



G-Cloud 15 Pricing Document

aHawkAI – The Art of Inspection

1. Aaseya aHawkAI - Pricing

Pricing for **Aaseya aHawkAI** is based on a subscription-led commercial model, designed to provide flexibility, scalability, and low upfront commitment for customers. Commercials are defined following an assessment of customer requirements, intended use cases, and deployment scope.

Pricing model

aHawkAI is offered under a **subscription-based pricing model**, which may be structured using one or more of the following approaches, depending on customer needs:

- User-based pricing
- Case or workflow-based pricing
- Consumption-based pricing aligned to usage volumes

The pricing model is selected to align with operational scale, inspection or monitoring volumes, and expected growth.

Commercial factors

Pricing is influenced by a combination of factors, including (but not limited to):

- Number and complexity of monitoring, inspection, or governance use cases
- Functional scope and configuration requirements
- Number of users, roles, and access profiles
- Integration requirements with enterprise systems and data sources
- Reporting, analytics, and dashboard requirements
- Deployment scale and tenancy requirements within the SaaS platform
- Support, training, and operational support needs

Pilot and onboarding approach

To reduce adoption risk and support early validation, the following commercial approach is available:

- No cost for an initial two-week pilot phase, subject to agreed scope
- Aaseya configures and demonstrates a working aHawkAI solution aligned to agreed use cases
- Pilot outcomes are used to confirm scope, pricing model, and subscription structure for production deployment

Subscription and scaling

- No upfront long-term commitment is required
- Customers can scale users, workflows, and use cases incrementally
- Additional applications or monitoring scenarios can be onboarded on demand
- Pricing supports phased adoption and progressive rollout

Support and post-implementation services

Post-implementation support options are flexible and may include:

- Hypercare support following go-live
- Ongoing application support and enhancements
- SLA-backed support models
- Optional managed services

Support and operational services are priced separately based on the selected service level and engagement model.

General commercial conditions

- aHawkAI is delivered as a SaaS offering; no separate licence ownership is transferred to the customer
- Configuration, extensions, and customer-specific enhancements are scoped and priced separately
- Commercial terms are documented transparently, with clear visibility into subscription components and renewal implications

2. Contact Information

Matthew Leamy – Vice President, Sales Europe

Email: GCloud@aaseya.com