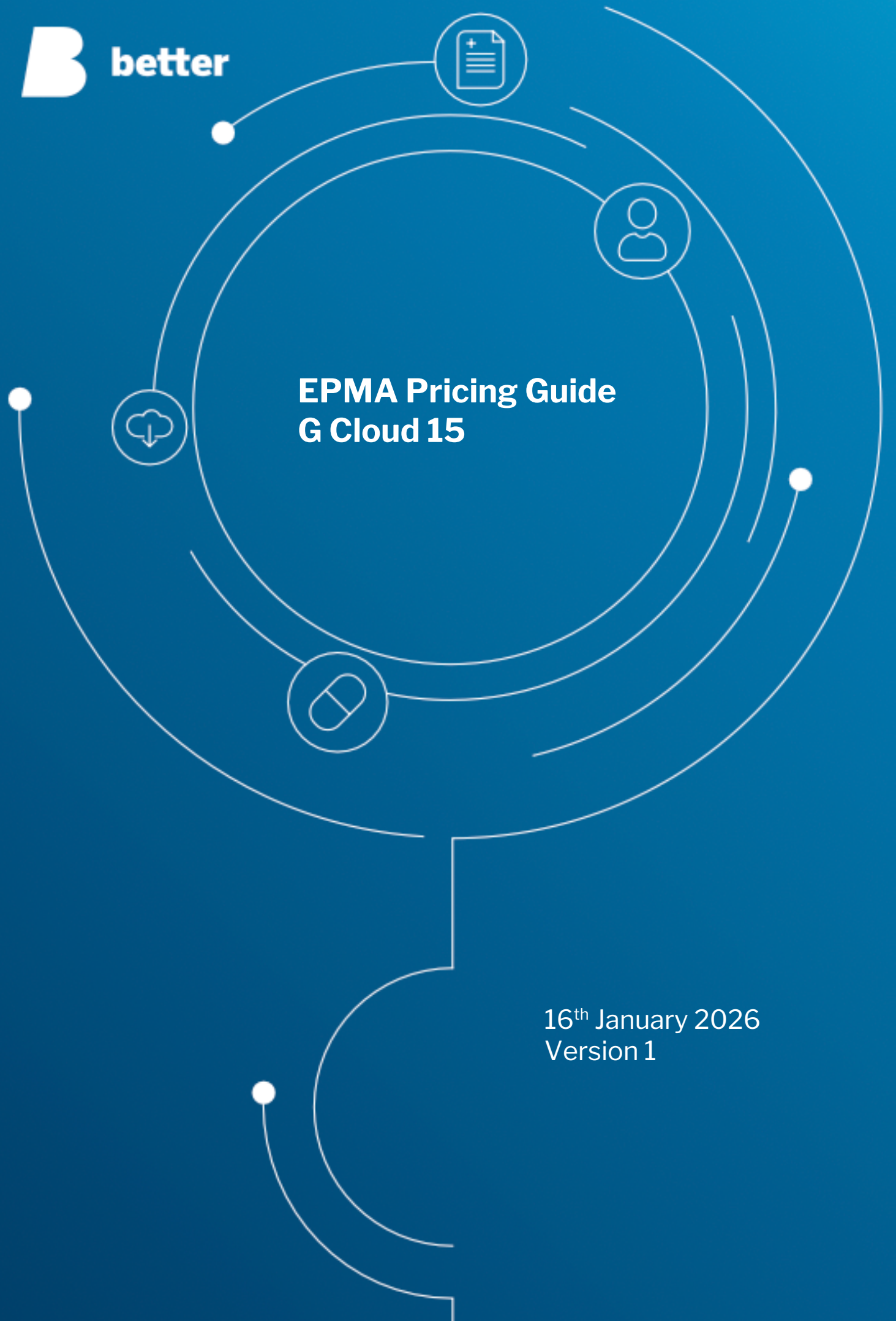




EPMA Pricing Guide G Cloud 15

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G Cloud Service Description

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About Better

Better is a leading provider of healthcare IT solutions and professional services. We collaborate with respected clients to promote a future-proof healthcare system that moves away from siloed approaches towards open digital health platforms. Our aim is to empower clinical teams to adapt and work with any solution provider, ensuring data is stored in an open, vendor-neutral format. This approach supports collaboration, streamlines integration, and promotes innovation, ultimately enabling better outcomes and benefits for all.

