

G-Cloud 15

Pricing Document

Aaseya Legacy Transformation Services

1. Aaseya Legacy Transformation Services - Pricing

Pricing for Aaseya Legacy Transformation Service will be engagement-specific and aligned to the scope, complexity, and objectives of the transformation initiative. Aaseya will adopt a phased and progressive pricing approach, enabling organisations to start with a focused engagement and incrementally scale investment as transformation outcomes and priorities are validated.

The engagement will typically begin with a time-bound, detailed assessment phase, during which Aaseya will evaluate the legacy landscape, transformation readiness, risks, dependencies, and modernisation options. Outputs from this phase will be used to define a clear transformation roadmap, delivery milestones, and an informed commercial approach for subsequent phases.

Pricing will be logically phased and aligned to agreed milestones, ensuring transparency, predictability, and flexibility throughout the transformation lifecycle.

Pricing will be influenced by factors including, but not limited to:

- Size and complexity of the legacy application and technology estate
- Scope of transformation across applications, processes, data, and integrations
- Cloud migration and modernisation requirements
- Use of Aaseya frameworks, accelerators, and AI-assisted tooling
- Delivery approach, phasing, and timelines
- Governance, change management, and quality assurance requirements
- Regulatory, security, and compliance considerations
- Level of customer and third-party involvement

Aaseya will own and provide the range of specialist skills required to deliver the service, including programme leadership, architecture, business analysis, development, quality assurance, and change management. This integrated delivery model will support consistency, accountability, and efficient coordination across the transformation programme.

The final pricing model, including commercial structure and payment milestones, will be determined through **mutual discussion and agreement with the customer**, based on engagement objectives, delivery approach, and governance requirements, and documented through the Statement of Work (SoW).

2. Contact Information

Matthew Leamy – Vice President, Sales Europe

Email: GCloud@aaseya.com