



Crown Commercial Services G-Cloud 15 Framework

Service Definition | Lot 3 – Cloud Support Services

Data Strategy and Operating Model

Introduction to Stellarmann

Bespoke built, expert led, delivery driven

Stellarmann is a specialist technology and business transformation consultancy, supporting public and private sector organisations to deliver complex change with confidence.

We launched in 2020 to help clients access exceptional expertise while putting stronger accountability behind delivery, supported by clear governance in a rapidly evolving delivery landscape.

Since then, we've supported multi-million-pound programmes for major government departments and organisations, including HMRC and The Crown Estate, by building and leading high-performing outcome-focused teams matched to each engagement.

Our shared-risk commercial approach keeps delivery anchored to agreed outcomes and measurable progress, while our Engagement Delivery Management team provides hands-on oversight shaping robust Statements of Work, maintaining alignment to deliverables and acceptance criteria and reducing the operational burden on client-side leaders.

Trusted Supplier for Change & Innovation

Crown
Commercial
Service
Supplier

TS4
DOS7
DALAS
G-Cloud 15



psr:SOW
Accredited Supplier

Data Strategy and Operating Model

Service Description

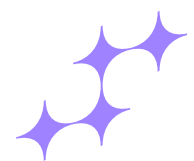
Many organisations invest in data platforms but still struggle to get reliable information into the hands of teams. Common issues are unclear ownership, inconsistent standards and governance that exists on paper but not in day-to-day delivery.

Stellarmann helps you define a practical data strategy and the operating model needed to deliver it. We start with a current state assessment: key datasets, reporting and analytics needs, platform landscape, delivery constraints and organisational pain points. We identify where quality breaks down, where duplication exists and where decisions stall.

We then define target outcomes and a simple set of principles that guide choices. We design the data operating model: roles, responsibilities, decision rights, governance cadence and how data work is prioritised and funded. Where relevant we define data domains, data products and shared patterns so teams can deliver consistently without reinventing basics.

Finally we translate the strategy into a roadmap with sequencing, dependencies, measures of value and clear ownership. We provide playbooks and handover packs so the organisation can run the model without dependency on Stellarmann. The outcome is clearer accountability, faster access to trusted data and a delivery approach that avoids unnecessary complexity.

We leave behind clear documentation, ownership and measures so the approach is sustained after the engagement.

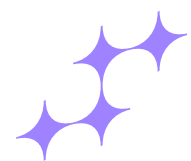


Features

- ✦ Current data landscape assessment with clear insights
- ✦ Target data outcomes and guiding principles
- ✦ Data operating model with defined roles
- ✦ Data product and domain definition for clarity
- ✦ Decision rights and governance design for control
- ✦ Data standards and reusable patterns
- ✦ Roadmap and sequencing plan for structured delivery
- ✦ Capability and skills assessment highlighting gaps
- ✦ KPIs and value measures defining success
- ✦ Handover packs and playbooks enabling confident adoption

Benefits

- ✦ Clear data ownership across the organisation
- ✦ Faster access to trusted, usable data
- ✦ Reduced duplication and rework
- ✦ Better decision-making powered by evidence
- ✦ Improved data quality across domains
- ✦ Stronger accountability for data stewardship
- ✦ More consistent data delivery
- ✦ Clearer investment priorities and focus
- ✦ Lower delivery risk through structure
- ✦ Sustainable data practices that scale



How this enables better outcomes

Data Strategy & Operating Model links data ambition to practical delivery. It complements operating model, governance, architecture, cloud and change services by setting clear ownership, standards and a roadmap so data improvements land and can be sustained without unnecessary complexity.

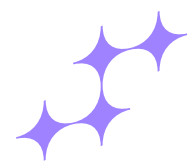
Common triggers

- ✦ Data ownership is unclear and decisions are slow
- ✦ Quality issues undermine reporting and analytics
- ✦ Data initiatives are fragmented and duplicative
- ✦ Teams need a deliverable roadmap, not just a slide deck
- ✦ New platforms require clear operating practices and roles

Service Constraints

Requires access to data stakeholders, existing strategies and current platform and reporting artefacts. Platform build and tooling procurement are out of scope unless separately commissioned.

