



MOODLE/TOTARA

Accipio Packages and Pricing

Version 0.1

OVERVIEW

Accipio's pricing is transparent and modular. Every engagement starts with a **fully managed base service** that includes hosting, support and maintenance. Optional subscriptions, plugins and implementation packages can be added to tailor the platform to organisational requirements.

1. FULLY MANAGED SERVICE — BASE PRICING

Includes secure AWS hosting, 99.98% uptime, monitoring, backups, maintenance, unlimited support, free quarterly upgrades, sandbox site and admin training.

User Band	Fully Managed Service
1 – 500	£9,135
501 – 1,000	£12,915
1,001 – 1,500	£14,700
1,501 – 2,000	£16,275
2,001 – 3,000	£17,010
3,001 – 5,000	£21,945
5,001 – 7,000	£29,400
7,001 – 10,000	£35,175
10,001 – 15,000	£44,625
15,001 – 20,000	£48,195
20,001 – 30,000	£56,280
30,001 – 40,000	£65,625
40,001 – 50,000	£75,810

Note: Pricing is ex VAT per annum and is for the base managed service only. Subscriptions and add-ons are priced separately.

2. OPTIONAL SUBSCRIPTIONS

Add advanced platform options if required (prices ex VAT per annum):

- **Moodle Workplace subscription**

User Band	Moodle Workplace
1 – 500	£4,134
501 – 1,000	£6,765
1,001 – 1,500	£7,346
1,501 – 2,000	£7,346

2,001 – 3,000	£7,782
3,001 – 5,000	£11,338
5,001 – 7,000	£15,610
7,001 – 10,000	£15,610
10,001 – 15,000	£30,750
15,001 – 20,000	£30,750
20,001 – 30,000	£38,170
30,001 – 40,000	£38,170
40,001 – 50,000	£38,170

- Totara Learn & Engage subscription

User Band	Totara Learn & Engage
1 – 500	£4,440
501 – 1,000	£6,680
1,001 – 1,500	£7,600
1,501 – 2,000	£7,600
2,001 – 3,000	£8,520
3,001 – 5,000	£13,180
5,001 – 7,000	£18,660
7,001 – 10,000	£18,660
10,001 – 15,000	£26,120
15,001 – 20,000	£32,020
20,001 – 30,000	£37,140
30,001 – 40,000	£43,850
40,001 – 50,000	£47,620

- Totara Perform subscription

User Band	Totara Perform
1 – 500	£1,500
501 – 1,000	£2,770
1,001 – 1,500	£2,720
1,501 – 2,000	£2,720

2,001 – 3,000	£3,070
3,001 – 5,000	£3,700
5,001 – 7,000	£4,800
7,001 – 10,000	£4,800
10,001 – 15,000	£4,470
15,001 – 20,000	£4,920
20,001 – 30,000	£12,730
30,001 – 40,000	£9,860
40,001 – 50,000	£11,900

- **AccipioOne Enablement Layer subscription**

User Band	AccipioOne
1 – 500	3,108
501 – 1,000	4,676
1,001 – 1,500	5,320
1,501 – 2,000	5,320
2,001 – 3,000	5,964
3,001 – 5,000	9,226
5,001 – 7,000	13,062
7,001 – 10,000	13,062
10,001 – 15,000	18,284
15,001 – 20,000	22,414
20,001 – 30,000	25,998
30,001 – 40,000	30,695
40,001 – 50,000	33,334

Each subscription activates additional capabilities. Subscriptions are selected per platform and are **in addition to the base managed service cost**.

3. IMPLEMENTATION PACKAGES

Choose based on project complexity and organisational needs:

Package	Price (ex VAT)	Duration	Typical Scope
Standard	£5,000	~5 days	Discovery & setup, branded theme, UAT & admin training, basic project management, one product

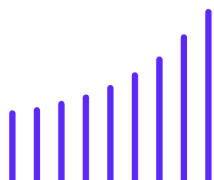
Enhanced	£10,000	~10 days	Includes Standard plus advanced configuration, SSO integrations, extended training & hypercare, two products
Transform	£20,000	~20 days	Enterprise delivery with full integrations & migration, extended UX design, senior project governance, multi-site setup

All implementation packages include configuration, project management and training. Free migration assistance is included for Moodle and Totara sites.

4. OPTIONAL ADD-ONS & CONTENT

You can extend your LMS with additional modules and plugins:

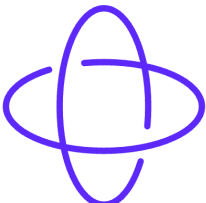
- **AccipioOne Plugins (£5k each):**



APPRENTICE

Apprenticeship and qualification delivery with ePortfolio.

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DIAGNOSE

Market leading diagnostic tool with 360 feedback and skills scan.

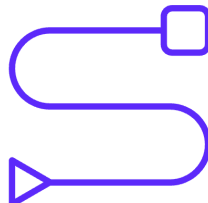
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SHOP

World's most advanced native shop for Moodle & Totara.

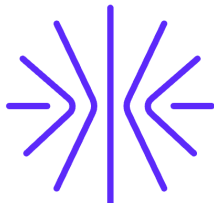
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TMS

Empower tenants to self-manage and allocate licences at scale.

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DISCOVER

AI driven LxP features that push & pull content in Moodle & Totara for personalisation.

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GRADE

Advanced assignment grading and quality assurance for Moodle & Totara.

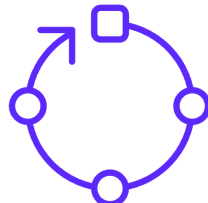
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RANK

Drive more traffic to your Moodle & Totara sites with our industry leading SEO plugin.

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PROJECTS

Support users to deliver projects, with sign-off and benefit tracking, in Moodle & Totara.

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- **Custom content and modules:** Provided by Accipio or partners.

