



Indicative Price List G-Cloud 15

Software	Per Annum Recurring
EMS (Endoscopy Management System) as Software as a Service: Including Software for GI Endoscopy, Respiratory, Cystoscopy and Full Scheduling. Small = 1- 6 rooms Medium = 7 – 12 rooms Large = 13 - 18 rooms Extra Large = 19 +	SMALL: £18,000 Inclusive of: Software license £10,000 EMS Hosting £5,000 Data Extract API £3,000 MEDIUM: £26,500 Inclusive of: Software license £15,000 EMS Hosting £8,500 Data Extract API £3,000 LARGE: £31,500 Inclusive of: Software license £18,000 EMS Hosting £10,500 Data Extract API £3,000 EXTRA LARGE: £37,500 Inclusive of: Software license £22,000 EMS Hosting £12,500 Data Extract API £3,000

All prices **exclude** VAT, which will be charged at the standard rate.

Support	Per Annum Recurring
EMS System support as PER Service Level Agreement Includes access to phone and email-based support for the following items: MEDILOGIK EMS Application MEDILOGIK Image capture devices (ICD) Small = 1- 6 rooms Medium = 7 – 12 rooms Large = 13 - 18 rooms Extra Large - 19 + EMS Interface support: Inbound Demographics and Outbound Results Interfaces are included in standard support offering. Referrals, Orders, Scheduling and bespoke interfaces will incur an annual support fee of 10% of revenue value	SMALL: £7,000 MEDIUM: £14,500 LARGE: £17,500 EXTRA LARGE : £19,000 Additional Interface Support: 10% of additional interface revenue value
Additional Items	Cost
• E-learning platform for Endoscopist training • EMS Video (subject to fair use policy) • Additional Customer System Training (Remote) (Optional)	£1600 Annual Recurring £3000 Annual Recurring As per Rate card

All prices **exclude** VAT, which will be charged at the standard rate

Integration Implementation Costs	Implementation Costs
<u>Standard delivery Interfaces</u> Inbound demographics - HL7/FHIR £5000 Outbound Report Document (Report and images) – HL7/FHIR £5000 <u>Optional Interfaces</u> • Inbound Orders / Scheduling Interface (with status updates outbound) – HL7/FHIR £15,000 • Inbound Referrals interface – HL7/FHIR £15,000 • EMS Report Share (per Trust - Per Year) £2,000 Annual Recurring Includes specification, implementation advice and deployment based on agreed standard interface configuration.	Where noted as Per Annum - additional Interface Support: 10% of additional interface revenue value
<u>Custom Interfaces and integrations</u> Customer specifications – bespoke systems or workflows.	£TBC on review of specification aligned with rate card (Solution Development and Implementation rates)
Project Delivery	Cost
Initial deployment, project management, system configuration, training and consultancy	Rate card rates depending on requirements Standard Project Delivery comprises of 14 days (Implementation and configuration) plus 4 days training
Legacy Data Import: cost per legacy system as report PDF - Up to ten years worth of data. Longer periods will need information governance approval, this and larger than 1TB import will be charged at £1,000 per Terabyte, or part thereof, per year.	£7000 for up to 1TB import
High-Definition Image Capture Device (with cables) as required	£950 Per device per annum Or Capital Purchase £4250

E-learning platform for Endoscopist training	£1600 per annum
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All prices **exclude** VAT, which will be charged at the standard rate

Skills For the Information Age (SFIA) Rate Card & Definitions

Standard Rate Card

	Strategy and architecture	Business change	Solution development and implementation	Service management	Procurement and management support	Client interface
Follow			£575	£575		£575
Assist		£675	£675	£675	£675	£675
Apply	£775	£775	£775	£775	£775	£775
Enable	£875	£875	£875	£875	£875	£875
Ensure or advise	£975	£975	£975	£975	£975	£975
Initiate or influence	£1275	£1275	£1275	£1275	£1275	£1275
Set Strategy or inspire	£1275	£1275	£1275	£1275	£1275	£1275

Standards for Consultancy Day Rate cards

Consultant's Working Day – 7.5 hours exclusive of travel.

Working Week – Monday to Friday excluding national holidays.

Office Hours - 9am to 5pm Monday to Friday.

Travel, mileage & Subsistence – Excluded.

Professional Indemnity Insurance – included in the day rate.

Level Definitions

	Autonomy	Influence	Complexity	Business Skills
Follow	Works under close supervision. Uses little discretion. Is expected to seek guidance in expected situations.	Interacts with immediate colleagues.	Performs routine activities in a structured environment. Requires assistance in resolving unexpected problems.	Uses basic information systems and technology functions, applications, and processes. Demonstrates an organised approach to work. Learns new skills and applies newly acquired knowledge Has basic oral and written communication skills. Contributes to identifying own development opportunities.
Assist	Works under routine supervision. Uses minor discretion in resolving problems or enquiries. Works without frequent reference to others.	Interacts with and may influence immediate colleagues. May have some external contact with customers and suppliers. May have more influence in own domain.	Performs a range of varied work activities in a variety of structured environments.	Understands and uses appropriate methods, tools and applications. Demonstrates a rational and organised approach to work. Is aware of health and safety issues. Identifies and negotiates own development opportunities Has sufficient communication skills for effective dialogue with colleagues. Is able to work in a team Is able to plan, schedule and monitor own work within short time horizons Absorbs technical information when it is presented systematically and applies it effectively

