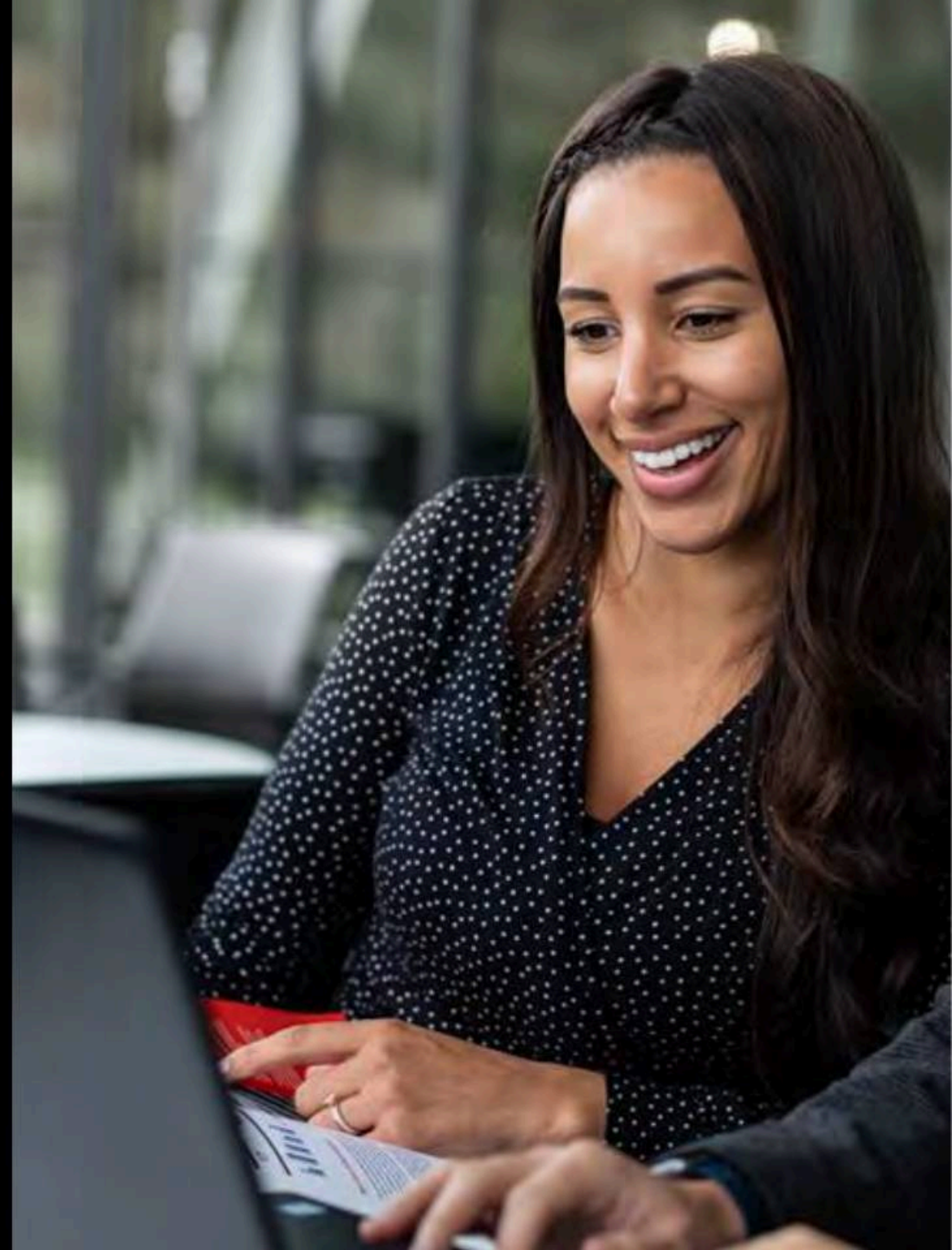


ROCK

Microsoft Azure Migration & Modernisation

Microsoft



About ROCK

ROCK is a technology services group delivering cloud, cybersecurity and managed IT services to public sector, healthcare, education, housing and regulated organisations.

Headquartered in the UK, the ROCK Group supports clients globally across and beyond Europe and North America.

The group is structured for scale and resilience, combining disciplined delivery with deep regulatory understanding. This enables ROCK to operate as a trusted partner in complex, high-assurance environments where reliability and security are critical.

The group operates through two focused service disciplines:

- As a Managed Service Provider (MSP), ROCK runs and optimises cloud platforms, infrastructure and modern workplace environments.
- As a Managed Security Service Provider (MSSP), ROCK delivers continuous cyber defence, risk management and compliance-led security operations.

