



G-Cloud 15

PRICING DOCUMENT

BRUHATI SOLUTIONS LTD

Introduction

Bruhati Solutions Ltd is a boutique UK consultancy that specialises in **Enterprise Architecture, AI Governance** and **AI Solutions**. We bring a wealth of expertise to implement effective Enterprise Architecture and EA tools for our public and private sector customers across EMEA. We are Ardoq partners and have extensive experience with reselling and implementing Ardoq to over 25+ customers. We were awarded Ardoq Services Partner of the year in 2023 and 2024.

We have a portfolio of case studies that showcase our experience in delivering Enterprise Architecture, EA tools and solutions for organisations across many industries. Here are some of the highlights:

- **ICO:** We resold and implemented the Ardoq SaaS platform and provided end user training via G-Cloud.
- **Alzheimer's Society:** We resold the Ardoq SaaS platform license to this charity through G-Cloud.
- **Notting Hill Genesis Housing Association:** We resold the Ardoq SaaS platform license to this charity through G-Cloud.
- **British Army:** We provided EA tool implementation assurance, strategic business process and EA repositories, end to end tooling integration.
- **NHS Blood & Transplant:** We provided digital strategy, EA function implementation, EA tooling introduction, and EA and SA managed service for core national programmes, such as COVID-19.
- **Major UK Mobile operator:** We led the Architecture and Design for Digital Transformation programmes for all the Smart Metering project in the UK. We also designed their most complex Cloud solutions.
- **Major FS&I:** We implemented EA operating model, EA tooling introduction, EA and SA managed service for core strategic programmes across the group.
- **Major UK Pension Fund:** We introduced EA tooling, EA operating model redesign and implementation, EA office managed service.
- **South London & Maudsley NHS Foundation Trust:** We delivered an IoT remote management solution to monitor and control infrastructure, air quality, space occupancy, and personnel location as part of the Future of Wireless Private 5G trial.

This pricing document is for Bruhati's offering of the Ardoq SaaS platform for Enterprise Architecture and AI Governance and pricing for any accompanied Professional Services that is required for the service.

Pricing Models

We understand that organisations in the public sector differ so we can be flexible with our pricing on request. Please see guideline pricing in the tables below for the Ardoq SaaS platform, additional optional modules and accelerators. We aim to provide the most competitive pricing of the Ardoq SaaS platform in the public sector.

Note: All pricing is in GBP and excludes VAT.

Ardoq Cloud Platform Pricing Summary

	Business & IT Optimisation Suite including Technical Support (Ardoq SaaS Base Platform)	Business & IT Optimisation Suite including Technical Support and Strategic Planning Suite and Governance, Risk & Compliance Suite (Ardoq SaaS Full Platform)
Deployment Model	Public Cloud	Public Cloud
12-month subscription	£20,000*	£29,000*

* Price is per annum and starts from up to 50 applications managed in Ardoq. Pricing for tiers above 50 applications can be provided on request. Unlimited users are provided as part of the SaaS subscription.

How does app-based pricing work?

The more apps you manage with Ardoq, the lower your price per app.

- Tiers: 50 / 100 / 150 / 200 etc. apps
- Unlimited users.
- Lower price per app as you scale
- Only 2 functionality add-ons priced separately - (1) Additional Sandbox (2) AI-powered process modelling via Ardoq ShiftX
- Start small, prove the value, and effortlessly scale as you grow!
- In year 1, we allow customers a certain amount of 'overage' or 'bursting' - this is leeway on your app tier in the event you breach your anticipated tier.

Pricing of Optional Ardoq Accelerators:

- **Sandbox environment** from £7,500*
- **ShiftX** from £37,000*

* Price is per annum and per SaaS Sandbox environment and/or ShiftX application.

Pricing of Optional Bruhati Accelerators:

- **Bruhati Ardoq Publication Framework** starts from £2,000*
- **Bruhati Ardoq PowerBI Integration** starts from £2,000*
- **Bruhati Custom Enterprise Architecture internal portal** from £4,000

* Please note prices are per annum.

Ardoq Professional Services pricing

Bruhati offer two types of packages:

- **Pre-packaged:** Engagement delivered at a flat rate or defined block of time. Billed based on pre-packaged module completion with clear activities and deliverables.
- **Custom package:** A Time & Material approach is used custom services. These contracts provide payment of resource costs based on fixed daily rates which are specified in our listing.

Pre-packaged:

Onboarding for new customers		
	Activities & Deliverables	Cost (£)
Foundations	4 enablement workshops & basic set-up.	Included with license purchase

Onboarding for existing customers – refresher		
	Activities & Deliverables	Cost (£)
Standard Admin User Training	A series of consultant-led workshops and offline preparation time, that provides the necessary knowledge and practical skills in the key Ardoq features: permissions, data loading, visualisations, reports, dashboards, surveys, broadcasts, viewpoints and scenarios.	2,000
Standard Use Case Deployments	A series of consultant-led workshops covering three of the standard Ardoq Best Practice Use Cases, i.e. its purpose, its metamodel, data sourcing and loading, prebuilt artefacts, customisation principles, ad-hoc Q&A and a post-deployment review.	3,000
Onboarding Price		5,000

Business Outcomes		
Modules	Activities & Deliverables	Cost (£)
Application Rationalisation	8 workshops focused on creating a comprehensive application view.	8,000
Strategy to Execution	6 workshops focused on developing a comprehensive view of initiatives, supporting elements and visualisations.	6,000
Application Risk	6 workshops focused on understanding your controls, risks, and regulations.	6,000

