



**Consultancy and Support for  
Telicent CORE Open-Source Enterprise Data  
Platform**

**Pricing Document  
G-Cloud 15 (RM1557.15) Lot 3 Support**

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## 1. Service Pricing

### 1.1 Packaged Services

Telicent CORE packaged services are priced in the table below, based on a set number of days carried out by different resource groups for each service type.

For each packaged service, we have created small, medium and large variants based on our experience of delivering these types of services to clients across government and Industry.

For advice on which variant may suit your needs, please contact us at [gcloud@telicent.io](mailto:gcloud@telicent.io).

| G Cloud Role                   | Task Size | CORE Cloud Readiness and Optimisation Review |                   |                   | CORE Dataset Ingest and Migration Review |                   |                   |
|--------------------------------|-----------|----------------------------------------------|-------------------|-------------------|------------------------------------------|-------------------|-------------------|
|                                |           | Small                                        | Medium            | Large             | Small                                    | Medium            | Large             |
| Associate Data Scientist       | £897      |                                              |                   |                   |                                          |                   |                   |
| Data Scientist                 | £1,085    |                                              |                   |                   | 2                                        | 4                 | 6                 |
| Lead Technical Architect       | £1,298    | 2                                            | 4                 | 8                 | 1                                        | 2                 | 3                 |
| Lead DevOps Engineer           | £1,298    | 1                                            | 2                 | 4                 |                                          |                   |                   |
| Principal Technical Architect  | £1,387    | 1                                            | 2                 | 4                 |                                          |                   |                   |
| Principal Solution Architect   | £1,387    | 1                                            | 1                 | 1                 |                                          |                   |                   |
| Principal Enterprise Architect | £1,485    | 0.5                                          | 0.5               | 0.5               | 0.5                                      | 0.5               | 0.5               |
| Chief Data Architect           | £1,387    |                                              |                   |                   | 1                                        | 1                 | 1                 |
| Programme Delivery Manager     | £1,387    | 1                                            | 1                 | 1                 | 1                                        | 1                 | 1                 |
| <b>Number of Days</b>          |           | <b>6.5</b>                                   | <b>10.5</b>       | <b>18.5</b>       | <b>5.5</b>                               | <b>8.5</b>        | <b>11.5</b>       |
| <b>Service Cost</b>            |           | <b>£8,797.50</b>                             | <b>£14,078.50</b> | <b>£24,640.50</b> | <b>£6,984.50</b>                         | <b>£10,452.50</b> | <b>£13,920.50</b> |

## 1.2 Training

| Service ID | G-Cloud Service                                                                                                                                                                | Price (+VAT) |
|------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|
| T1         | Onsite delivery of one of our standard courses delivered onsite at your premises for 1-6 delegates. Price per day. Includes expenses. Customer to provide PCs for delegates    | £2,300       |
| T2         | Informal One2One training at your premises for up to 3 delegates. No training materials will be provided. Price per day. Price includes expenses for travel within mainland UK | £1,900       |

## 1.3 Product Support

| Level      | Flat fee for first CORE per month | Fee for Additional COREs per month | Max Number of Users | Minimum Term |
|------------|-----------------------------------|------------------------------------|---------------------|--------------|
| Basic      | £5,000                            | £700 (maximum 2)                   | 50                  | 3 months     |
| Scale      | £7,500                            | £600 (maximum 5)                   | 100                 | 6 months     |
| Enterprise | £10,000                           | £500                               | 200                 | 12 months    |

The above packages are offered based on our experience of delivering product support within government departments and industry. for advice on which support level may suit your needs, please contact us at [gcloud@telicent.io](mailto:gcloud@telicent.io).

# 2. Consultancy Day Rate Card

Should you wish to procure our staff on a day-rate basis, we offer the following SFIA rate card for all role types within our portfolio:

## 2.1 SFIA Rate Card

| SFIA Grade & Description | Architecture Roles | Data Roles | Software Development Roles | Product and Delivery Roles |
|--------------------------|--------------------|------------|----------------------------|----------------------------|
| 1 Follow                 | £ 806              | £ 806      | £ 806                      | £ 806                      |
| 2 Assist                 | £ 897              | £ 897      | £ 897                      | £ 897                      |
| 3 Apply                  | £ 1,085            | £ 1,085    | £ 1,085                    | £ 1,085                    |
| 4 Enable                 | £ 1,189            | £ 1,189    | £ 1,189                    | £ 1,189                    |
| 5 Ensure/Advise          | £ 1,298            | £ 1,298    | £ 1,298                    | £ 1,298                    |
| 6 Initiate/Influence     | £ 1,387            | £ 1,387    | £ 1,387                    | £ 1,387                    |
| 7 Set Strategy/Inspire   | £ 1,485            | £ 1,485    | £ 1,485                    | £ 1,485                    |

## 2.1 Standards for Consultancy Day Rate Cards

**Consultant's Working Day:** 8 hours exclusive of travel and lunch.

**Working Week:** Monday to Friday excluding national holidays

**Office Hours:** 09:00 – 17:00 Monday to Friday

**Travel and Subsistence:** Payable at department's standard T&S rates

**Mileage:** Payable at department's standard mileage rates

**Professional Indemnity Insurance** – included in day rate.