



Cloud Viability Assessment

G-Cloud Service Support Document

PERFORMPARTNERS

A professional services consultancy
& strategic partner that works for you.



What We Do

Perform Partners is an award-winning professional services consultancy, founded with a clear mission: to help organisations deliver technical and business change.

Our teams deliver results. As experts in business and technical change, we provide the capability organisations need, when they need it. Whether shaping transformation strategy or supporting hands-on delivery, we strengthen internal capability and help make change happen across public sector and regulated environments.

We deploy specialist teams experienced in data centre optimisation and exits to both public and private cloud platforms, supporting organisations to plan and deliver secure, compliant cloud transformation.

Working with us means partnering with a consultancy committed to practical delivery, clear governance and measurable outcomes.

Our Core Services

Migration &
Modernisation

Cloud Platforms &
Engineering

Emerging Technologies

Change Squads

Regulatory Compliance

Accelerator Service





Cloud Viability Assessment

This service is suitable for organisations at early to mid stages of cloud planning who require independent, evidence-based assessment before committing to any change.

This service enables:

- Confident, evidence-based recommendations that support decision-making
- Reduced migration risk and cost uncertainty
- Clear alignment between technology and business strategy

The Cloud Viability Assessment helps organisations plan cloud migration by assessing current capabilities, gaps, and target architectures.

Perform Partners analyse technical and business readiness, define viable cloud options, and produce clear delivery roadmaps that inform enterprise strategy and investment decisions.

The service supports value-driven decision-making, cost optimisation, security and compliance, and provides a structured foundation for successful cloud migration and long-term transformation.



Service Features

This service provides a structured, end-to-end assessment covering readiness, planning, and governance.



Assessment & Analysis

Cloud readiness assessment across applications, data, and infrastructure

Application and workload portfolio analysis and classification



Architecture & Migration Planning

Target cloud architecture and design definition

Migration roadmap, sequencing, and dependency planning

Cloud provider and service selection guidance



Financial, Security & Governance

Financial modelling, TCO, and ROI analysis

Security, risk, and compliance planning

Cloud operating model and governance design

Change management and adoption planning

Migration governance, metrics, and decision frameworks



Service Benefits

We know what matters, and these are the outcomes we consistently deliver.



Reduced Risk &
Greater Confidence

Reduced migration risk and fewer surprises

Faster, confident cloud investment decisions

Clear metrics for tracking migration success



Cost, Value &
Business Alignment

Optimised cloud costs and spend control

Strong alignment between cloud and business strategy

Faster time to cloud value



Secure, Scalable &
Sustainable Outcomes

Improved security and regulatory compliance outcomes

Minimal disruption to business operations

Scalable, future-ready cloud foundations

Increased stakeholder buy-in and adoption



How the Cloud Viability Assessment is Delivered

Discovery & Assessment

- Confirm objectives, scope, and success criteria with stakeholders
- Assess current applications, data, infrastructure, and cloud readiness
- Identify constraints, dependencies, and risks early

Analysis & Design

- Define viable cloud options aligned to business and technical requirements
- Develop target cloud architecture and design principles
- Assess security, risk, compliance, and financial considerations

Roadmap & Recommendations

- Produce a clear migration roadmap with sequencing and dependencies
- Define governance, operating model, and decision frameworks
- Provide evidence-based recommendations to support investment decisions

Engagement & Assurance

- Ongoing stakeholder engagement and validation throughout
- Clear outputs, metrics, and documented findings
- Defined next steps to support migration and delivery planning



Assessment Outputs

Practical outputs that enable planning, governance, and next steps.

Cloud readiness assessment summary



Application and workload classification



Target cloud architecture options and recommendations



Migration roadmap with sequencing and dependencies



Security, risk, and compliance considerations



Financial model, TCO, and ROI view



Governance approach, decision points, and metrics



Findings pack and recommended next steps



The Cloud Viability Assessment is a standalone engagement. There is no obligation to proceed beyond the assessment, and all outputs remain your property and can be used independently.



Security, Compliance & Risk Management

Security, compliance, and risk are
embedded throughout the assessment.

**Security, compliance and risk management are
integral to how Perform Partners deliver the Cloud
Viability Assessment.**

From initial discovery through to final recommendations, we consider security requirements, regulatory obligations and organisational risk as part of the assessment process, not as separate activities.

The service supports informed decision-making by identifying risks early, aligning recommendations to public sector and regulatory expectations, and providing clear governance, documentation and assurance throughout.





Driving Innovation, Efficiency, and Security in Higher Education

The University of Sheffield engaged Perform Partners to modernise its IT infrastructure, enhancing efficiency, security, and future growth capacity.

Learn how our team supported a large-scale modernisation programme for higher education, delivering award-winning, cost-effective, secure, and scalable solutions for a future-proof academic environment.

WINNER
computing
Cloud
Excellence
Awards

"Perform Partners played a crucial role in our complex transformation journey, providing the technical expertise, Cloud design, engineering, and change management support necessary for success. Overcoming the significant risk and complexity of our IT infrastructure roadblock, Perform Partners proved to be the remedy we needed. Their unwavering commitment and drive enabled our internal team to deliver the required solution. Their rigorous and candid approach kept the project on track, ensuring its successful execution. Without Perform Partners' invaluable contributions, we would not have been able to overcome this major challenge and progress towards our goals."

Arthur Clune, CTO at The University of Sheffield



Why work with Perform Partners?

Independent, delivery-focused expertise across complex technology environments.

Choosing Perform Partners means working with an independent consultancy focused on delivering the right outcomes for your organisation; not promoting specific technologies or platforms.

We operate across a broad ecosystem of partners and platforms, allowing us to remain objective and align recommendations to your needs, constraints, and long-term strategy.

Our experience supporting public sector and regulated organisations ensures that assessments and recommendations are grounded in governance, security, and real-world delivery considerations.

This breadth of experience enables us to support informed decision-making, flexibility, and confidence as organisations plan and progress their transformation journeys.

PERFORMPARTNERS

Some of our clients...



Partners & Affiliates Ecosystem



Focused on Quality & Doing the Right Things

Assurance and standards that
support secure, compliant public
sector delivery.

We set high standards for what we deliver, but
just as importantly, we do our best to look after
our people, our customers, and the planet
along the way.



Thank you.

We are available to engage via the G-Cloud framework or through direct enquiry.

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