

## VergeSense Pricing

### 302/106

VergeSense L302 ([VS-L302](#)) wireless occupancy sensor, often mentioned alongside its wired counterpart (E106) in their sensor guides, which provides anonymous, AI-driven people and object counting for workplace analytics, focusing on space utilization, not personal identification. The "302" identifies the model ([L302](#) - Wireless), and the "106" ([E106](#) - Wired) refers to their common installation/status LED patterns, giving insights into space usage for optimizing facilities.

- 1yr - £339.00
- 3yr - £289.00

### L410 (aka Infinity)

The VergeSense L410, also known as the [Infinity sensor](#) (model L410), is an advanced, AI-powered wireless occupancy sensor for smart buildings, featuring a 10-year battery life, wide field of view (up to 1,000 sq ft), and passive object detection (laptops, bags) for detailed, anonymous insights into space utilization, helping optimize facility management, energy use, and employee experience without privacy concerns.

- 1yr - £339.00
- 3yr - £305.00

### EN1

A VergeSense **EN-1 sensor** is a compact, AI-powered **entryway sensor** that uses infrared lasers and computer vision to accurately count people entering and leaving a space, providing crucial data for workplace analytics, space management, and return-to-office strategies, capturing anonymous movement data above doorways for building and floor-level occupancy insights.

- 1yr - £858.00
- 3yr - £762.00

### Commissioning & Configuration

- Wireless - £51.80 per sensor
- Wired - £73.00 per sensor
- Entry Way - £138.00 per sensor

If **Cellular Connection** is required, it will be £13.00 for each sensor/per year for that connection to be established.

### WIFI

A VergeSense Wi-Fi sensor isn't a traditional Wi-Fi router but rather a way to leverage **existing Wi-Fi networks in a building to analyze data and understand space usage**, complementing their dedicated occupancy sensors (which use AI vision) by providing insights into people movement and density without needing extra hardware in some areas. It helps workplace managers optimize facilities, utilities (like HVAC, lighting), and space allocation by analyzing signals for movement and presence, adding data from your current network to their platform for a comprehensive view of how people use the office.

- 1-249K SQFT
  - 1yr - £0.17
  - 3yr - £0.13
- 250K - 999K SQFT
  - 1yr - £0.12
  - 3yr - £0.08
- 1M - 2.99M SQFT
  - 1yr - £0.11
  - 3yr - £0.09
- 3M - 4.99M SQFT
  - 1yr - £0.10
  - 3yr - £0.08
- 5M SQFT +
  - 1yr - £0.09
  - 3yr - £0.06

Pro Services - VergeSense project management fees by sensor volume or by square footage

- Project Management Fees (Sensors)
  - 1-200 -> £2,575k
  - 201-500 -> £4,929k
  - 501-2500 -> £6,031k
  - 2501 - 5000 -> £7,726k
  - 5000+ -> £9,442k
- Project Management Fees (Wifi)
  - <100k sqft -> £4,292k
  - 100k - 300k sqft -> £8,584
  - 300k - 500k sqft -> £12,876k
  - >500k sqft -> £17,168K

*Installation charges will be based on building specifics and job site.*