

SERVICE
DEFINITION

CROWN COMMERCIAL SERVICE
G-CLOUD 15
LOT 3 - CLOUD SUPPORT

CLOUD COST OPTIMISATION AND FINOPS SERVICES

TRANSFORMCX
LIMITED

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01

SERVICE OVERVIEW

The **Cloud Cost Optimisation and FinOps Services** service supports organisations to understand, control, and optimise their cloud spend. The service focuses on improving cost transparency, identifying inefficiencies, and embedding financial management practices that align cloud consumption with organisational priorities and budgets.

The service is typically used to address rising or unpredictable cloud costs, improve financial governance, or establish FinOps practices as part of ongoing cloud operations.

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WHAT THE SERVICE INCLUDES

The service includes a defined set of assessment, optimisation, and enablement activities, proportionate to the agreed scope and organisational context.

Included activities

The service may include the following activities:

- Review of current cloud usage, billing, and cost data
- Assessment of cost allocation, tagging, and chargeback approaches
- Identification of cost optimisation opportunities
- Rightsizing of cloud resources and services
- Review of pricing models and consumption patterns
- Design of FinOps processes, controls, and reporting
- Support for implementation of agreed cost optimisation actions

Key outputs and deliverables

Outputs are documented and provided to the buyer and typically include:

- Cloud cost analysis and optimisation findings
- Identified cost savings and efficiency opportunities

- Implemented cost optimisation actions
- FinOps process and governance documentation
- Cost reporting and visibility artefacts

Deliverables are designed to support ongoing cost control and financial accountability.

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WHAT THE SERVICE DOES NOT INCLUDE

Unless explicitly agreed as part of the call-off, the service does not include:

- Ongoing financial operations or cost management services
- Negotiation of cloud provider commercial agreements
- Procurement or resale of cloud services
- End-user financial training or organisational change activities

These activities can be provided through related services procured separately where required.

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HOW THE SERVICE IS DELIVERED

The service is delivered using a structured cost optimisation and FinOps enablement approach aligned to public-sector delivery and assurance expectations.

Typical delivery approach

Delivery is typically structured around the following stages:

1. **Assessment and analysis**

- Review cloud usage and cost data
- Identify inefficiencies and optimisation opportunities
- 2. **Optimisation planning**
 - Define cost optimisation actions and priorities
 - Agree success criteria and targets
- 3. **Implementation**
 - Implement agreed cost optimisation actions
 - Improve cost allocation and reporting
- 4. **Validation and handover**
 - Validate cost improvements
 - Complete documentation and knowledge transfer

Engagements typically run from **3 to 8 weeks**, depending on scope and complexity.

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SERVICE LEVELS AND SUPPORT OPTIONS

This service is delivered as a time-bound assessment and optimisation engagement. It does not include ongoing operational or support services as standard.

Where required, ongoing FinOps support or managed services can be agreed separately in line with standard service offerings.

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SECURITY, COMPLIANCE AND ASSURANCE

Security and compliance considerations are maintained throughout cost optimisation activities, ensuring that cost reductions do not compromise security, resilience, or regulatory requirements.

Assurance is supported through documented analysis, approved optimisation actions, and validation of outcomes.

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ONBOARDING AND EXIT

Onboarding

At the start of the engagement:

- cost management objectives and scope are confirmed
- cloud environments and billing data access are agreed
- a delivery plan and timetable are established

Exit and handover

At completion:

- optimisation actions and outcomes are documented
- FinOps processes and reporting artefacts are provided
- guidance is given on sustaining cost control

This enables ongoing financial governance of cloud services.

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COMMERCIAL MODEL

The service is typically delivered on a **fixed-scope** or **time-and-materials** basis, agreed at call-off.

Scope, deliverables, and timelines are confirmed prior to delivery. Any changes to scope are managed through agreed change control.

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WHY CHOOSE THIS SERVICE

This service provides:

- improved visibility and control of cloud spend
- reduced waste and inefficient consumption
- clearer financial governance for cloud services
- alignment of cloud costs with organisational priorities

The focus is on sustainable, value-driven cost management.

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NEXT STEPS

To engage this service:

1. Confirm cost optimisation objectives and environments in scope
2. Agree delivery approach and commercial model
3. Schedule assessment and analysis activities

The service will be tailored to reflect organisational context and financial priorities.