



## Pricing

G-Cloud 15 Pricing  
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## 1. Bleepa – Pathway management solution

### Annual license fee

Our pathway management solution includes Bleepa Core and Bleepa Diagnostics as standard modules. It is licensed on a tiered fee basis depending on the number of patient episodes per year. A patient episode is defined as each attendance by a patient for a customer's healthcare services, such that a patient record is generated and stored in Bleepa.

Discounted pricing tiers are available for increasing volumes of patient episodes. The service is cloud hosted, and the price per patient episode ranges from **£2.60/patient episode to £6.20/patient episode**, depending on the volume of patient episodes per year<sup>1</sup>.

The license fee is subject to a minimum contract size of 100,000 patient episodes/year.

The service is cloud hosted, with hosting provided by Feedback Medical on our Amazon Web Services platform.

Standard services included in the above license fee:

- 1 year of data storage per patient episode, cloud-hosted.
  - Extended periods of data storage can be purchased for an additional fee, depending on the specific requirements.
- Bleepa modules: Bleepa Core and Bleepa Diagnostics.
- Onboarding and training of users.
- Support & maintenance over contract term.
  - Bleepa is available 24 hours a day, 7 days a week, during the contract term except for periods of planned maintenance. Our team will provide telephone and email support during normal business hours.
  - Where further or enhanced support levels are required (including Web Chat or onsite support), an additional charge would be applied depending on the specific requirements.

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<sup>1</sup> For your budgetary management, we have priced on a per patient episode basis and not a transactional/per image basis (there will be multiple transactions/images per patient). We have adopted this position based on specific user requirements and to ensure costs will be fixed (within a volume tier) irrespective of number of transactions/images per patient episode.

## Installation and integration fee

Integration cost depends on the size and complexity of the community diagnostic centre (CDC) and its systems.

As a guide, the typical integration cost incurred in year 1 only is shown in the table below:

| Implementation costs         | Simple installation | Complex installation |
|------------------------------|---------------------|----------------------|
| <i>One time cost</i>         | <i>Per instance</i> | <i>Per instance</i>  |
|                              |                     |                      |
| Initial Bleepa set up        | £25,000             | £50,000              |
|                              |                     |                      |
| Per CDC                      | £25,000             | £50,000              |
| Per GP Practice <sup>1</sup> | £4,000              | £8,000               |
|                              |                     |                      |

1. A “GP practice” is defined as a primary care network or service provider organisation operating from a single or multi-site locality as a group, partnership, consortia or any similar organisational structure, requiring the same technical infrastructure for that organisation to support integration. Where there are different technical integration requirements per GP practice(s) site(s), regardless of whether these sites form part of a single organisation, then these will constitute separate integrations and be counted as being distinct GP practices for the purposes of calculating integration fees.

## 2. Bleepa – Neighbourhood health solution

Our neighbourhood health solution comprises Bleepa Core with Bleepa Photocapture as standard rather than Bleepa Diagnostics.

The license fee is ordinarily subject to a minimum contract size of 200 users per year.

Standard services included in the license fee:

- Bleepa Core and Bleepa Photocapture
- Up to 200 Bleepa users.
  - Additional Bleepa users can be purchased in increments of 50 users
- Onboarding and training of users.
- Support & maintenance over contract term
  - Bleepa is available 24 hours a day, 7 days a week, during the contract term except for periods of planned maintenance. Our team will provide telephone and email support during normal business hours.

- Where further or enhanced support levels are required (including Web Chat or onsite support), an additional charge would be applied depending on the specific requirements.

Bleepa is cloud hosted: we no longer offer a customer hosted solution as standard.

## Annual license fee

| Module                                                                   | Bleepa Neighbourhood Health |
|--------------------------------------------------------------------------|-----------------------------|
| <i>Recurring cost</i>                                                    | <i>Per user/year</i>        |
|                                                                          |                             |
| Bleepa Core Neighbourhood Health <sup>1</sup><br>(includes Photocapture) | £96.00                      |
|                                                                          |                             |
| Bleepa Diagnostics                                                       | £71.00                      |
|                                                                          |                             |
| Full Bleepa licence                                                      | £167.00                     |

1. This comprises Bleepa Core and Bleepa Photocapture modules.

## Implementation costs

Integration cost depends on the size and complexity of the organisation and its systems.