These services can be consumed independently or combined into a unified operating model.

Clients partner with ROCK for clarity and confidence. From a client standpoint, every partnership is shaped by three principles.

Commitment – Through clear ownership and long-term partnership.

Proof – Through measurable outcomes, service metrics and transparent reporting.

Certainty – Through predictable delivery, resilient design and controlled change.

ROCK supports organisations to modernise securely and operate more effectively. We pair technical depth with practical guidance to support informed decisions and keep technology aligned to business priorities.

The group operates within a mature governance framework aligned to ISO 27001:2022, ISO 9001:2015 and Cyber Essentials Plus.

Engineering and service practices are consistent, repeatable and auditable, enabling scale while managing risk.

Ongoing investment in people, platforms and innovation strengthens capability and keeps services responsive to evolving needs. As a strategic partner, ROCK helps clients improve today while building the foundations for long-term change.

Responsible & Sustainable Delivery

ROCK is committed to delivering Social Value alongside high-quality technology services. Our approach is aligned to the UK Government Social Value Model and focuses on creating good jobs, developing skills, supporting inclusive employment, strengthening supply chains, protecting the environment, and promoting workforce wellbeing.

Social Value is embedded into how we operate as an organisation and how we deliver services, including through fair working practices, skills development and training, responsible supply chain management, environmental sustainability, and community engagement.

For each contract, commitments are tailored to customer needs and local context, and agreed during mobilisation and contract governance.



Our Services

ROCK's Microsoft Azure Migration & Modernisation Services support public-sector organisations to plan, migrate and modernise workloads onto Microsoft Azure in a controlled, secure and well-governed manner.

The service is designed to reduce migration risk, improve platform resilience and enable long-term cloud optimisation aligned to organisational objectives and public-sector requirements.

The service covers the full migration and modernisation lifecycle, including discovery and assessment, migration planning, landing zone design, workload migration, application modernisation and post-migration optimisation. Services are delivered in line with Microsoft Azure best practice and the shared responsibility model.

Azure Migration & Modernisation Services can be delivered as a discrete migration programme, as part of a wider cloud transformation initiative, or as an ongoing managed service supporting continuous improvement of cloud-hosted workloads.

The service can be delivered as:

- A discrete migration programme.
- A part of a wider cloud transformation initiative
- An ongoing managed service supporting continuous improvement of cloud-hosted workloads.



“Workloads are migrated and modernised with minimal risk, improving resilience, security and long-term value.”

Warren Walker, CTO at ROCK

Our Approach

ROCK's Azure Migration & Modernisation approach is structured around three distinct but connected phases, ensuring migrations are controlled, secure and aligned to long-term operational outcomes rather than one-off technical delivery.

Discover & Assess

Engagements begin with structured discovery and assessment activities to establish a clear understanding of the buyer's current environment. This includes assessment of infrastructure, applications, data, dependencies, security requirements, operational maturity and existing constraints.

Azure-native and integrated assessment tooling may be used where appropriate, including Azure Migrate, dependency mapping and configuration analysis, to support evidence-based planning. Findings are used to classify workloads, assess migration readiness and identify risks, constraints and opportunities for modernisation.

Outputs include a clear migration baseline, workload categorisation and recommendations aligned to business criticality and risk appetite.

Design & Plan

Based on assessment findings, ROCK works with the buyer to design an appropriate migration and modernisation approach. This includes selection of migration patterns on a workload-by-workload basis, such as rehost, re-platform, refactor, retain or retire.

Secure Azure landing zones are designed to provide a consistent foundation for migrated workloads. These typically address identity, networking, security, governance and cost management, aligned to buyer requirements and public-sector expectations.

Deployment approaches prioritise repeatability, traceability and operational clarity. Infrastructure and configuration may be delivered using Azure-aligned Infrastructure as Code approaches, including Bicep, where appropriate, to support long-term manageability.

Migrate, Modernise & Optimise

Workloads are migrated in controlled waves aligned to agreed priorities and dependencies. Migration activities include testing and validation to confirm performance, security and operational readiness.

Where beneficial, workloads are modernised to improve scalability, resilience or maintainability. Following migration, optimisation activities focus on performance tuning, cost management and operational efficiency to ensure environments remain sustainable and aligned to organisational objectives.

Key Features

Microsoft Azure Migration & Modernisation Services deliver a comprehensive set of capabilities across planning, migration, modernisation and optimisation, including:

Discovery & environment assessment

Structured assessment of infrastructure, applications, data and dependencies to establish migration readiness and constraints.