Apply	Works under general supervision. Uses discretion in identifying and resolving complex problems and assignments. Usually receives specific instructions and has work reviewed at frequent milestones. Determines when issues should be escalated to a higher level.	Interacts with and influences department/ project team members. May have working level contact with customers and suppliers. In predictable and structured areas may supervise others. Makes decisions which may impact on the work assigned to individuals or phases of projects.	Performs a broad range of work, sometimes complex and non-routine, in a variety of environments.	Understands and uses appropriate methods, tools and applications. Demonstrates an analytical and systematic approach to problem solving Takes the initiative in identifying and negotiating appropriate development opportunities. Demonstrates effective communication skills. Contributes fully to the work of teams Plans, schedules and monitors own work (and that of others where applicable) competently within limited deadlines and according to relevant legislation and procedures Absorbs and applies technical information Works to required standards Understands and uses appropriate methods, tools and applications Appreciates the wider field of information systems, and how own role relates to other roles and to the business of the employer or client
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Enable	Works under general direction within a clear framework of accountability. Exercises substantial personal responsibility and autonomy. Plans own work to meet given objectives and processes.	Influences team and specialist peers internally. Influences customers at account level and suppliers. Has some responsibility for the work of others and for the allocation of resources. Participates in external activities related to own specialism. Makes decisions which influence the success of projects and team objectives.	Performs a broad range of complex technical or professional work activities, in a variety of contexts.	Selects appropriately from applicable standards, methods, tools and applications. Demonstrates an analytical and systematic approach to problem solving Communicates fluently orally and in writing, and can present complex technical information to both technical and non-technical audiences Facilitates collaboration between stakeholders who share common objectives Plans, schedules and monitors work to meet time and quality targets and in accordance with relevant legislation and procedures. Rapidly absorbs new technical information and applies it effectively Has a good appreciation of the wider field of information systems, their use in relevant employment areas and how they relate to the business activities of the employer or client. Maintains an awareness of developing technologies and their application and takes some responsibility for personal development
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Ensure or Advise	Works under broad direction.	Influences organisation, customers, suppliers and peers within industry on the contribution of own specialism.	Performs a challenging range and variety of complex technical or professional work activities.	Advises on the available standards, methods, tools and applications relevant to own specialism and can make correct choices from alternatives
	Is fully accountable for own technical work and/or project/supervisory responsibilities.	Has significant responsibility for the work of others and for the allocation of resources.	Undertakes work which requires the application of fundamental principles in a wide and often unpredictable range of contexts.	Analyses, diagnoses, designs, plans, execute and evaluates work to time, cost and quality targets
	Receives assignments in the form of objectives.	Makes decisions which impact on the success of assigned projects i.e. results, deadlines and budget.	Understands the relationship between own specialism and wider customer or organisational requirements	Communicates effectively, formally and informally, with colleagues, subordinates and customers
	Establishes own milestones and team objectives, and delegates responsibilities.	Develops business relationships with customers.		Demonstrates leadership
	Work is often self-initiated.			Facilitates collaboration between stakeholders who have diverse objectives
				Understands the relevance of own area of responsibility or specialism to the employing organisation

Takes customer requirements into account when making proposals

Takes initiative to keep skills up to date. Mentors more junior colleagues

Maintains an awareness of developments in the industry
Analyses requirements and advises on scope and options for operational improvement

Demonstrates creativity and innovation in applying solutions for the benefit of the customer

Initiate or influence		Influences policy formation on the contribution of own specialism to business objectives.		
	Has defined authority and responsibility for a significant area of work, including technical, financial and quality aspects. Establishes organisational objectives and delegates responsibilities. Is accountable for actions and decisions taken by self and subordinates.	Influences a significant part of own organisation and influences customers and suppliers and industry at senior management level. Makes decisions which impact the work of employing organisations, achievement of organisational objectives and financial performance. Develops high-level relationships with customers, suppliers and industry leaders.	Performs highly complex work activities covering technical, financial and quality aspects. Contributes to the formulation of IT strategy. Creatively applies a wide range of technical and/or management principles.	Absorbs complex technical information and communicates effectively at all levels to both technical and non-technical audiences. Assesses and evaluates risk Understands the implications of new technologies Demonstrates clear leadership and the ability to influence and persuade Has a broad understanding of all aspects of IT and deep understanding of own specialism(s). Understands and communicates the role and impact of IT in the employing organisation and promotes compliance with relevant legislation Takes the initiative to keep both own and subordinates' skills up to date and to maintain an awareness of developments in the IT industry

Set Strategy and inspire	Has authority and responsibility for all aspects of a significant area of work, including policy formation and application. Is fully accountable for actions taken and decisions made, both by self and subordinates	Makes decisions critical to organisational success. Influences developments within the IT industry at the highest levels. Advances the knowledge and/or exploitation of IT within one or more organisations. Develops long-term strategic relationships with customers and industry leaders.	Leads on the formulation and application of strategy. Applies the highest level of management and leadership skills. Has a deep understanding of the IT industry and the implications of emerging technologies for the wider business environment.	• has a full range of strategic management and leadership skills • understands, explains and presents complex technical ideas to both technical and non-technical audiences at all levels up to the highest in a persuasive and convincing manner • has a broad and deep IT knowledge coupled with equivalent knowledge of the activities of those businesses and other organisations that use and exploit IT • communicates the potential impact of emerging technologies on organisations and individuals and analyses the risks of using or not using such technologies • assesses the impact of legislation, and actively promotes compliance • takes the initiative to keep both own and subordinates' skills up to date and to maintain an awareness of developments in IT in own area(s) of expertise.
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