Remote-first; onsite workshops by agreement.



Engaging Stellarmann

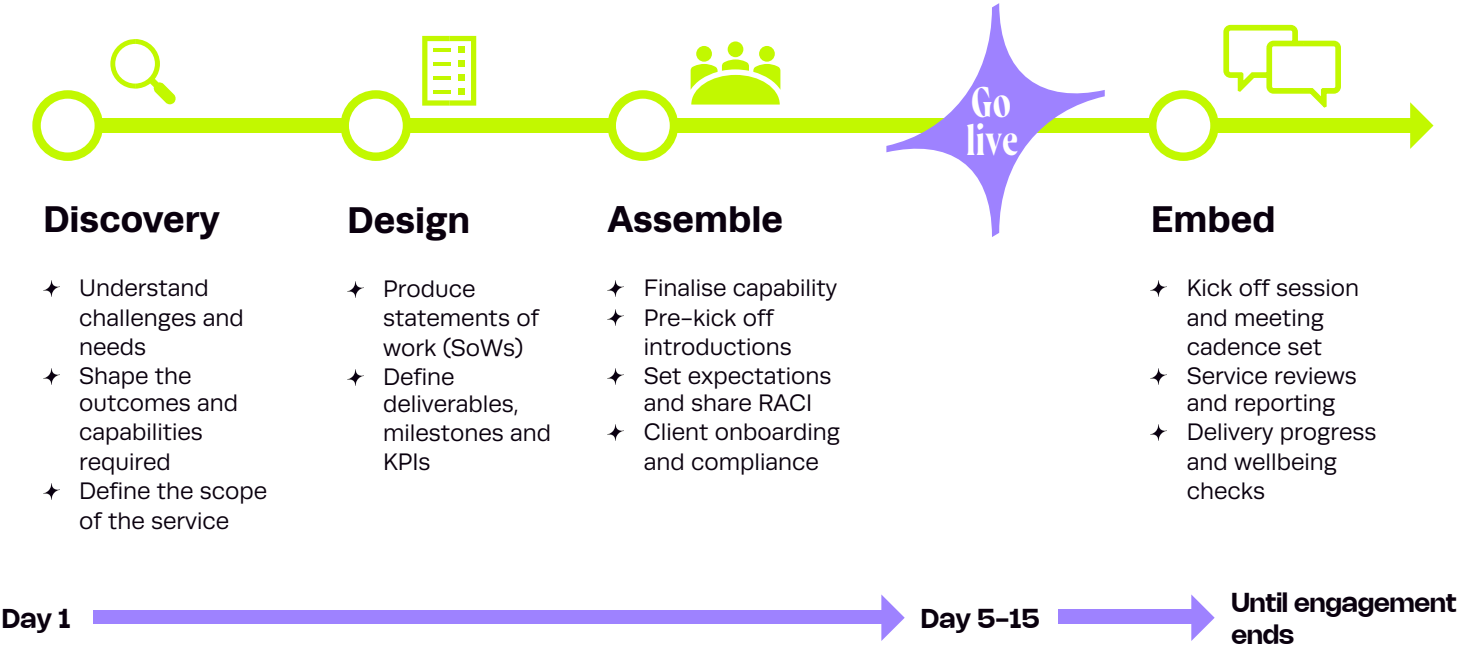
Ordering

Our services can be engaged inline with the G-Cloud 15 framework call off terms. Please get in touch initially by emailing gcloud@stellarmann.com

Service Delivery

We assign each of our clients a dedicated, free of charge engagement delivery manager who will be responsible for shaping the services, outcome and deliverables as well as for ensuring the quality-of-service delivery.

We will guide you through our comprehensive four stage service delivery process that takes our buyers from initial discovery to the end of the engagement.