Better's mission is to improve lives by helping health and care teams simplify their work and accelerate digital adoption based on the 'data for life' approach.

Our vision is to help make health and healthcare:

- **Citizen-centric** - In order to engage and empower citizens, solutions should be built around them, not around organisations.
- **Synchronised** - To maximise safety and outcomes, healthcare should be provided to patients in a synchronised and coordinated manner.
- **Data-driven** - Providers, patients, researchers, and policymakers should have access to data, knowledge, and the tools that help provide better care by making informed decisions.
- **Universally-accessible** - We believe all knowledge, best practices, and other content should be freely available to all.

Our core solution, Better Platform, is perfectly aligned with this vision and based on open standards such as openEHR. Additionally, Better Meds, our electronic prescribing and medication administration (ePMA) solution and a closed-loop medication management system, is built on top of our Better Platform and follows the same vision. Our innovative solutions have been deployed at over 150 sites on 5 continents and 18 markets, including the UK Spain, Netherlands, Germany, New Zealand, Norway, Finland, Italy, Slovenia and others.



Pricing

Electronic Prescribing and Medicines Administration

G-Cloud 15 Pricing Summary

Better's ePMA solution is offered on a trust-based pricing model that adapts to organisational scale, bed capacity, and the complexity of medicines optimisation workflows. The pricing encompasses the complete electronic prescribing and medicines administration platform, including clinical decision support, allergy and interaction checking, discharge prescription capabilities, and full regulatory compliance aligned with NHS England ePMA standards.

Solution Licensing

Annual subscription licensing is structured according to trust size and complexity, reflecting bed capacity, prescribing volumes, pharmacy dispensing locations, and multi-site deployment requirements.

Trust Scale	Annual Licence Range
Small Trust	£272,250 - £313,500
Medium Trust	£486,475 - £519,475
Large Trust	£780,450 - £863,500

Final pricing within each band is determined following discovery work to assess concurrent prescriber requirements, pharmacy dispensing locations, specialist clinical areas (critical care, oncology, paediatrics), integration complexity with existing systems, and medicines optimisation workflow requirements. Pricing assumes standard ePMA functionality aligned with NHS England Digital Medicines Programme standards and subject to scope.

Implementation and Configuration

Initial setup and configuration services are charged as a one-off cost at contract signature, scoped according to the trust's scale and deployment complexity. Implementation services include technical platform installation, medicines management workflow configuration, local formulary setup, clinical decision support, pharmacy stock control integration, user role configuration with attribute-based access control, clinical safety validation, user acceptance testing support, training delivery for prescribers and nursing staff, and go-live support. The pricing is based on agreed scope.

Additional Services and Support

Annual support services beyond business hours are available as optional enhancements. Extended support packages provide out-of-hours coverage for Priority 1 incidents affecting medicines safety or prescribing capability. Ongoing project management support is also available after the initial implementation to support continued workflow optimisation, formulary updates, and clinical decision support rule refinement.

Optional Service	Annual Cost
Out-of-Hours Priority 1 Support (24/7)	£42,350 - £75,250
Annual Penetration Testing	£16,500 - £20,000
Ongoing Project Management Support	£44,880 - £76,250

Optional Enhancement Modules

Better Allergies

Better Allergies module provides real-time checking against patient records using SNOMED-coded data, screening medications for ingredient, and therapeutic class allergies with customisable severity alerts, preventing adverse drug reactions through automated clinical decision support at prescribing.

Due to the nature of the high level of configuration required, it is not possible to provide a definitive pricing guide for our product base within this pricing document. We would encourage any customer wishing to find out more about our services and associated costs to contact us direct via info@better.care

All prices exclude VAT and are subject to the agreed scope.

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Better data, better care.

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