As a guide, the typical integration cost, incurred in year 1 only, is shown in the table below:

| Implementation costs       | Simple installation | Complex installation |
|----------------------------|---------------------|----------------------|
|                            | <i>Per instance</i> | <i>Per instance</i>  |
|                            |                     |                      |
| Initial Bleepa set up      | £25,000             | £50,000              |
|                            |                     |                      |
| Per neighbourhood solution | £12,500             | £25,000              |
| Per GP practice            | £4,000              | £8,000               |
|                            |                     |                      |

### 3. Bleepa – Asynchronous clinical communication solution

The Bleepa asynchronous clinical communication solution covers clinical communication and asynchronous multi-disciplinary team working. It includes the Bleepa Core module and Bleepa Diagnostics.

Bleepa Photocapture can be added with discounted pricing available as detailed below (all three modules).

The license fee is subject to a minimum contract size of 2,000 users per year.

Standard services included in the license fee:

- Bleepa Core and Bleepa Diagnostics
- Up to 2,000 Bleepa users.
  - Additional Bleepa users can be purchased in increments of 50 users
- Onboarding and training of users.
- Support & maintenance over contract term
  - Bleepa is available 24 hours a day, 7 days a week, during the contract term except for periods of planned maintenance. Our team will provide telephone and email support during normal business hours. Where further or enhanced support levels are required (including Web Chat or onsite support), an additional charge would be applied depending on the specific requirements.

#### Annual license fee

| Module                                                                                  | Bleepa<br>Asynchronous<br>Communication |
|-----------------------------------------------------------------------------------------|-----------------------------------------|
| <i>Recurring cost</i>                                                                   | <i>Per user/year</i>                    |
| Asynchronous clinical communication Core modules <sup>1</sup><br>(includes Diagnostics) | £143.50                                 |
|                                                                                         |                                         |
| Bleepa Photocapture                                                                     | £23.50                                  |
|                                                                                         |                                         |
| Full Bleepa licence                                                                     | £167.00                                 |
|                                                                                         |                                         |

1. This comprises Bleepa Core and Bleepa Diagnostics modules.

Bleepa is cloud hosted: we no longer offer a customer hosted solution as standard.

The license fee is ordinarily subject to a minimum contract size of 2,000 users/year.

## Installation and integration fee

Integration cost depends on the size and complexity of the organisation and its systems.

As a guide, the typical integration cost, incurred in year 1 only, is shown in the table below:

| Implementation costs  | Simple installation | Complex installation |
|-----------------------|---------------------|----------------------|
| <i>One time cost</i>  | <i>Per instance</i> | <i>Per instance</i>  |
| Initial Bleepa set up | £25,000             | £50,000              |
| Per NHS Trust         | £25,000             | £50,000              |
| Per GP Practice       | £4,000              | £8,000               |

## Optional services

### Advanced radiology imaging viewer

MedDream is an advanced diagnostics DICOM Viewer which is integrated into Bleepa. MedDream is intended for radiologists for primary diagnostic reporting services and can be purchased as an additional optional add-on service.

- The standard MedDream DICOM viewer is licensed at £1,965 per user/year.
- The DICOM viewer lite version is licensed at £1,240 per user/year.

Pricing above is for a minimum of 15 users for this specific service.

## Key assumptions, terms and conditions

- Prices are stated exclusive of VAT
- Prices may vary depending on the customer's specific clinical pathway(s)
- Prices are subject to agreement and contract
- Minimum contract size:
  - Bleepa – Pathway management solution: 100,000 patient episodes/year
  - Bleepa – Neighbourhood health solution: 200 users/year
  - Bleepa – Asynchronous clinical communication solutions: 2,000 users/year
- Minimum contract term: 1 year

- Billing: Annually in advance
- Pricing includes all maintenance releases as may be released during the licence term. New Feature releases may be subject to additional fees.
- For full terms & conditions, refer to the associated Bleepa terms and conditions document.

## Contact details

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