



patientMpower

Pricing Structure

patientMpower Ltd - Software as a Service (SaaS)

Overview

patientMpower's pricing is based on a licensing model, with a flat monthly fee.

Our pricing is designed to offer flexibility, enabling specialist care services to purchase licenses for smaller patient cohorts whilst also supporting NHS organisations that wish to scale the delivery of digitally-enabled care services.

For specialist care services, such as complex respiratory disease, cradiology, transplant, maternity or oncology services, where NHS organisations provide specialist or tertiary-level care for relatively small patient cohorts spread over large catchment areas we offer banded pricing based on the number of patients using our technology. Within this banding structure there is no further increase in price for additional patients enrolled on the technology.

For NHS Trusts, or ICBs providing general care services, we offer the flexibility of single pathway, per department or organisational level pricing. These are defined as follows:

Single Pathway: This license covers use by patients and clinicians within the same single clinical care pathway, e.g. COPD.

Department: This license covers use by patients and clinicians across one whole department or area of specialty. For instance, a respiratory license for an NHS Trust, CCG or ICS for the respiratory department would cover all respiratory care pathways, e.g. COPD, interstitial lung disease, etc.

Organisation: License for use across the whole Trust, CCG or ICS, regardless of the number of pathways or departments. Organisation level licenses are offered at a significant discount compared to individual level pathway or department level pricing. This is to support organisations wishing to scale digital care transformation.



Licensing Fees

**All prices are per month and are exclusive of VAT.
The minimum contract term is 12 months.**

Specialty Care Licensing

Designed to offer flexibility for specialty care or tertiary level services providing care to small patient cohorts over large population catchments. Pricing is per specialty care pathway, depending on number of patients enrolled on the platform.

Number of Patients Enrolled	Price
Up to 100	£2,059
Up to 200	£3,432

General Licensing

Population Covered	Single Pathway	Department wide	Organisation wide
Up to 300,000	£1,923	£2,860	£14,300
300k-750k	£3,848	£5,720	£28,600
750k-1.5M	£5,771	£8,580	£45,760
1.5M to 4M	£7,696	£11,440	£62,920

Notes

For general care services the number of user licenses is unlimited (per pathway, department or organisation).

Licensing fees for specialty care services provided by a department or organisation are covered under the department or organisation wide license, and not as an additional cost.



Payment Timeline

All pricing is based on 12 months licensing paid upfront, before the license commencement.

Discounts are available, where 2+ years can be paid in advance.

Where payment is delayed for any reason, including where this delays the raising of an invoice by patientMpower (e.g. awaiting internal sign-off, awaiting PO etc), there will be a monthly additional fee of 1%, plus a £100 monthly administration fee.

Implementation Fees

Implementation fees are based on calculations as per the SFIA rate card. This is charged as a one-off, up-front fee per pathway.

Implementation fees include services to support the deployment of the platform within an organisation. Bespoke Implementation plans are designed for each customer depending on an individual organisation's needs. As a guide, implementation fees are typically in the region of £8,500- £12,500 per pathway.

Optional Services

We offer a range of optional services to support the deployment of our software, e.g. supplier managed patient onboarding.

The fees for these services as based on calculations as per the SFIA rate card.

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patientMpower Ltd

SFIA Rate Card

	Strategy & Architecture	Change & Transformation	Development & implementation	Delivery & Operation (1)	People & Skills	Relationships & engagement
Follow	£585	£585	£495	£495	£495	No Charge
Assist	£680	£680	£585	£585	£585	No Charge
Apply	£855	£855	£680	£680	£680	No Charge
Enable	£900	£900	£775	£775	£775	No Charge
Ensure / advise	£1,450	£1,450	£1,350	£1,350	£1,350	No Charge
Initiate / influence	£1,625	£1,625	£1,450	£1,450	£1,450	No Charge
Set Strategy / inspire	£1,750	£1,750	£1,625	£1,625	£1,625	No Charge

Notes

- All prices exclusive of VAT
- (1) Except where delivery and operation is included
- Matrix of pricing is based on the Skills For the Information Age (SFIA) Definitions
- For outline of the classifications, see The Global skills and competency Framework for the digital world
- Type of personnel / rate would be mutually agreed between Client & patientMpower