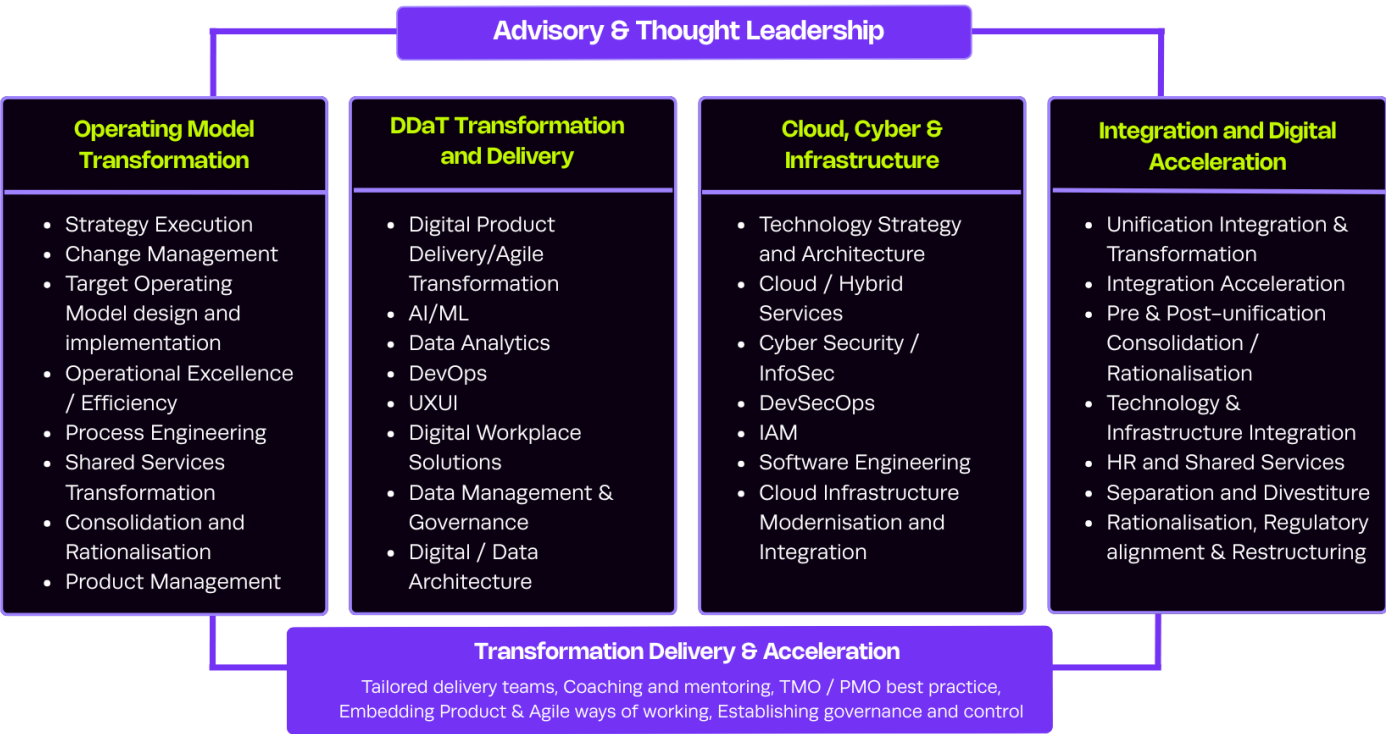


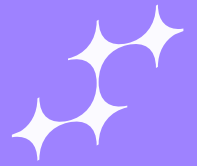
Stellarmann Services Overview

Our breadth of capability across technology and business transformation enables us to build long-term partnerships and support customers in achieving strategic outcomes, whether you need targeted expertise for a critical workstream or end-to-end delivery across a complex programme. We help organisations lean on exceptional expertise while putting stronger accountability behind delivery, supported by clear governance in a rapidly evolving delivery landscape.

Services are designed to accelerate progress while minimising unnecessary complexity: we mobilise quickly (often within 10–15 working days) embed as “one team” with client and supplier stakeholders and transfer knowledge so capability remains with your organisation. Every engagement involves a shared-risk commercial approach, anchored to agreed deliverables and acceptance criteria, supported by dedicated Engagement Delivery Management to provide delivery assurance, governance and clear reporting.

We do the hard yards of delivery alongside you. Bringing clarity, momentum and execution to every stage of the journey.





Get in touch

To find out more or request our public sector reference case studies

Email | gcloud@stellarmann.com

Call | 0203 393 6960

Visit | www.stellarmann.com



psr:SOW
Accredited Supplier

Crown
Commercial
Service
Supplier

TS4
DOS7
DALAS
G-Cloud 15

