

Joy Pricing document (annual)

Joy's pricing model is modular and a function of population size, usually calculated by the total patient list size or the number of residents in the population/catchment area

Module	Population covered		
	0-100,000	100,000 – 500,000	500,000+
JoyConnect	20p/patient/year	17.5p/patient/year	15p/patient/year
JoyConnectLite	20p/resident/year	17.5p/resident/year	15p/resident/year
JoyMarketplace	15p/resident/year	10p/resident/year	8p/resident/year
JoyChat*	25p/resident/year	22.5p/resident/year	20p/resident/year
JoyNotes*	25p/resident/year	22.5p/resident/year	20p/resident/year
Joy Case Management System*	15p/resident/year	12p/resident/year	9p/resident/year
JoyWorkWell*	15p/resident/year	12p/resident/year	9p/resident/year
JoyHealthChecks*	35p/resident/year	32.5p/resident/year	30p/resident/year
JoyInsights Dashboards	15p/resident/year	10p/resident/year	8p/resident/year
*Requires a JoyConnect or JoyConnectLite licence			

Worked example
A customer with 1M registered patients using JoyConnect and JoyChat will pay £150K for JoyConnect + £200K for JoyChat = £350K/year (ex VAT)

Joy is provided as a Software-as-a-Service. Any additional activities/services such as on-boarding, off-boarding, or establishment of integration with other software products including clinical systems, directory services, systems or networks will be in line with resources required for that activity. The individual day rate for each resource type is included in the SFIA rate card. The contract price will increase in line with RPI on an annual basis. Prices may vary for existing customers. Prices ex-VAT.