



G-Cloud 15 Rate Card

Job family	Job role	Role level	Onshore Maximum	Offshore Maximum
Architecture roles	Business architect	1. Trainee business architect	£500	£300
		2. Associate business architect	£700	£420
		3. Business architect	£800	£480
		4. Lead business architect	£950	£570
	Data architect	1. Data architect	£775	£465
		2. Senior data architect	£850	£510
		3. Chief data architect	£1,050	£630
	Enterprise architect	1. Enterprise architect	£775	£465
		2. Senior enterprise architect	£850	£510
		3. Lead enterprise architect	£1,050	£630
		4. Principal enterprise architect	£1,250	£750
	Network architect	1. Associate network architect	£750	£550
		2. Network architect	£800	£600
		3. Lead network architect	£950	£650
	Security architect	1. Security architect	£850	£510
		2. Lead security architect	£900	£540
		3. Principal security architect	£1050	£630
	Solution architect	1. Associate solution architect	£750	£450
		2. Solution architect	£850	£510
		3. Senior solution architect	£950	£570
		4. Lead solution architect	£1,000	£600
		5. Principal solution architect	£1,200	£720
	Technical architect	1. Associate technical architect	£750	£450
		2. Technical architect	£900	£540
		3. Senior technical architect	£1,050	£630
		4. Lead technical architect	£1,350	£810
		5. Principal technical architect	£1,500	£900
Chief digital and data roles	Chief data officer	1. Chief data officer	£1,950	£1170
	Chief information security officer	1. Chief information security officer	£1,950	£1170
	Chief technology officer	1. Chief technology officer	£1,950	£1170
Cyber security roles	Cyber security audit and assurance	1. Lead cyber security audit and assurance	£1,350	£810
		2. Principal cyber security audit and assurance	£1,650	£990

Job family	Job role	Role level	Onshore Maximum	Offshore Maximum
	Cyber security governance and risk management	1. Associate cyber security governance and risk manager	£1,050	£630
		2. Lead cyber security governance and risk manager	£1,350	£810
		3. Principal cyber security governance and risk manager	£1,500	£900
	Cyber security monitoring	1. Associate cyber security monitoring	£1,050	£630
		2. Lead cyber security monitoring	£1,350	£810
		3. Principal cyber security monitoring	£1,500	£900
	Cyber security incident response	1. Associate cyber incident response	£1,050	£630
		2. Lead cyber security incident response	£1,350	£810
		3. Principal cyber security incident response	£1,500	£900
	Cyber security vulnerability management	1. Associate cyber security vulnerability management	£1,050	£630
		2. Lead cyber security vulnerability management	£1,350	£810
		3. Principal cyber security vulnerability management	£1,500	£900
	Cyber security digital forensics	1. Associate cyber security digital forensics	£1,050	£630
		2. Lead cyber security digital forensics	£1,350	£810
		3. Principal cyber security digital forensics	£1,500	£900
	Cyber security testing	1. Associate cyber security testing	£1,050	£630
		2. Lead cyber security penetration testing	£1,350	£810
		3. Principal cyber security testing	£1,500	£900
	Cyber security secure design	1. Associate cyber security secure systems architecture and design	£1,050	£630
		2. Lead cyber security secure systems architecture and design	£1,350	£810
		3. Principal cyber security secure systems architecture and design	£1,500	£900
Data roles	Analytics engineer	1. Trainee analytics engineer	£500	£300
		2. Analytics engineer	£950	£570
		3. Senior analytics engineer	£1,150	£690
		4. Lead analytics engineer	£1,300	£780