Business Outcomes Extensions		
Modules	Activities & Deliverables	Cost (£)
Application Rationalisation	Model my Servers and where Applications are hosted	2,000
	Model my Technical Capabilities	1,000
	Model how data is transferred across applications	1,000
	Model my Value Streams	1,000
	Model my AI-enabled technologies	1,500
Strategy to Execution	Plan my Cloud Migration	1,000
Application Risk	Capture Architectural Decisions	1,000
	Catalogue my Technical Debt	1,000
	Catalogue my Technologies	1,000
	Evaluate our Internal Policies for compliance	1,000
	Govern my AI-enabled technologies	1,500
Additional Standard Use Case	Standard Use Case Deployment (can be ordered in multiples)	1,500

Additional Add-on Services			
Service Category	Service	Activities & Deliverables	Cost (£)
Integrations & API	Standard Integration Connector Set-up: ServiceNow	The Ardoq ServiceNow Importer is an out-of-the-box connector that enables the synchronisation of ServiceNow assets data with Ardoq. Connectivity enablement workshop, Service Now data analysis workshop, loading & scheduling workshop, and best practice & real-life use case workshop.	2,500
	Integration Assistance: Ardoq to ServiceNow	Integration Assistance is provided for synchronisation of Ardoq assets with ServiceNow.	2,500
	Standard Integration Connector Set-up: Signavio	The Ardoq Signavio Process Modeller Importer is an out-of-the-box connector that enables the synchronization of Signavio processes with Ardoq. Connectivity enablement workshop, export and import workshops, and best practice & real-life use case workshop.	2,500
	Standard Integration Connector Set-up: Azure	The Ardoq Microsoft Azure Importer is an out-of-the-box connector that enables the synchronisation of Azure-hosted application data with Ardoq. Connectivity enablement workshop, filtering and resource	2,500

		access workshop, loading & scheduling workshop and best practice & real-life use case workshop.	
	Standard Integration Connector Set-up: Jira	The Ardoq Jira Cloud Platform Importer is an out-of-the-box connector that enables the synchronisation of Jira project data with Ardoq. Connectivity enablement workshop, filtering and resource access workshop, and best practice & real-life use case workshop.	2,500
	API Education	Two consultant-led workshops of two hours covering the theory and practical exercises of using the Ardoq API.	1,000
	Integration Logical Design	Two consultant-led workshops plus offline preparation time, totalling eight hours, to define and document the logical architecture of component and reference mapping between Ardoq and a single third-party application. Excludes field mapping and data transformation rules.	1,000
Training, Migration and Ad Hoc Services	Train-the-Trainer Education	A series of consultant-led workshops totalling twenty hours covering how to train others on key Ardoq features and the deployment of use cases.	3,000
	Legacy EA Tool Data Migration	Legacy EA tool data migration can be achieved with one of the following approaches: a) Export all legacy EA tool data into a “golden copy” spreadsheet file for later Ardoq import b) Migrate all legacy EA tool data into Ardoq in a single “big bang” event c) Migrate legacy EA tool data into Ardoq in phases, aligned to your Ardoq roadmap. Three workshops totalling 10 hours.	5,000
	Ad-hoc Assistance Block of 8 hours (can be ordered in multiples)	Ad-hoc consultant assistance totalling eight hours, to be used as directed by the customer. This can be used to add contingency to the Professional Services engagement.	1,000
	Ad-hoc consulting of 1 hour (can be ordered in multiples)	Ad-hoc consultant assistance to be used as directed by the customer. This can be used to add contingency to the Professional Services engagement.	Ranging from 100-150 per hour

	Evaluate	Aimed at new and existing customers to help build a roadmap to business objectives. Target business priorities and outcomes to personas in the organisation and how Ardoq is best placed to achieve this.	2,500
	Education – Discover recap	Aimed at existing customers to go over the Discover module that was covered in the Standard Admin Training.	500
	Education – Broadcasts recap	Aimed at existing customers to go over the Broadcasts module that was covered in the Standard Admin Training.	500
	Education – Scenarios recap	Aimed at existing customers to go over the Scenarios module that was covered in the Standard Admin Training.	500
	Education – Surveys recap	Aimed at existing customers to go over Surveys that was covered in the Standard Admin Training.	500
Health Check	Health check – High-level	Aimed at existing customers or those with some data and artefacts already in the Ardoq platform. A series of consultant-led workshops and offline documentation, to review folder/ workspace structure and metamodel in Ardoq and produce a report of recommended next actions and best practices.	2,000
	Health check – Deep-dive	Aimed at existing customers or those with significant data and artefacts already in the Ardoq platform. A series of consultant-led workshops and offline documentation, to review folders/ workspaces, components, references, fields, permissions and artefacts in Ardoq and produce a report of recommended next actions and best practices.	5,000

Custom Package Pricing:

Custom Professional Services are used for specific requirements and/or extended durations. The contracts provide for the payment of resource costs based on fixed daily rates which are specified in our listings.

Example activities but not limited to:

- Custom Integration & Functionality
- Custom Development
- Complex Legacy EA Tool migration
- Persona Based Training
- Strategy Assessment
- Data Assessment
- Queries, Reports, & Dashboards
- Meta-Model and Workspace
- Visualisations & Presentations
- Survey & Broadcast
- Data Preparation & Migration
- Ardoq platform admin
- Ardoq SME support

Next Steps

Please feel free to get in touch if you have any questions.

We are happy to offer a free initial assessment for any of our services to help provide any further clarifications your organisation may need.

Please email us at gcloud@bruhati.com or call us at 01628 272658 to discuss your business needs.