



EPS Pricing Guide G Cloud 15

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G Cloud Service Description

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About Better

Better is a leading healthcare IT solutions and professional services provider. We work with various esteemed clients pursuing a common goal – setting up a future proof healthcare system. A future proof system that moves away from siloed solutions towards open digital health platforms. A system where clinical teams aren't tied to a particular vendor and can work with any solution provider. A solution provider that advocates storing data in an open, vendor neutral format that will incite vendors to innovate, and in turn enable better outcomes for all.

Better's mission is to improve lives by helping health and care teams simplify their work and accelerate digital adoption based on the 'data for life' approach.

Our vision is to help make health and healthcare:

- **Citizen Centric** - In order to engage and empower citizens, solutions should be built around them, not around organisations.
- **Synchronised** - To maximise safety and outcomes, healthcare should be provided to patients in a synchronised and coordinated manner.
- **Data Driven** - Providers, patients, researchers, and policymakers should have access to data, knowledge, and the tools that help provide better care by making informed decisions.
- **Universally Accessible** - We believe all knowledge, best practices, and other content should be freely available to all.

Our core solution, Better Platform, is perfectly aligned with this vision and based on open standards like openEHR. Additionally, our Better Meds product (a closed loop medication management system) is built on top of our Better Platform and follows the same vision. Our innovative solutions have been deployed at over 150 sites on 5 continents and 18 markets, including the UK, Spain, Netherlands, Germany, New Zealand, Norway, Finland, Italy, Slovenia and others.



Pricing

Electronic Prescription Service

Better's Electronic Prescription Service is priced on a transparent, user-based model to support NHS procurement planning whilst accommodating the configuration-dependent nature of healthcare implementations. Our pricing comprises implementation services, annual platform licensing, and optional enhancement modules.

1. Implementation Services

Implementation services are charged as a one-off fee at contract signature and include comprehensive training, standard product setup covering portal access configuration, patient data migration, practitioner and organisation setup, allergy records integration, single sign-on implementation, formulary configuration, and clinical decision support customisation. Implementation services are invoiced following contract signature.

Service	One-Off Cost
EPS Implementation Fee	£33,000 - £55,000

2. Platform Licensing

The licensing package provides access to the Electronic Prescription Service, clinical decision support capabilities, secure hosting, and support during business hours (8am-5pm UK time, Monday-Friday excluding public holidays). Licensing is based on bands of concurrent users, with a minimum licence of 20 users. A concurrent user refers to any individual who may be using the system simultaneously during a single shift, based on the anticipated peak number of users requiring access at the same time during normal operational conditions.

Below represents a Small, Medium and Large Deployment

Concurrent Users	Annual Subscription
Small	£58,476 - £72,500
Medium	£109,670 - £125,250
Large	£157,960 - £173,350
Enterprise (>100 users)	Contact Sales

3. Optional Enhancement Modules

Additional capabilities beyond core EPS functionality are available as separately priced optional modules. Each optional module includes its own implementation service and annual licensing based on user numbers. Price on application

Meds Config Formulary Management Tool

- Meds Config Formulary Management Tool enables trusts to configure medication formularies, ingredient equivalence groups, prescribing units, and order form types without vendor dependency, supporting localised clinical decision support and ensuring prescribing accuracy aligned with trust-specific protocols.

Better Allergies

- Better Allergies module provides real-time checking against patient records using SNOMED-coded data, screening medications for ingredient and therapeutic class allergies with customisable severity alerts, preventing adverse drug reactions through automated clinical decision support at prescribing.

Due to the nature of the high level of configuration required, it is not possible to provide a definitive pricing guide for our product base within this pricing document. We would encourage any customer wishing to find out more about our services and associated costs to contact us direct via info@better.care

All prices ex VAT and subject to scope.

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