



G-Cloud 15 Pricing Document

Aaseya OutSystems Implementation Services

1. Aaseya OutSystems Implementation Services - Pricing

The pricing for Aaseya OutSystems Implementation Services is variable and is determined based on the specific requirements of each engagement. Commercials are shaped by a combination of functional scope, technical complexity, delivery approach, and resourcing model to ensure an appropriate and transparent pricing structure aligned to customer needs.

- Scope
- User Stories
- Interface Requirements
- Reports
- Correspondence
- Channels
- Services required (e.g. development, testing, automation, business analysis etc.)
- Use of the OutSystems Platform and Strategic Applications
- Project Leadership (Aaseya led or customer/third party led)
- Duration
- Percentage of the work to be completed by Aaseya versus customer or third party
- Location of the services provided

Based on an understanding of the above dimensions, Aaseya will provide a detailed and comprehensive commercial proposal tailored to the engagement.

For transparency and reference, a rate card for Aaseya's OutSystems resources, aligned to SFIA role definitions and responsibility levels, is provided below.

2. Contact Information

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3. Skills for the Information Age (SFIA) Definitions and rate card

	Strategy and Architecture	Business Change	Solution Development and Implementation	Service Management	Procurement and Management Support	Client Interface
1. Follow	n/a	n/a	• OutSystems Developer • Quality Assurance Engineer - Quality Assurance Automation Engineer	OutSystems Developer	n/a	n/a
2. Assist	n/a	n/a	• OutSystems Developer • Quality Assurance Engineer - Quality Assurance Automation Engineer	OutSystems Developer	n/a	n/a
3. Apply	• OutSystems Senior Developer	Senior Business Analyst	• OutSystems Senior Developer • Lead Quality Assurance Engineer • Lead Quality Assurance Automation Engineer	• OutSystems Senior Developer	n/a	n/a
4. Enable	• OutSystems Senior Developer	Senior Business Analyst	• OutSystems Tech Lead • OutSystems Experience Designer	OutSystems Senior Developer	• Project Manager / Scrum Master	• Project Manager / Scrum Master
5. Ensure or advise	• OutSystems Tech Lead	• Lead Business Analyst	• OutSystems Tech Lead • OutSystems Experience Designer	OutSystems Tech Lead	• Project Manager / Scrum Master	• Project Manager / Scrum Master
6. Initiate or influence	• OutSystems Tech Lead	• Lead Business Analyst	• OutSystems Tech Lead • OutSystems Experience Designer	OutSystems Tech Lead	• Programme Manager / Engagement Lead	• Programme Manager / Engagement Lead
7. Set strategy or inspire	• OutSystems Architect	• Principal Business Analyst	• OutSystems Architect	• OutSystems Tech Lead	• Account Director	• Account Director

4. OutSystems Service pricing in the UK - SFIA

	Strategy and Architecture	Business Change	Solution Development and Implementation	Service Management	Procurement and Management Support	Client Interface
1. Follow	n/a	n/a	£600	£600	n/a	n/a
2. Assist	n/a	n/a	£600	£600	n/a	n/a
3. Apply	£650	£650	£650	£650	n/a	n/a
4. Enable	£650	£650	£800	£650	£800	£800
5. Ensure or advise	£800	£800	£800	£800	£800	£800
6. Initiate or influence	£800	£800	£800	£800	£800	£800
7. Set strategy or inspire	£900	£900	£900	£800	£900	£900

5. OutSystems Service Pricing (Off-Shore in India)

	Strategy and Architecture	Business Change	Solution Development and Implementation	Service Management	Procurement and Management Support	Client Interface
1. Follow	n/a	n/a	£190	£190	n/a	n/a
2. Assist	n/a	n/a	£190	£190	n/a	n/a
3. Apply	£225	£225	£225	£225	n/a	n/a
4. Enable	£225	£225	£350	£225	£350	£350
5. Ensure or advise	£350	£350	£350	£350	£350	£350
6. Initiate or influence	£350	£350	£350	£350	£350	£350
7. Set strategy or inspire	£400	£400	£400	£350	£400	£400

6. Standards for consultancy day rate cards

- Consultant's working day: 8 hours exclusive of travel and lunch
- Working week: Monday to Friday excluding national holidays
- Office hours: 9:00am to 5:00pm Monday to Friday
- Travel, mileage subsistence: Included in day rate within M25. Payable at department's standard travel and subsistence rates outside M25
- Mileage: As for travel, mileage subsistence
- Professional indemnity insurance: included in day rate