Migration strategy definition

Development of migration strategies, including sequencing, prioritisation and risk management aligned to organisational objectives.

Azure landing zone design & deployment

Design and implementation of secure Azure landing zones covering identity, networking, security, governance and cost controls.

Workload migration deliver

Migration of servers, applications and data to Azure using appropriate migration patterns and tooling.

Application modernisation support

Modernisation of workloads where beneficial to improve scalability, resilience or maintainability.

Infrastructure as Code deployment

Use of Azure-aligned Infrastructure as Code approaches, including Bicep, to support consistent and auditable deployments.

Security & compliance configuration

Implementation of access controls, policies and security configurations aligned to buyer requirements and classification needs.

Testing & service validation

Validation of migrated workloads to confirm operational readiness, security posture and performance expectations.

Post-migration optimisation

Review and optimisation of performance, resilience and cost following migration.

Service management & support

Ongoing support, knowledge transfer and service management delivered through ROCK's ITIL-aligned framework where agreed.

Key Benefits

Microsoft Azure Migration & Modernisation Services deliver tangible benefits across delivery, risk management and long-term platform sustainability, including:

Reduced migration risk

Structured discovery, planning and governance reduce uncertainty and delivery risk throughout migration activities.

Improved security and compliance

Consistent Azure-aligned security controls and governance support compliance with public-sector requirements.

Predictable migration delivery

Aligned to services and outcomes, supported by consistent tagging strategies, ensures cloud spend is transparently mapped to the correct services, teams and functions.

Improved workload resilience

Azure architectures support improved availability and fault tolerance compared to legacy environments.

Better cost visibility & optimisation

Cloud-based consumption models improve transparency and enable ongoing cost optimisation.

Reduced technical debt

Targeted modernisation reduces reliance on legacy architectures and unsupported platforms.

Improved operational consistency

Enabled by proven frameworks, controlled migration approaches and disciplined change management, minimising disruption to business critical services.

Clear accountability

Defined roles and a shared responsibility model clarify ownership between buyer, supplier and platform provider.

Incremental modernisation flexibility

Workloads can be modernised at a pace aligned to organisational readiness and risk appetite.

Scalable Azure foundation

A secure, governed Azure platform supports future digital transformation initiatives.

Management & Governance

Azure Migration & Modernisation Services are delivered through ROCK's structured service management and governance framework, ensuring transparency, accountability and controlled delivery.

Service Management Framework

Service delivery is supported by defined management processes covering planning, delivery coordination, issue management and reporting. Clear roles and responsibilities are established to support effective decision-making and escalation.

Risk, Issue & Change Management

Risks and issues are identified early and tracked throughout the migration lifecycle. Changes are assessed for technical, security and operational impact before implementation, ensuring controlled progression through migration phases.

Delivery Governance & Reporting

Governance structures provide visibility of progress, risks, dependencies and decisions. Regular reporting supports oversight of delivery status, upcoming activities and agreed actions.

Supplier & Platform Coordination

Where required, ROCK coordinates with Microsoft to support resolution of Azure platform-related issues, ensuring alignment with platform capabilities and service constraints.

Platform Alignment & Vendor Engagement

ROCK delivers Azure Migration & Modernisation services in alignment with Microsoft Azure's published architectures, security guidance and operational best practice. Services are designed and delivered using Microsoft-supported tooling, frameworks and reference architectures to ensure consistency, security and long-term sustainability.

ROCK maintains established technical engagement routes with Microsoft to support effective delivery and issue resolution where platform-level support is required. This enables timely escalation, access to platform guidance and alignment with evolving Azure capabilities.

Rather than relying on partner status alone, assurance is provided through demonstrable delivery experience, disciplined service management, and adherence to recognised standards and public-sector expectations.

This approach ensures buyers receive services that are robust, well-governed and aligned to Microsoft's shared responsibility model, while retaining flexibility at Call-Off stage.

Security & Data Protection

Security and data protection are embedded throughout Microsoft Azure Migration & Modernisation delivery.

Security Framework & Best Practice Alignment

Azure environments are designed and configured in line with Microsoft security guidance, public-sector best practice and the shared responsibility model.

Data Handling & Privacy

Data remains within buyer-controlled Azure environments at all times. ROCK processes only the information required to deliver the service and operates in line with UK GDPR, Cyber Essentials Plus and ISO-aligned security processes.

Identity & Access Controls

Identity and access are managed using Microsoft Entra ID, with least-privilege permissions and multi-factor authentication applied to administrative access.

Incident Response

Security risks identified during assessment or migration are documented and addressed through agreed mitigation actions. Security incidents are managed using documented escalation and response procedures aligned to recognised standards.



