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Pricing Document

Aaseya Artificial Intelligence Services

1. Aaseya Artificial Intelligence Services - Pricing

Pricing for Aaseya Artificial Intelligence Services is engagement-specific and is determined based on the agreed scope, complexity, delivery approach, and expected outcomes. Aaseya follows a consultative pricing approach, working collaboratively with customers to understand requirements, validate assumptions, and recommend the most appropriate commercial structure before finalising costs.

The **pricing model is flexible** and may be structured as a fixed-price engagement aligned to clearly defined milestones or outcome-based deliverables where scope is well understood. For initiatives requiring iterative delivery or evolving requirements, pricing may be based on a time and materials model to provide flexibility and control. In many cases, Aaseya adopts a phased or assessment-led approach, where an initial discovery or pilot phase informs subsequent delivery and commercial terms. Hybrid pricing models may also be used, combining multiple approaches across different stages of the engagement to align pricing with delivery risk, complexity, and value realisation.

Pricing is **influenced by several factors**, including the nature and complexity of AI, GenAI, and Agentic AI use cases; the level of AI orchestration and integration with existing platforms, workflows, and systems; data volume, quality, and governance requirements; security, compliance, and regulatory considerations; delivery timelines and phasing; deployment model (cloud, hybrid, or private); and the required skill mix and level of specialist involvement.

As part of the engagement, Aaseya typically recommends a **joint discovery and assessment phase** to refine scope, identify risks, and agree a transparent and outcome-aligned pricing approach prior to committing to the overall solution. This ensures clarity, predictability, and alignment between commercial structure and delivery objectives.

2. Contact Information

Matthew Leamy – Vice President, Sales Europe

Email: GCloud@aaseya.com