Job family	Job role	Role level	Onshore Maximum	Offshore Maximum
		5. Head of analytics engineering	£1,500	£900
	Data analyst	1. Associate analyst	£500	£300
		2. Data analyst	£950	£570
		3. Senior data analyst	£1,050	£630
		4. Principal data analyst	£1,200	£720
	Data engineer	1. Data engineer	£500	£300
		2. Senior data engineer	£950	£570
		3. Lead data engineer	£1,100	£660
		4. Head of data engineering	£1,350	£810
	Data ethicist	1. Data ethics lead	£1,150	£690
		2. Head of data ethics	£1,350	£810
	Data governance manager	1. Data governance manager	£1,150	£690
		2. Lead data governance manager	£1,350	£810
		3. Head of data governance	£1,500	£900
	Data scientist	1. Trainee data scientist	£600	£360
		2. Associate data scientist	£900	£540
		3. Data scientist	£1,100	£660
		4. Principal data scientist	£1,250	£750
		5. Lead data scientist	£1,350	£810
		6. Head of data science	£1,650	£990
	Machine learning engineer	1. Senior machine learning engineer	£1,450	£870
		2. Lead machine learning engineer	£1,650	£990
	Performance analyst	1. Associate performance analyst	£700	£420
		2. Performance analyst	£900	£540
		3. Senior performance analyst	£1,050	£630
		4. Lead performance analyst	£1,250	£750
		5. Head of performance analysis	£1,500	£900
IT operations roles	Application operations engineer	1. Associate application operations engineer	£750	£450
		2. Application operations engineer	£825	£495
		3. Senior application operations engineer	£1,050	£630
		4. Lead application operations engineer	£1,350	£810
		5. Principal application operations engineer	£1,500	£900
	Business relationship manager	1. Business relationship manager	£1,250	£750

Job family	Job role	Role level	Onshore Maximum	Offshore Maximum
		2. Senior business relationship manager	£1,500	£900
		3. Lead business relationship manager	£1,700	£1020
	Change and release manager	1. Configuration analyst	£900	£540
		2. Change and release analyst	£1,050	£600
		3. Change and release manager	£1,250	£750
	Command and control centre manager	1. Operations analyst	£900	£540
		2. Senior operations analyst	£1,050	£630
		3. Operational control manager	£1,300	£780
		4. Head of command and control	£1,500	£900
	End user computing engineer	1. Associate end user computing engineer	£775	£480
		2. End user computing engineer	£850	£510
		3. Senior end user computing engineer	£1,050	£630
		4. Lead end user computing engineer	£1,350	£810
		5. Principal end user computing engineer	£1,500	£900
	IT service manager	1. IT service analyst	£950	£570
		2. IT service manager	£1,050	£630
		3. Senior IT service manager	£1,200	£720
		4. Head of IT service management	£1,450	£870
	Incident manager	1. Incident manager	£1,200	£720
		2. Major incident manager	£1,650	£990
	Infrastructure engineer	1. Associate infrastructure engineer	£775	£465
		2. Infrastructure engineer	£850	£510
		3. Senior infrastructure engineer	£1,050	£630
		4. Lead infrastructure engineer	£1,250	£750
		5. Principal infrastructure engineer	£1,450	£870
	Infrastructure operations engineer	1. Associate infrastructure operations engineer	£775	£465
		2. Infrastructure operations engineer	£850	£510
		3. Senior infrastructure operations engineer	£1,050	£630
		4. Lead infrastructure operations engineer	£1,250	£750

Job family	Job role	Role level	Onshore Maximum	Offshore Maximum
		5. Principal infrastructure operations engineer	£1,450	£870
	Problem manager	1. Problem analyst	£700	£420
		2. Problem manager	£875	£525
	Service desk manager	1. Service desk analyst	£900	£540
		2. Senior service desk analyst	£1,150	£690
		3. Service desk manager	£1,300	£780
		4. Head of service desk	£1,500	£900
	Service transition manager	1. Service acceptance analyst	£850	£510
		2. Service readiness analyst	£1,250	£750
		3. Service transition manager	£1,350	£810
		4. Lead service transition manager	£1,650	£990
Product and delivery roles	Business analyst	1. Trainee business analyst	£650	£390
		2. Junior business analyst	£750	£450
		3. Business analyst	£950	£570
		4. Senior business analyst	£1,050	£630
		5. Lead business analyst	£1,350	£810
		6. Head of business analysis	£1,650	£990
	Delivery manager	1. Associate delivery manager	£750	£450
		2. Delivery manager	£950	£570
		3. Senior delivery manager	£1,150	£690
		4. Head of (Agile) delivery management	£1,500	£900
	Digital portfolio manager	1. Digital portfolio analyst	£950	£570
		2. Digital portfolio manager	£1,050	£630
		3. Senior digital portfolio manager	£1,350	£810
		4. Head of portfolio	£1,500	£900
	Product manager	1. Associate product manager	£750	£450
		2. Product manager	£950	£570
		3. Senior product manager	£1,150	£690
		4. Lead product manager	£1,350	£810
		5. Head of product	£1,650	£990
	Programme delivery manager	1. Programme delivery manager	£1,500	£900
	Service owner	1. Service owner	£1,500	£900
Quality assurance testing (QAT) roles	Quality assurance testing (QAT) analyst	1. Tester (QAT)	£550	£330

