



G-Cloud 15 Pricing Document

Aaseya Pega Modernisation Services

1. Aaseya Pega Modernisation Services - Pricing

The pricing for **Aaseya Pega Modernisation Services** is variable and determined based on the specific requirements and complexity of each engagement. Given the nature of modernisation and cloud migration initiatives, pricing is shaped through a structured, assessment-led approach to ensure transparency, predictability, and alignment with customer objectives.

Engagements typically commence with a mutually agreed assessment and planning phase, designed to establish a clear understanding of the existing Pega landscape, modernisation objectives, risks, and target architecture. This assessment phase is fast-tracked through the use of Aaseya's proprietary assessment accelerators, including automated upgrade and Constellation readiness tools, enabling rapid analysis of application complexity, compatibility gaps, and remediation effort.

Based on the outcomes of this initial assessment, Aaseya provides a detailed and comprehensive commercial proposal covering the recommended modernisation and migration scope, delivery approach, timelines, and pricing

Pricing Determinants

Commercials for Aaseya Pega Modernisation & Cloud Migration Services are influenced by a combination of the following factors:

- Scope and number of Pega applications included in the modernisation initiative
- Current Pega versions, upgrade paths, and target Pega Infinity release
- Complexity of in-place versus out-of-place upgrade approaches
- Extent of technical debt, deprecated rules, and customisations requiring remediation
- Constellation UI adoption strategy (incremental or full migration)
- Target deployment model (Pega Cloud, container-based cloud, or hybrid)
- Data migration complexity, volume, and reconciliation requirements
- Integration landscape and third-party system dependencies
- Non-functional requirements including performance, security, and compliance
- Testing scope covering functional, regression, performance, and security validation
- Delivery model (onshore, offshore, or hybrid) and project governance structure
- Duration of the engagement and phasing across environments
- Degree of involvement by Aaseya versus customer or third-party teams

Aaseya offers flexible commercial models aligned to customer preferences and engagement characteristics, including:

- Fixed-price models for well-defined, assessment-led modernisation scopes
- Time and Materials (T&M) pricing for iterative or evolving modernisation programmes

For Time and Materials-based engagements, pricing is aligned to SFIA role definitions and responsibility levels, ensuring clarity, comparability, and compliance with G-Cloud expectations. A detailed SFIA-aligned rate card for Aaseya's Pega modernisation, upgrade, cloud, and supporting roles is provided separately for reference.

2. Contact Information

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3. Pega - Skills for the Information Age (SFIA) Definitions and rate card

	Strategy and Architecture	Business Change	Solution Development and Implementation	Service Management	Procurement and Management Support	Client Interface
1. Follow	n/a	n/a	• Pega System Architect (CSA) • Quality Assurance Engineer • Quality Assurance Automation Engineer	• Pega System Architect (CSA)	n/a	n/a
2. Assist	n/a	n/a	• Pega System Architect (CSA) • Quality Assurance Engineer • Quality Assurance Automation Engineer	• Pega System Architect (CSA)	n/a	n/a
3. Apply	• Pega Senior System Architect (CSSA)	• Senior Business Analyst	• Pega Senior System Architect (CSSA) • Lead Quality Assurance Engineer • Lead Quality Assurance Automation Engineer	• Pega Senior System Architect (CSSA)	n/a	n/a
4. Enable	• Pega Senior System Architect (CSSA)	• Senior Business Analyst	• Pega Lead System Architect (CLSA) • Pega Experience Designer	• Pega Senior System Architect (CSSA)	• Project Manager / Scrum Master	• Project Manager / Scrum Master
5. Ensure or advise	• Pega Lead System Architect (CLSA)	• Lead Business Analyst	• Pega Lead System Architect (CLSA) • Pega Experience Designer	• Pega Lead System Architect (CLSA)	• Project Manager / Scrum Master	• Project Manager / Scrum Master
6. Initiate or influence	• Pega Lead System Architect (CLSA)	• Lead Business Analyst	• Pega Lead System Architect (CLSA) • Pega Experience Designer	• Pega Lead System Architect (CLSA)	• Programme Manager / Engagement Lead	• Programme Manager / Engagement Lead
7. Set strategy or inspire	• Pega Principal System Architect (CLSA)	• Principal Business Analyst	• Pega Principal System Architect (CLSA)	• Pega Lead System Architect (CLSA)	• Account Director	• Account Director

4. Pega Service pricing in the UK - SFIA

	Strategy and Architecture	Business Change	Solution Development and Implementation	Service Management	Procurement and Management Support	Client Interface
1. Follow	n/a	n/a	£600	£600	n/a	n/a
2. Assist	n/a	n/a	£600	£600	n/a	n/a
3. Apply	£700	£700	£700	£700	n/a	n/a
4. Enable	£700	£700	£850	£700	£850	£850
5. Ensure or advise	£850	£850	£850	£850	£850	£850
6. Initiate or influence	£850	£850	£850	£850	£950	£950
7. Set strategy or inspire	£950	£950	£950	£950	£950	£950

5. Pega Service Pricing (Off-Shore in India)

	Strategy and Architecture	Business Change	Solution Development and Implementation	Service Management	Procurement and Management Support	Client Interface
1. Follow	n/a	n/a	£200	£200	n/a	n/a
2. Assist	n/a	n/a	£200	£200	n/a	n/a
3. Apply	£250	£250	£250	£250	n/a	n/a
4. Enable	£250	£250	£370	£250	£370	£370
5. Ensure or advise	£370	£370	£370	£370	£370	£370
6. Initiate or influence	£370	£370	£370	£370	£400	£400
7. Set strategy or inspire	£400	£400	£400	£400	£400	£400

6. Standards for consultancy day rate cards

- Consultant's working day: 8 hours exclusive of travel and lunch
- Working week: Monday to Friday excluding national holidays
- Office hours: 9:00am to 5:00pm Monday to Friday
- Travel, mileage subsistence: Included in day rate within M25. Payable at department's standard travel and subsistence rates outside M25
- Mileage: As for travel, mileage subsistence
- Professional indemnity insurance: included in day rate

