Stellarmann

Crown Commercial Services
G-Cloud 15 Framework

Service Definition | Lot 3 – Cloud Support Services

Digital, Data and Technology Strategy

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Introduction to Stellarmann

Bespoke built, expert led, delivery driven

Stellarmann is a specialist technology and business transformation consultancy, supporting public and private sector organisations to deliver complex change with confidence.

We launched in 2020 to help clients access exceptional expertise while putting stronger accountability behind delivery, supported by clear governance in a rapidly evolving delivery landscape.

Since then, we've supported multi-million-pound programmes for major government departments and organisations, including HMRC and The Crown Estate, by building and leading high-performing outcome-focused teams matched to each engagement.

Our shared-risk commercial approach keeps delivery anchored to agreed outcomes and measurable progress, while our Engagement Delivery Management team provides hands-on oversight shaping robust Statements of Work, maintaining alignment to deliverables and acceptance criteria and reducing the operational burden on client-side leaders.

Trusted Supplier for Change & Innovation

Crown Commercial Service Supplier

TS4
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G-Cloud 15

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gcloud@stellarmann.com | stellarmann.com

Digital, Data and Technology Strategy

Service Description

Strategy fails when it is high level, disconnected from delivery reality, or not owned. Buyers need clear priorities, measurable outcomes and a roadmap that accounts for constraints, risk and operational impact.

Stellarmann turns digital, data and technology intent into an executable plan. We begin with a current state view across services, platforms, data, operating practices and supplier landscape. We assess capability and identify the gaps that block outcomes whether that is architecture, delivery, skills, governance or operational readiness.

We then define target outcomes and guiding principles and develop practical options for the target state. We translate this into a roadmap with sequencing, dependencies, decision points and investment choices. We also define measures of progress and value so leaders can track whether the strategy is working.

Throughout, we focus on clear decisions and ownership: who decides, what evidence is needed and what trade offs are being made. The outcome is a strategy that teams can execute, suppliers can align to, and leaders can govern without unnecessary complexity.

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Features

- Current state assessment revealing how things work today
- Capability and maturity analysis highlighting strengths and gaps
- Strategic outcomes and principles defining future direction
- Target state options outlining viable future models
- Investment and roadmap planning charting the path ahead
- Prioritisation and sequencing focusing effort where it matters most
- Risk, dependency and constraint mapping informing decisions early
- Operating and delivery model alignment ensuring organisational fit
- Benefits and value measures defining what success looks like
- Decision packs enabling leaders to act with confidence

Benefits

- Leaders align on what matters most and why
- Options enabling clearer tradeoffs and funding decisions
- Shared priorities preventing overlapping initiatives
- A common plan reducing conflict and churn
- Clear roadmap enabling quicker mobilisation and resourcing
- Dependencies and constraints built in from day one
- Measures showing whether outcomes and value are landing
- Sequencing and decisions reducing avoidable risk
- Suppliers planning to shared priorities and milestones
- Plans translating into deliverable work and decisions

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How this enables better outcomes

Strategy work sets direction for operating model, governance, architecture, digital delivery, cloud and data. It creates a clear path from intent to execution, enabling transformation without unnecessary complexity.

Common triggers

- Strategy exists but is not deliverable or owned
- Investment is fragmented ands duplicated
- Leaders need a clear roadmap and sequencing
- Capability gaps are blocking progress
- A new operating model or platform direction is need

Service Constraints

Requires access to strategy artefacts, technical and operational stakeholders and relevant data.

Remote-first; onsite strategy workshops by agreement.

Out-of-hours support not provided; critical deadlines by agreement.

Engaging Stellarmann

Ordering

Our services can be engaged inline with the G-Cloud 15 framework call off terms. Please get in touch initially by emailing **gcloud@stellarmann.com**

Service Delivery

We assign each of our clients a dedicated, free of charge engagement delivery manager who will be responsible for shaping the services, outcome and deliverables as well as for ensuring the quality-of-service delivery.

We will guide you through our comprehensive four stage service delivery process that takes our buyers from initial discovery to the end of the engagement.



