



Neo Technology NHS Management & Workforce Platforms – Pricing Overview



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Pricing Overview

The Neo Technology NHS Management & Workforce Platforms are modular, cloud-based services designed to support NHS Trusts, Integrated Care Systems, and community providers in managing workforce operations, clinical-adjacent casework, corporate governance, and estates activity through a single, configurable platform.

Pricing is designed to be transparent, scalable, and aligned to NHS operating models, enabling organisations to align cost directly to workforce size, asset volume, service complexity, and operational scope. The model supports both frontline delivery and medium- to long-term financial planning, while remaining flexible to accommodate organisational change, service reconfiguration, and growth.

Pricing Structure and Approach

Pricing is structured around core NHS platform access, combined with functionally aligned modules covering workforce, clinical-adjacent, corporate, and estates services.

Modules represent configured capability sets including workflows, rules, access controls, reporting, and assurance aligned to NHS use cases such as workforce management, patient experience, safeguarding, information governance, and estates compliance. Organisations can adopt modules incrementally while retaining a single platform, shared data model, and unified reporting layer.

The approach avoids fragmented systems by enabling workforce, corporate, and estates teams to operate within the same operational framework, improving visibility, reducing duplication, and supporting cross-functional working without replacing core clinical or EPR systems.

Basis of Charges

Charges may be applied on a per-employee, per-user, or asset-based basis depending on the platform area and deployment model.

- The pricing includes access to core platform capabilities such as:
- Configurable workflows and service rules
- Workforce and case management functionality
- SLA management and escalation
- Evidence and document management
- Full audit trails and operational histories
- Role-based access and security controls
- Operational, management, and regulatory reporting
- Integration with NHS systems via standard APIs



All charges are clearly defined and linked to scale and usage. There are no assumed or hidden costs beyond those explicitly stated.

Contract Term and Cost Assumptions

Unless otherwise specified, pricing is indicative and generally aligned to a multi-year contract term.

Pricing is volume-sensitive, with banded rates applied to employees, users, assets, or components as appropriate. As deployment volumes increase, discounted rates may be applied, reflecting economies of scale across larger NHS implementations.

An implementation charge may apply and is typically calculated at up to 30% of the applicable licensing value over a multi-year period. This reflects discovery, configuration, and core platform setup and may vary depending on organisational complexity, service scope, and delivery approach.

Data volumes, storage requirements, and usage patterns may vary between organisations and services. Where data usage is not fully known at the outset, or where demand changes over time, Neo Technology will work collaboratively with the organisation to agree an appropriate, proportionate, and scalable approach to data storage and usage, aligned to operational needs and retention requirements.

Where integrations with third-party systems are required (for example ESR, CAFM, identity, or data platforms), these are scoped and priced separately. Integration costs are typically in the range of £5,000 to £10,000 per integration, subject to discovery outcomes and technical complexity.



NHS Workforce Management Platform – Pricing Overview

Platform	Description	Range (Per employee, per annum, paid monthly)	
NHS Workforce Management Platform	Supports end-to-end NHS workforce management, including staffing, rostering, compliance, and operational reporting across clinical and corporate teams.	£12.00	£55.00

Per-employee Modules (ESR-aligned)

Module	Description	Range Per Employee (Per employee, per annum, paid monthly)	
Workforce Management for in-house service / care Provider	HR, operational	£1.50	£5.00
Rostering & Dynamic Scheduling	Rosters and deployment	£2.50	£7.50
Workforce Engagement & Comms	Engagement and feedback	£1.00	£4.00
Operational & HR Mgmt	Absence, OH, ER	£1.50	£5.50
Identity & Access	Joiner, mover, leaver	£1.00	£3.50
Learning & Skills	Training and skills	£1.25	£4.50
Appraisal & Revalidation	Revalidation workflows	£1.00	£4.00
Performance Management	Objectives and reviews	£1.00	£4.00
Workforce Analytics	Dashboards and MI	£0.75	£2.50
EDM	Document management	£1.00	£5.00

Per-user Modules (Clinical / Operational Users)

Module	Description	Range Per User (Per user, per annum, paid monthly)	
Colleague Portal	Supplier & contractor management including dynamic scheduling	£9.00	£ 25.00
Manager Portal	Supplier & contractor management	£15.00	£45.00

NHS Corporate & Estates Management Platform – Pricing Overview

Platform	NHS Corporate & Estates Management Platform
Pricing Basis	Costs based on the volume of spaces, assets, and components within the asset register
Pricing Metric	Per 1,000 registered assets and major components
Asset Definition	Assets may include buildings, plant, medical equipment, and estate components recorded in the asset register
Pricing Expression	£3.31 – £35.28 per 1,000 registered assets
Billing Frequency	Paid monthly in advance



NHS Clinical, Corporate & Estates Modules – Pricing Overview

Organisation-level Modules

Module	Description	Pricing Basis	Range (Per unit, per annum, paid monthly)	
Clinical Care (Non-EPR)	Pathways, discharge, follow-ups	Spaces, assets and components	£3.31	£35.28
Patient Experience & Complaints	PALS and complaints	Spaces, assets and components	£1.50	£10.00
Safeguarding & Risk	PSIRF, safeguarding	Spaces, assets and components	£1.50	£10.00
Information Governance	FOI, SAR, GDPR	Spaces, assets and components	£1.00	£5.00
Corporate Governance	Audit, CQC actions	Spaces, assets and components	£1.00	£5.00
Estates & Facilities	Maintenance and CAFM	Spaces, assets and components	£1.50	£5.00
Asset & Equipment	Medical equipment	Spaces, assets and components	£1.50	£5.00

Module	Description	Range (Per user, per annum, paid monthly)	
Supplier & Contractor Portal	Supplier, contractor, DLO Portal	£10.00	£23.00
Supplier Portal with Dynamic Scheduling	Supplier, contractor, DLO Portal Dynamic Scheduling	£14.74	£43.20