Values & Outcomes

Azure migration & modernisation services are designed to deliver outcomes that matter to public sector buyers: defensible investment decisions, reduced risk, protected service continuity, and readiness for assurance and audit scrutiny.

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Operational Value

Controlled migration delivery with reduced disruption to live services.

Improved reliability and recoverability where modernisation is justified and delivered.

Clear operational readiness for transition into the buyer's chosen operating model.

Financial Value

Defensible value for money through transparent business case development and documented assumptions.

Improved cost predictability by establishing cost attribution and cost controls early, then tracking progress against business case assumptions during delivery.

Avoidance of waste by explicitly considering retain and retire outcomes, and by selecting the lowest risk migration approach that meets service needs.

Security & Compliance Value

Reduced misconfiguration risk through secure baselines, guardrails and consistent patterns.

Improved assurance readiness through documented controls, evidence artefacts and traceable decision making.

Strategic Value

Migration aligned to service priorities and organisational readiness, reducing long term operational risk.

Increased confidence in future waves and programmes through repeatable methods, artefacts and knowledge transfer.

A scalable Azure foundation and migration approach that supports ongoing transformation, without locking buyers into a single operating model.

Accreditations & Certifications

ROCK maintains a proven, independently assessed way of working that underpins every service, helping us provide the best IT solutions to our clients. Our certifications and partnerships show that we take security, governance and quality seriously, strengthening our credibility through best-practice services, recognised standards, and ongoing accreditation.

Security Clearances

BS7858:2019 Screening

All staff undergo background screening aligned to BS7858:2019 for roles with access to client systems or sensitive information.

Security Check

Staff can hold UK Government Security Check clearance where required by the service scope, buyer requirements or contractual obligations.

Enhanced DBS Checks

Enhanced DBS checks are performed for staff supporting regulated or sensitive environments where required by client contracts or service scope.

Strategic Partnerships

ROCK works with a range of leading cloud and technology providers to deliver secure, resilient and well-governed services.



Microsoft Partner

Cloud, identity, security and productivity services across Azure, Microsoft 365, Microsoft Entra ID and Microsoft Defender.



AWS Partner

Infrastructure and platform services including compute, storage, networking and security.



Cisco and Meraki

Cloud-managed networking, SD-WAN and secure connectivity solutions.



Cloud Security & SASE

Secure access, firewalling, SD-WAN and ZTNA capabilities, including cloud security.



Backup & Recovery | N-Able & Cove

Cloud-based backup, replication and disaster recovery solutions supporting cloud, hybrid and endpoint environments.



Endpoint & Device Management

Endpoint security, configuration, monitoring and lifecycle management tooling across user devices and servers.



SonicWall

Network security, firewalling, secure remote access and SD-WAN capabilities for on-premise and cloud-connected environments.

Certifications & Compliance



ISO 27001:2022

Certified information security management system demonstrating effective controls for data protection, access management and operational security.



ISO 9001:2015

Certified quality management system supporting consistent service delivery, continuous improvement and effective governance.



Cyber Essentials Plus

Independently verified assurance of strong baseline cybersecurity controls across all operational systems.



ICO registration

Fully registered with the Information Commissioner's Office for data processing compliance.

How To Buy

This service can be procured quickly and compliantly through the Crown Commercial Service (CCS) G-Cloud 15 Framework under the Cloud Support lot.

This provides a streamlined route for public-sector organisations to access high-quality managed support without needing to run a full tender.

What Buyers Can Expect

- Fast mobilisation, with service commencement scheduled quickly after award.
- No contract negotiation, as all terms follow the standard G-Cloud framework.
- Transparent pricing, published and fixed in accordance with the G-Cloud catalogue.
- Clear onboarding processes, including asset discovery, documentation intake and communication setup.

Purchasing Steps

1. Search for ROCK on the Digital Marketplace under: Managed IT Services - Cloud Support
2. Review the Service Definition, pricing document and terms.
3. Shortlist ROCK based on your technical, operational and commercial criteria.
4. Evaluate shortlisted suppliers following CCS guidance.
5. Award a Call-Off Contract directly to ROCK through G-Cloud 15.
6. Agree service scope and onboarding timelines with our mobilisation team.

Support with Procurement

ROCK can support buyers with:

- Responding to clarification questions
- Helping shape scope within the boundaries of G-Cloud
- Providing guidance on service levels, onboarding and shared responsibilities
- Supporting internal approvals or business case preparation

We remain fully compliant with CCS rules - no pre-award customisation of terms.





Your Cloud and AI provider to
accelerate business transformation.

rock.co.uk