



A2Z Zoho Implementation Services

Pricing Document Zoho Solution Design and Technical Consultancy For G-Cloud 15

Pricing approach

Zoho Solution Design and Technical Consultancy services are priced on a fixed daily rate basis.

The same daily rate applies whether the work involves on site workshops, remote consultancy sessions, solution design activities, process mapping, technical assessment, or the production of written outputs and recommendations.

Daily rate

A fixed price per consultant per day is agreed in advance with the buyer.

A day is defined as up to seven and a half hours of consultancy time delivered within normal UK business hours, unless otherwise agreed.

Engagement length

Engagements may range from a single day to multiple days depending on the agreed scope. The total cost is calculated by multiplying the agreed daily rate by the number of consultancy days required.

What is included

The daily rate includes:

- Consultancy time delivered by experienced Zoho consultants
- Preparation and review time required to deliver the agreed outputs
- Written documentation produced as part of the consultancy scope

What is not included

The daily rate does not include:

- Implementation or system configuration
- Managed services or ongoing support
- Licensing costs for Zoho or third party software
- Travel and accommodation costs, where on site delivery is requested





Any additional costs are discussed and agreed with the buyer in advance.

Changes to scope

If additional days are required due to changes in scope or new requirements, this will be discussed with the buyer and agreed before any further work is undertaken.

Invoicing and payment

Invoicing terms and payment schedules are agreed with the buyer at the point of engagement and documented as part of the order.

