
Cloudbable IT Consultancy Services

Service Definition | Framework: G-Cloud 15 | Lot: Cloud Support (Lot 3) | Supplier: Cloudbable Ltd

1. Service Overview

Summary

Cloudbable provides expert IT consultancy services to help public sector organisations modernise their technology, migrate to cloud platforms, and optimise their digital operations. Our consultants bring hands-on technical expertise combined with practical experience delivering solutions for policing, emergency services, and government organisations.

What We Do

- **Cloud Strategy & Migration** - Plan and execute moves to Azure, AWS, or hybrid cloud environments
- **IT Infrastructure Consulting** - Design, optimise, and secure your technology estate
- **Digital Transformation** - Modernise legacy systems and processes
- **Project & Programme Management** - Deliver complex technology initiatives on time and budget
- **Security & Compliance** - Implement Cyber Essentials, ISO 27001, and sector-specific requirements
- **Technical Architecture** - Design scalable, resilient, cost-effective solutions

2. Features

Cloud Strategy & Migration

- Cloud readiness assessments
- Migration planning and roadmaps
- Azure/AWS/GCP architecture design
- Hybrid and multi-cloud strategies
- Cost optimisation and FinOps
- Application modernisation

IT Infrastructure & Operations

- Infrastructure design and review
- Network architecture
- Server and endpoint management
- Monitoring and alerting implementation
- Disaster recovery planning
- IT service management (ITSM)

Project & Programme Management

- Project scoping and planning
- Business case development

- Governance frameworks
- Stakeholder management
- Risk and issue management (RAID)
- Resource planning and coordination
- PMO setup and support

Security & Compliance

- Security assessments and audits
- Cyber Essentials preparation
- ISO 27001 implementation support
- Data protection and GDPR compliance
- Incident response planning
- Security awareness training

Digital Transformation

- Legacy system modernisation
- Process automation
- Integration and API strategy
- User research and service design
- Technology roadmapping
- Vendor selection and procurement support

3. Benefits

- **Practical expertise** - Consultants with real-world delivery experience, not just theory
- **Public sector understanding** - Experience with policing, emergency services, and government
- **Flexible engagement** - From one-day assessments to embedded programme support
- **Vendor neutral** - Independent advice focused on your needs, not product sales
- **Knowledge transfer** - We build your team's capability, not dependency
- **Rapid mobilisation** - Start within days, not weeks
- **Proven methodologies** - PRINCE2, Agile, ITIL frameworks adapted to your context
- **Security cleared** - Consultants available with appropriate vetting levels

4. Service Delivery

Engagement Models

Model	Description	Typical Use
Advisory	Strategic guidance and recommendations	Cloud strategy, architecture review
Delivery	Hands-on project execution	Migration projects, implementations
Embedded	Consultant working within your team	Programme support, interim roles
Assessment	Point-in-time review with report	Security audit, health check

Delivery Approach

1. **Discovery** - Understand your current state, objectives, and constraints
2. **Analysis** - Assess options, identify risks, develop recommendations
3. **Planning** - Create actionable roadmap with clear deliverables
4. **Delivery** - Execute with regular checkpoints and stakeholder updates
5. **Handover** - Document outcomes, transfer knowledge, ensure sustainability

Ways of Working

- Remote-first delivery with on-site as needed
- Regular progress reporting (weekly/fortnightly as agreed)
- Named consultant(s) for continuity
- Flexible scaling up/down based on project phases
- Direct access to senior expertise (no bait-and-switch)

5. Pricing Summary

See separate Pricing Document for full SFIA rate card.

SFIA Level	Role	Day Rate (Outside IR35)
Level 4	Consultant	£770 - £885
Level 5	Senior Consultant	£885 - £1,140
Level 6	Solution/Technical Architect	£1,140 - £1,580

SFIA Level	Role	Day Rate (Outside IR35)
Level 7	Enterprise Architect	£1,580 - £1,870

- Minimum engagement: 1 day
- Travel and expenses: At cost for sites outside 50-mile radius
- Discounts available for longer engagements (3+ months)
- Inside IR35 rates available - see Pricing Document

6. Our Expertise

Sectors

- Policing and law enforcement
- Emergency services (fire, ambulance)
- Central government
- Local government
- NHS and healthcare
- Charities and third sector

Technologies

- Microsoft Azure
- Microsoft 365 / SharePoint / Teams
- Amazon Web Services (AWS)
- Windows Server / Active Directory
- Linux / Open source
- Networking (Cisco, Fortinet)
- Virtualisation (VMware, Hyper-V)
- Backup and DR (Veeam, Azure Backup)

Methodologies

- PRINCE2 / MSP
- Agile (Scrum, Kanban)
- ITIL
- TOGAF
- Cyber Essentials / ISO 27001

7. Quality & Compliance

Certifications

- Cyber Essentials certified
- ICO registered (data protection)
- Professional indemnity insurance
- Public liability insurance

Quality Assurance

- Named account manager for all engagements
- Regular quality reviews
- Client satisfaction surveys
- Continuous improvement process

8. Getting Started

Initial Engagement

1. **Scoping call** (free) - Understand your requirements

2. **Proposal** - Scope, approach, team, pricing
3. **Contract** - G-Cloud call-off or Cloudable standard terms
4. **Mobilisation** - Typically within 5-10 working days

Contact

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We Know Cloud

G-Cloud 15 Service Definition

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