



G-Cloud 15 Pricing Document

Aaseya OutSystems Modernisation Services

1. Aaseya OutSystems Modernisation Services - Pricing

The pricing for Aaseya OutSystems Modernisation Services is engagement-specific and designed to align with each customer's modernisation objectives, application landscape, and delivery requirements. Recognising that OutSystems modernisation programmes vary significantly in scope, complexity, and execution approach, Aaseya adopts a flexible and transparent pricing model that balances commercial predictability with delivery agility.

Aaseya works collaboratively with customers through structured discovery and assessment activities to develop a shared understanding of the existing application estate, modernisation pathways, target OutSystems architecture (OutSystems 11 or OutSystems Developer Cloud), and delivery expectations. This consultative approach enables clear definition of assumptions, dependencies, and delivery scope prior to finalising commercial terms.

Pricing may be structured using one or a combination of delivery models, including fixed-price engagements aligned to agreed milestones or outcomes, time-and-materials models for iterative or evolving requirements, phased or assessment-led engagements to validate assumptions, and hybrid pricing approaches aligned to different stages of the modernisation lifecycle.

The overall pricing is influenced by several factors, including but not limited to:

- Number and complexity of applications in scope
- Chosen modernisation approach (re-platform, refactor, or re-architecture)
- Target OutSystems platform and deployment model (O11 or ODC)
- Integration complexity with existing systems and data sources
- Data migration volume and transformation requirements
- Security, compliance, and governance requirements
- Delivery timeline, phasing, and release strategy
- Level of testing, automation, and post-modernisation support required

Where appropriate, Aaseya may recommend an initial discovery, assessment, or pilot phase to validate technical feasibility and delivery assumptions. This provides a clear and informed basis for confirming scope, delivery approach, and pricing for subsequent phases.

For commercial clarity and transparency, Aaseya's standard **SFIA-aligned rate card for OutSystems services** is provided for reference. The final pricing structure and rates applied to an engagement are determined based on the agreed scope, delivery model, and resource mix.

Overall, this pricing approach ensures alignment between commercial structure, delivery risk, and modernisation outcomes, providing customers with clarity, flexibility, and confidence throughout the OutSystems modernisation journey.

2. Contact Information

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3. OutSystems - Skills for the Information Age (SFIA) Definitions and rate card

	Strategy and Architecture	Business Change	Solution Development and Implementation	Service Management	Procurement and Management Support	Client Interface
1. Follow	n/a	n/a	- OutSystems Developer - Quality Assurance Engineer - Quality Assurance Automation Engineer	OutSystems Developer	n/a	n/a
2. Assist	n/a	n/a	- OutSystems Developer - Quality Assurance Engineer - Quality Assurance Automation Engineer	OutSystems Developer	n/a	n/a
3. Apply	OutSystems Senior Developer	Senior Business Analyst	- OutSystems Senior Developer - Lead Quality Assurance Engineer - Lead Quality Assurance Automation Engineer	OutSystems Senior Developer	n/a	n/a
4. Enable	OutSystems Senior Developer	Senior Business Analyst	- OutSystems Tech Lead - OutSystems Experience Designer	OutSystems Senior Developer	Project Manager / Scrum Master	Project Manager / Scrum Master
5. Ensure or advise	OutSystems Tech Lead	Lead Business Analyst	- OutSystems Tech Lead - OutSystems Experience Designer	OutSystems Tech Lead	Project Manager / Scrum Master	Project Manager / Scrum Master
6. Initiate or influence	OutSystems Tech Lead	Lead Business Analyst	- OutSystems Tech Lead - OutSystems Experience Designer	OutSystems Tech Lead	Programme Manager / Engagement Lead	Programme Manager / Engagement Lead
7. Set strategy or inspire	OutSystems Architect	Principal Business Analyst	OutSystems Architect	OutSystems Tech Lead	Account Director	Account Director

4. OutSystems Service pricing in the UK - SFIA

	Strategy and Architecture	Business Change	Solution Development and Implementation	Service Management	Procurement and Management Support	Client Interface
1. Follow	n/a	n/a	£600	£600	n/a	n/a
2. Assist	n/a	n/a	£600	£600	n/a	n/a
3. Apply	£650	£650	£650	£650	n/a	n/a
4. Enable	£650	£650	£800	£650	£800	£800
5. Ensure or advise	£800	£800	£800	£800	£800	£800
6. Initiate or influence	£800	£800	£800	£800	£800	£800
7. Set strategy or inspire	£900	£900	£900	£800	£900	£900

5. OutSystems Service Pricing (Off-Shore in India)

	Strategy and Architecture	Business Change	Solution Development and Implementation	Service Management	Procurement and Management Support	Client Interface
1. Follow	n/a	n/a	£190	£190	n/a	n/a
2. Assist	n/a	n/a	£190	£190	n/a	n/a
3. Apply	£225	£225	£225	£225	n/a	n/a
4. Enable	£225	£225	£350	£225	£350	£350
5. Ensure or advise	£350	£350	£350	£350	£350	£350
6. Initiate or influence	£350	£350	£350	£350	£350	£350
7. Set strategy or inspire	£400	£400	£400	£350	£400	£400

6. Standards for consultancy day rate cards

- Consultant's working day: 8 hours exclusive of travel and lunch
- Working week: Monday to Friday excluding national holidays
- Office hours: 9:00am to 5:00pm Monday to Friday
- Travel, mileage subsistence: Included in day rate within M25. Payable at department's standard travel and subsistence rates outside M25
- Mileage: As for travel, mileage subsistence
- Professional indemnity insurance: included in day rate

