigator has spent over 10 years delivering proactive population health management services for the NHS. We have worked with data for 10 million people from 30 acute hospitals to deliver case finding solutions, as well as provided clinical coaching to patients within 100 neighbourhoods.

We are committed to evidence-based medicine and playing our part in creating a community of practice to enable a transformation in community and acute care. We have published extensively, including findings from an 1,800-patient randomised controlled trial conducted with Nuffield Trust (2024)¹ and a 12,000-patient peer reviewed study (2016).²

Health Navigator have been entrusted with the NHS England National Demonstrator for AI for Urgent & Emergency Care Prevention and in Ireland with the HSE's Enhanced Community Care programme in Kilkenny & Carlow.

Demonstrated outcomes

Partners report significant positive patient and system impact from interventions which leverage HN Predict case-finding, including reductions in consumption of unplanned bed days and other healthcare activity and increases in patient survival and quality of life.

Partners have observed:

**25% reduction in bed³
days**

**No net increase in GP
workload⁴**

**Increased survival (18
lives per 1000)¹**

As at January 2026, the largest deployment of HN Predict is in NHS North East London ICB as part of the "National Demonstrator for AI for UEC Prevention" in partnership with the ICB, UCLP, the THIS Institute and LCP. This is the largest real world evidence study of its type and the latest public outcomes from this are available from Health Navigator.

Description of Service

HN Predict

Health Navigator's cloud-based HN Predict software identifies patients at risk of 3 or more unplanned bed days in the next 6 months using routinely collected data from A&E, Inpatients and Outpatients records (and primary care or other data sets where available).

With a class-leading accuracy, the HN Predict model is localised and validated for performance and equity for every deployment. Health equity is assessed and adjusted along key protected characteristics including sex, ethnicity, and deprivation.

HN Predict is fully explicable with key drivers of risk clearly identified and described.

Deployment of HN Predict requires model localisation and data integration, which are charged on a professional service fee basis, and an HN Predict software licence, charged per capita of population processed.

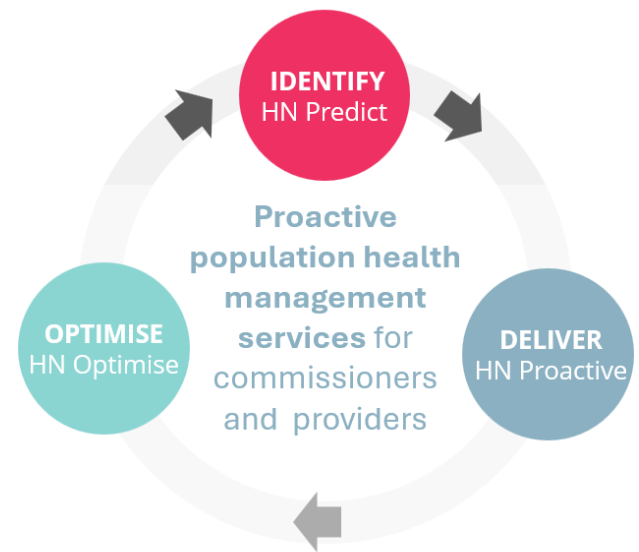
We also offer HN Predict Custom to partners who wish us to develop case-finding solutions with different target end-points. Deployment of HN Predict Custom requires model localisation and data, which are charged on a professional service fee basis, and an HN Predict Custom software licence, charged per capita of population processed per end-point.

Customers may direct us to implement third party algorithms alongside, or in place of, HN Predict and HN Predict Custom. These implementations are completed subject to the terms of the agreement between our customer and the third-party algorithm supplier; we charge for localisation, integration and maintenance on a professional service and/or licence fee basis as appropriate.

Additional Services

Partners can choose to complement HN Predict with up to two additional services

1. **HN Proactive** is a patient consenting and management platform used by Clinical Coaches to recruit and coach patients using the clinically validated Health Navigator Clinical Coaching methodology.
2. **HN Optimise:** work with Health Navigator's data scientists to deploy Health Navigator's established software tooling and evaluation methodologies to build the dashboards you need to optimise the impact of the AI for Unplanned Care Prevention Service and wider Neighbourhood health services in real time.



See Pricing document for detail on the basis of charging which is a combination of professional services and software fees.

Impact and evidence

We are committed to evidence-based medicine and playing our part in creating a community of practice to enable a transformation in community and acute care. We have published results from two randomised controlled trials and numerous service evaluations and continue to publish. Partners have observed the following results when combining HN Predict case-finding with a proactive intervention (e.g., Clinical Coaching):

- 25% bed days reduction
- Increase in survival of 18 lives per thousand in >75 males
- 34% emergency attendances reduction
- 24% unplanned admissions reduction
- 0 net increase in GP workload

We have seen very substantial activity impact – particularly in terms of bed day and other activity (for example, A&E attendance) reduction – in our NHS England funded National Demonstrator in North East London which uses HN Predict for case-finding.

Health Equity

Fairness and health equity are at the heart of HN Predict.