Discovery

- Understand challenges and needs
- Shape the outcomes and capabilities required
- Define the scope of the service

Design

- Produce statements of work (SoWs)
- Define deliverables, milestones and KPIs

Assemble

- Finalise capability
- Pre-kick off introductions
- Set expectations and share RACI
- Client onboarding and compliance

Embed

- Kick off session and meeting cadence set
- Service reviews and reporting
- Delivery progress and wellbeing checks

Day 1 → **Day 5-15** → **Until engagement ends**

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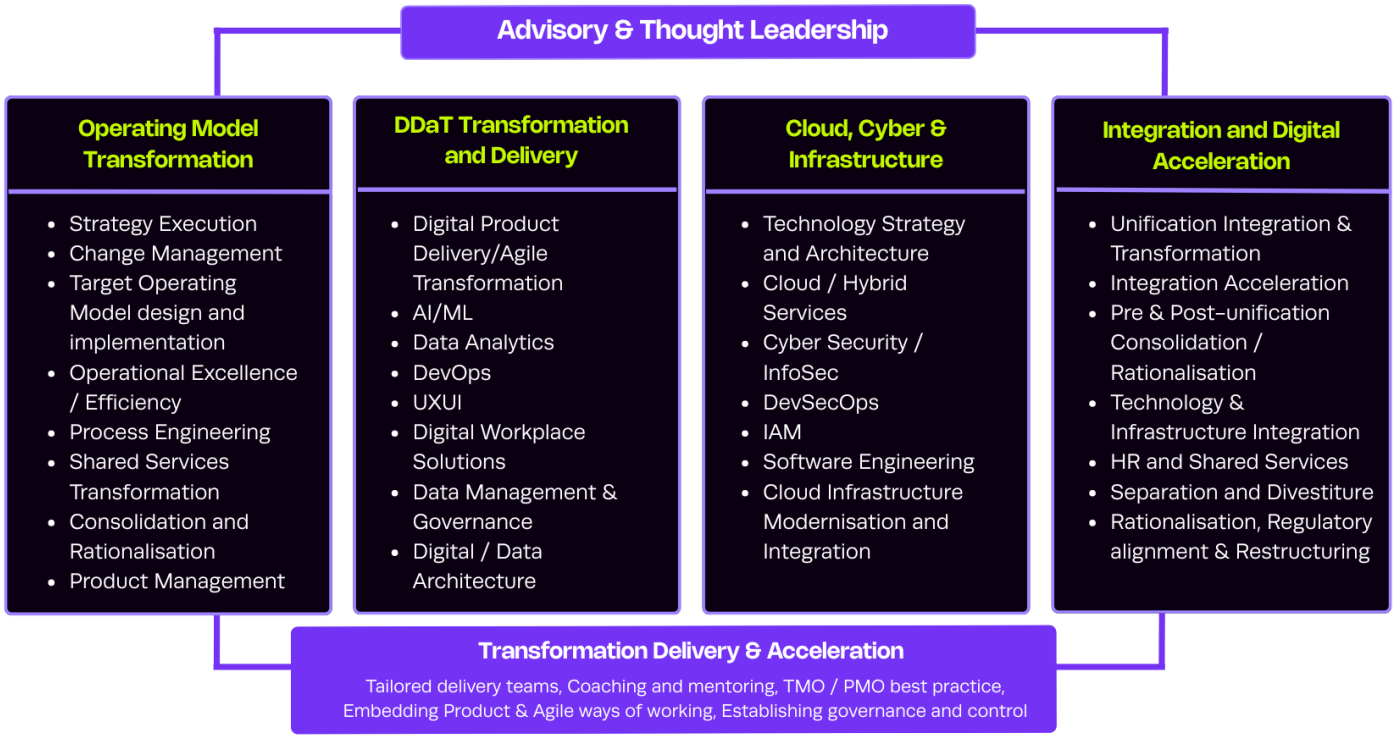
Stellarmann Services Overview

Our breadth of capability across technology and business transformation enables us to build long-term partnerships and support customers in achieving strategic outcomes, whether you need targeted expertise for a critical workstream or end-to-end delivery across a complex programme. We help organisations lean on exceptional expertise while putting stronger accountability behind delivery, supported by clear governance in a rapidly evolving delivery landscape.

Services are designed to accelerate progress while minimising unnecessary complexity: we mobilise quickly (often within 10–15 working days) embed as “one team” with client and supplier stakeholders and transfer knowledge so capability remains with your organisation. Every engagement involves a shared-risk commercial approach, anchored to agreed deliverables and acceptance criteria, supported by dedicated Engagement Delivery Management to provide delivery assurance, governance and clear reporting.

We do the hard yards of delivery alongside you. Bringing clarity, momentum and execution to every stage of the journey.



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Get in touch

To find out more or request our public sector reference case studies

Email | gcloud@stellarmann.com

Call | 0203 393 6960

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nqa ISO 9001 QUALITY MANAGEMENT UKAS MANAGEMENT SYSTEMS 0015

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CYBER ESSENTIALS CERTIFIED

SOCIAL VALUE UK Pioneer

we greenify