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		2. QAT analyst	£700	£420
		3. Senior QAT analyst	£900	£540
		4. Lead QAT analyst	£1,050	£630
	Test engineer	1. Tester (test engineer)	£700	£420
		2. Test engineer	£850	£510
		3. Senior test engineer	£1,050	£630
		4. Lead test engineer	£1,350	£810
	Test manager	1. Test manager	£1,500	£900
		2. Head of test	£1,650	£990
Software development roles	Development operations (DevOps) engineer	1. Apprentice DevOps engineer	£575	£345
		2. Junior DevOps engineer	£750	£450
		3. DevOps engineer	£900	£540
		4. Senior DevOps engineer	£1,050	£630
		5. Senior DevOps engineer - management	£1,175	£705
		6. Lead DevOps engineer	£1,200	£720
		7. Lead DevOps engineer - management	£1,350	£810
		8. Principal DevOps engineer	£1,450	£870
		9. Principal DevOps engineer - management	£1,550	£930
	Frontend developer	1. Apprentice frontend developer	£575	£345
		2. Junior frontend developer	£750	£450
		3. Frontend developer	£900	£540
		4. Senior frontend developer	£1,050	£630
		5. Lead frontend developer	£1,350	£810
		6. Head of frontend development	£1,500	£900
	Software developer	1. Apprentice developer	£500	£300
		2. Junior developer	£750	£450
		3. Developer	£950	£570
		4. Senior developer	£1,125	£675
		5. Senior developer - management	£1,200	£720
		6. Lead developer	£1,325	£795
		7. Lead developer - management	£1,475	£885
		8. Principal developer	£1,550	£930
		9. Principal developer - management	£1,650	£990
User-centred design roles	Accessibility specialist	1. Junior accessibility specialist	£600	£360
		2. Accessibility specialist	£800	£480

Job family	Job role	Role level	Onshore Maximum	Offshore Maximum
		3. Senior accessibility specialist	£1,050	£630
		4. Head of accessibility	£1,300	£780
	Content designer	1. Associate content designer	£500	£300
		2. Junior content designer	£700	£420
		3. Content designer	£900	£540
		4. Senior content designer	£1,150	£690
		5. Lead content designer	£1,350	£810
		6. Head of content design	£1,650	£990
	Content strategist	1. Content strategist	£900	£540
	Graphic designer	1. Associate graphic designer	£550	£330
		2. Junior graphic designer	£750	£450
		3. Graphic designer	£875	£525
		4. Senior graphic designer	£1,150	£690
		5. Lead graphic designer	£1,250	£750
		6. Head of graphic design	£1,550	£930
	Interaction designer	1. Associate interaction designer	£550	£330
		2. Junior interaction designer	£675	£390
		3. Interaction designer	£850	£480
		4. Senior interaction designer	£1,050	£600
		5. Lead interaction designer	£1,250	£720
		6. Head of interaction design	£1,450	£840
	Service designer	1. Associate service designer	£550	£330
		2. Junior service designer	£675	£390
		3. Service designer	£850	£480
		4. Senior service designer	£1,050	£600
		5. Lead service designer	£1,250	£720
		6. Head of service design	£1,450	£840
	Technical writer	1. Technical writer	£550	£450
		2. Lead technical writer	£900	£540
	User researcher	1. Associate user researcher	£550	£550
		2. Junior user researcher	£675	£390
		3. User researcher	£850	£480
		4. Senior user researcher	£1,050	£600
		5. Lead user researcher	£1,250	£720
		6. Head of user research	£1,400	£840