We consider ethnicity, sex, deprivation, and other social determinants of health when localising HN Predict or developing HN Predict Custom models and ensure case-finding is as inclusive as possible – enabling equity in access, experience and outcomes.

Patient Feedback

Patients share how HN Predict has found them at the right times and – combined with a suitable intervention - supports them to achieve significant improvement in their outcomes. They describe increased activation and improved quality of life. These comments are typical of the feedback we routinely receive:

- “ Thank you for waking me up.
- “ Talking to you really brings me hope and it brings me life.
- “ Just wanted to let you know I’ve gone back to work. So happy. Thank you for your endless support.
- “ This service was everything to me. You came at the right time. I can now manage whatever life throws at me, and that's a big change from where I was.
- “ Managing my health has been such a difficult process — I’ve been in the darkness for so long. Finally, with your support, the right teams are helping me and there is light ahead.
- “ You made me realise how to take my health seriously.
- “ You gave me clarity, a plan, a way forward. You made me believe in myself.
- “ You’ve taught me to track my symptoms, ask for help, and take control of my health. I love this service.
- “ I felt lost, like no one was helping me—I was just given pills and told to manage my conditions. Now, I have determination to get things done and chase the help I need. Without coaching, I would have ended up in A&E many times.
- “ From the bottom of my heart, thank you. I have my confidence back, I can do more now than I could before.
- “ I couldn’t believe how far I’ve come in coaching. Talking with you helped so much.
- “ My wife and her friends now wish they could access coaching too!

Accreditation and certification

Health Navigator meets rigorous, independently assessed standards to ensure secure, safe, high-quality service delivery:

- Cyber Essentials Plus
- Data Security and Protection Toolkit
- Penetration testing twice per year with two different CREST-accredited third-party penetration testers

We have the necessary compliance documentation, or can complete/ support the completion of the necessary documentation by our customers, including:

- DCB0129
- DCB0160
- DTAC

At the time of G-Cloud submission, we are working towards ISO27001 certification.

Information Governance

Health Navigator has appropriately processed records for 10 million people from 30 acute hospitals on behalf of NHS Data Controllers.

We have the expertise to:

- Achieve Compliant Data Protection Impact Assessments
- Help partners navigate CAG and s251 and other requirements as necessary
- Support with any follow-on documents such as transparency materials or bespoke Data Processing Agreements.

We believe in co-developing services with service users. We have therefore engaged in Patient and Public Involvement and Engagement (PPIE) activities at every stage of development.

We would expect PPIE to be put at the heart of every deployment of HN Predict and make use of our extensive experience in this space when working with our customers to devise the appropriate activities for their population, for example incorporating feedback on acceptability of data access and guidance when developing collateral for communicating with patients and the public. Depending on scope, we may charge professional services fees for extensive PPIE programmes.

Implementation Support

Health Navigator provides structured, hands-on implementation support to take you from contract signature to steady state operations, whether you procure the full end-to-end service or select individual components. Project and programme management fees are charged as necessary.

Service Levels and delivery support

SLAs are defined based on the precise HN Predict Service being contracted with an individual customer.

Typically, we offer 95% service availability.

Health Navigator operates an email and online ticketing support.

All questions are acknowledged within 4 hours, 9am-5pm Monday-Friday.

Second- and third-line support levels are provided.

A technical account manager is available if required.

Ordering and invoicing

Buyers should communicate their requirements to us. We will then produce and share a quotation for the HN Predict based on the precise scope of services required.

Further details of the basis for charging are to be found in the HN Predict Service pricing document.

Contact details

To discuss your requirements, please contact the HN team on:

Email: info@hn-company.co.uk

Website: <https://www.hn-company.co.uk/>

Sources:

¹Bull LM, Arendarczyk B, Reis S, et al. Impact on all-cause mortality of a case prediction and prevention intervention.... Emergency Medicine Journal Published Online First: 12 October 2023. doi: 10.1136/emered-2022-212908

²Edgren, Gustafa,c,e; Anderson, Jacquelinee; Dolk, Andersg; Torgerson, Jarlh; Nyberg, Svantej; Skau, Tommyi; Forsberg, Birger C.b,f; Werr, Joachime; Öhlen, Gunnard. A case management intervention targeted to reduce healthcare consumption for frequent Emergency Department visitors: results from an adaptive randomized trial. European Journal of Emergency Medicine 23(5):p 344-350, October 2016. | DOI: 10.1097/MEJ.0000000000000280

³Predicting and Preventing Avoidable Urgent and Emergency Care: Health Navigator Interim result from Randomised Clinical Trial evaluating the Clinical Coaching intervention; Staffordshire Clinical Trial Results, January 2020

⁴Jonathan N Cohen, An Nguyen, Meena Rafiq, Paul Taylor. Impact of a case-management intervention for reducing emergency attendance on primary care: randomised control trial. British Journal of General Practice 2022; 72 (723): e755-e763. DOI: 10.3399/BJGP.2021.0545