

Archibus SaaS - Pricing

Pricing Model

The licence model for the software is a hosted term (Software-as-a-Service, or SaaS), whereby there is an annual subscription, payable in advance, based on an organisation's square footage and/or the number of leases to be managed in the system.

The suggested subscription period is three years, but standard subscriptions range from 1-5 years with more favourable pricing for longer terms. The SaaS annual subscription includes the software licence, maintenance and support and the cloud service on two environments, production (PROD) and non-production (UAT). Additional environments are available and priced based on the software licensed and number of environments requested.

The annual SaaS subscription fee is based on the square footage the organisation needs to manage, and the applications or modules needed to meet its requirements.

Archibus SaaS licensing does not have a unit cost for additional users.

SaaS Subscription Rates

The subscription rate is based on the amount of area deployed in the system on a sliding scale. The below table shows indicative pricing for each functional module for range of sqft to be held in the system and are based on a 3 year contract.

The annual SaaS fee includes technical user support from JLL.

	750K sqft	1.5M sqft	2.5M sqft
Foundations (mandatory)	£37,826	£53,870	£72,561
Space	£29,251	£42,643	£54,483
Maintenance	£34,469	£51,180	£65,912
Assets	£26,655	£38,322	£48,665
Reservations	£37,714	£56,528	£73,136
Real Property	£26,655	£38,322	£48,665
Capital Projects	£29,879	£38,228	£45,620
Strategic Space Planning	£12,036	£17,079	£21,528
Service Desk	£16,257	£21,300	£25,749
Condition Assessment	£17,946	£22,989	£27,437
Compliance	£23,125	£31,474	£38,866
Sustainability & Risk (choice of any application)	£16,257	£21,300	£25,749
Sustainability & Risk (choice of any 3 applications)	£23,125	£31,474	£38,866
Sustainability & Risk (all applications – Emergency)	£35,097	£46,765	£57,108

Preparedness, Sustainability Assessment, Health & Safety, Clean Building, Hazardous Materials, Waste Management, Energy Management, Green Building)			
Archibus Healthcare	£83,769	£124,205	£154,025

	25	50	100
Leases	£17,006	£22,113	£30,143

* After Foundations and 1st module, a discount is available for additional modules at a rate starting at 10%

Professional Services

Implementation costs are calculated based on each client's requirements. The professional services and consultancy rates that JLL offers can be found in the rate card. All rates exclude VAT and are subject to the Archibus SaaS standard Terms of Service. The pricing model consists of a one-off set-up cost, followed by the annual subscription Fee.

Rate Card

Family	Role	Role Level	Rate (Per Hour)	Rate (Per Day)
Architecture roles	Business architect	1. Trainee business architect	£175.00	£1,312.50
		2. Associate business architect	£190.00	£1,425.00
		3. Business architect	£220.00	£1,650.00
		4. Lead business architect	£250.00	£1,875.00
	Solution architect	1. Associate solution architect	£175.00	£1,312.50
		2. Solution architect	£190.00	£1,425.00
		3. Senior solution architect	£200.00	£1,500.00
		4. Lead solution architect	£220.00	£1,650.00
		5. Principal solution architect	£250.00	£1,875.00
	Technical architect	1. Associate technical architect	£175.00	£1,312.50
		2. Technical architect	£190.00	£1,425.00
		3. Senior technical architect	£220.00	£1,650.00
		4. Lead technical architect	£250.00	£1,875.00
		5. Principal technical architect	£250.00	£1,875.00
Data roles	Analytics engineer	1. Trainee analytics engineer	£160.00	£1,200.00
		2. Analytics engineer	£175.00	£1,312.50
		3. Senior analytics engineer	£180.00	£1,350.00
		4. Lead analytics engineer	£200.00	£1,500.00
		5. Head of analytics engineering	£160.00	£1,200.00
	Data analyst	1. Associate analyst	£175.00	£1,312.50
		2. Data analyst	£200.00	£1,500.00
		3. Senior data analyst	£220.00	£1,650.00

		4. Principal data analyst	£220.00	£1,650.00
Product and delivery roles	Business analyst	1. Trainee business analyst	£165.00	£1,237.50
		2. Junior business analyst	£165.00	£1,237.50
		3. Business analyst	£180.00	£1,350.00
		4. Senior business analyst	£200.00	£1,500.00
		5. Lead business analyst	£200.00	£1,500.00
		6. Head of business analysis	£220.00	£1,650.00
	Delivery manager	1. Associate delivery manager	£180.00	£1,350.00
		2. Delivery manager	£200.00	£1,500.00
		3. Senior delivery manager	£220.00	£1,650.00
		4. Head of (Agile) delivery management	£220.00	£1,650.00
Programme delivery manager	1. Programme delivery manager	£210.00	£1,575.00	
Quality assurance testing (QAT) roles	Quality assurance testing (QAT) analyst	1. Tester (QAT)	£160.00	£1,200.00
		2. QAT analyst	£175.00	£1,312.50
		3. Senior QAT analyst	£180.00	£1,350.00
		4. Lead QAT analyst	£200.00	£1,500.00
	Test engineer	1. Tester (test engineer)	£160.00	£1,200.00
		2. Test engineer	£175.00	£1,312.50
		3. Senior test engineer	£200.00	£1,500.00
		4. Lead test engineer	£220.00	£1,650.00
Software development roles	Software developer	1. Apprentice developer	£165.00	£1,237.50
		2. Junior developer	£165.00	£1,237.50
		3. Developer	£180.00	£1,350.00
		4. Senior developer	£190.00	£1,425.00
		5. Senior developer - management	£190.00	£1,425.00
		6. Lead developer	£190.00	£1,425.00
		7. Lead developer - management	£186.00	£1,395.00
		8. Principal developer	£220.00	£1,650.00
		9. Principal developer - management	£220.00	£1,650.00