

SERVICE
DEFINITION

CROWN COMMERCIAL SERVICE
G-CLOUD 15
LOT 3 - CLOUD SUPPORT

ENTERPRISE CLOUD TRANSFORMATION DISCOVERY AND BLUEPRINTING

TRANSFORMCX
LIMITED

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SERVICE OVERVIEW

The **Enterprise Cloud Transformation Discovery and Blueprinting** service supports organisations to define a clear, evidence-based blueprint for large-scale cloud transformation. The service focuses on understanding current state, defining future-state ambitions, and producing a coherent transformation blueprint that aligns technology, operating model, governance, and delivery approaches.

The service is typically used at the outset of enterprise cloud transformation programmes to establish shared understanding, reduce uncertainty, and provide a structured foundation for subsequent planning and delivery.

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WHAT THE SERVICE INCLUDES

The service includes a defined set of discovery, analysis, and blueprinting activities, proportionate to the agreed scope and organisational context.

Included activities

The service may include the following activities:

- Discovery of organisational cloud objectives and constraints
- Assessment of current technology, delivery, and operating models
- Identification of transformation drivers, risks, and dependencies
- Definition of target cloud architecture and delivery principles
- Development of enterprise cloud transformation blueprints
- Alignment of technology, operating model, security, and governance
- Support for stakeholder engagement and validation

Key outputs and deliverables

Outputs are documented and provided to the buyer and typically include:

- Current-state assessment findings

- Target-state cloud transformation blueprint
- Architectural and operating model views
- Identified risks, dependencies, and assumptions
- Recommendations for transition planning and delivery

Deliverables are designed to support strategic decision-making and programme mobilisation.

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WHAT THE SERVICE DOES NOT INCLUDE

Unless explicitly agreed as part of the call-off, the service does not include:

- Detailed migration or delivery planning
- Execution of cloud migration or implementation activities
- Ongoing programme or portfolio management
- Organisational change delivery or training

These activities can be provided through related services procured separately where required.

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HOW THE SERVICE IS DELIVERED

The service is delivered using a structured enterprise discovery and blueprinting approach aligned to public-sector delivery and assurance expectations.

Typical delivery approach

Delivery is typically structured around the following stages:

1. **Initiation and discovery**
 - Confirm transformation objectives and scope
 - Engage stakeholders and gather baseline information
2. **Current-state assessment**

- Assess technology, delivery, and operating models
- Identify constraints and improvement opportunities
- 3. **Target-state definition**
 - Define target cloud architecture and operating model
 - Develop transformation principles and blueprint
- 4. **Validation and handover**
 - Review and validate blueprint with stakeholders
 - Confirm next steps and delivery roadmap inputs

Engagements typically run from **4 to 10 weeks**, depending on scope and organisational complexity

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SERVICE LEVELS AND SUPPORT OPTIONS

This service is delivered as a time-bound discovery and blueprinting engagement. It does not include ongoing operational or support services as standard.

Where required, follow-on planning or delivery support services can be agreed separately in line with standard service offerings.

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SECURITY, COMPLIANCE AND ASSURANCE

Security, compliance, and assurance considerations are embedded within transformation blueprinting activities, including:

- alignment with organisational security policies and regulatory requirements

- identification of security and risk considerations within the target state
- definition of assurance and governance mechanisms

Assurance is supported through documented analysis, assumptions, and validated outputs.

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ONBOARDING AND EXIT

Onboarding

At the start of the engagement:

- transformation objectives and scope are confirmed
- stakeholders and governance arrangements are agreed
- a delivery plan and timetable are established

Exit and handover

At completion:

- transformation blueprints and artefacts are handed over
- findings and recommendations are explained
- guidance is provided on next steps and delivery mobilisation

This supports confident transition into planning and delivery phases.

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COMMERCIAL MODEL

The service is typically delivered on a **fixed-scope** or **time-and-materials** basis, agreed at call-off.

Scope, deliverables, and timelines are confirmed prior to delivery. Any changes to scope are managed through agreed change control.

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WHY CHOOSE THIS SERVICE

This service provides:

- a clear and shared vision for cloud transformation
- reduced uncertainty at programme initiation
- alignment across technology, governance, and delivery
- a strong foundation for subsequent planning and execution

The focus is on clarity, alignment, and strategic readiness.

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NEXT STEPS

To engage this service:

1. Confirm transformation objectives and scope
2. Agree discovery and blueprinting approach
3. Schedule initiation and discovery activities

The service will be tailored to reflect organisational context and transformation priorities.