

Sera Neon Capabilities Overview for Oracle Cloud Advisory



Sera Neon “on a page”

Business Case Development

- Identify Opportunities
- Benefits evaluation
- Strategy & Planning
- Establish objectives

Options Appraisal

- Market assessment
- Options evaluation
- Assessment criteria
- Shortlist & preferred

Commercial Support

- Content definition
- Costing evaluation
- Negotiation
- Contract

Transformative

- Programme initiation
- Programme strategy & planning
- Mobilisation

Programme Delivery

- Programme & Project management
- PMO services
- Functional & Technical consulting

Assurance

- Programme Governance
- Testing strategy
- Test planning & execution
- Test management

Service Delivery

- Managed Services
- User support & enablement
- Extension & continuous improvement

Advice & Guidance

- All the requisite skills and experience
- Management & Leadership
- Creative & pragmatic

Markets & References

We focus our efforts on a few selected verticals where we have a proven track record:

- Higher Education
- Public Sector
- Utilities
- Health
- Logistics

Some of our recent clients.....



Collaborative and Consultative

Our Ways of Working

In all of our engagements SN will work closely with the client stakeholders at all appropriate levels of the organisation from board executive to operators

We will emphasise that we are striving for business solutions through the application of the proven processes and the appropriate technologies

In order to develop and deliver business solutions it is imperative that client representatives are engaged and bought in throughout the process

SN always seek to operate as part of the client team, providing an extension to the team leadership, management, skills, knowledge and capabilities

Client Target Outcomes

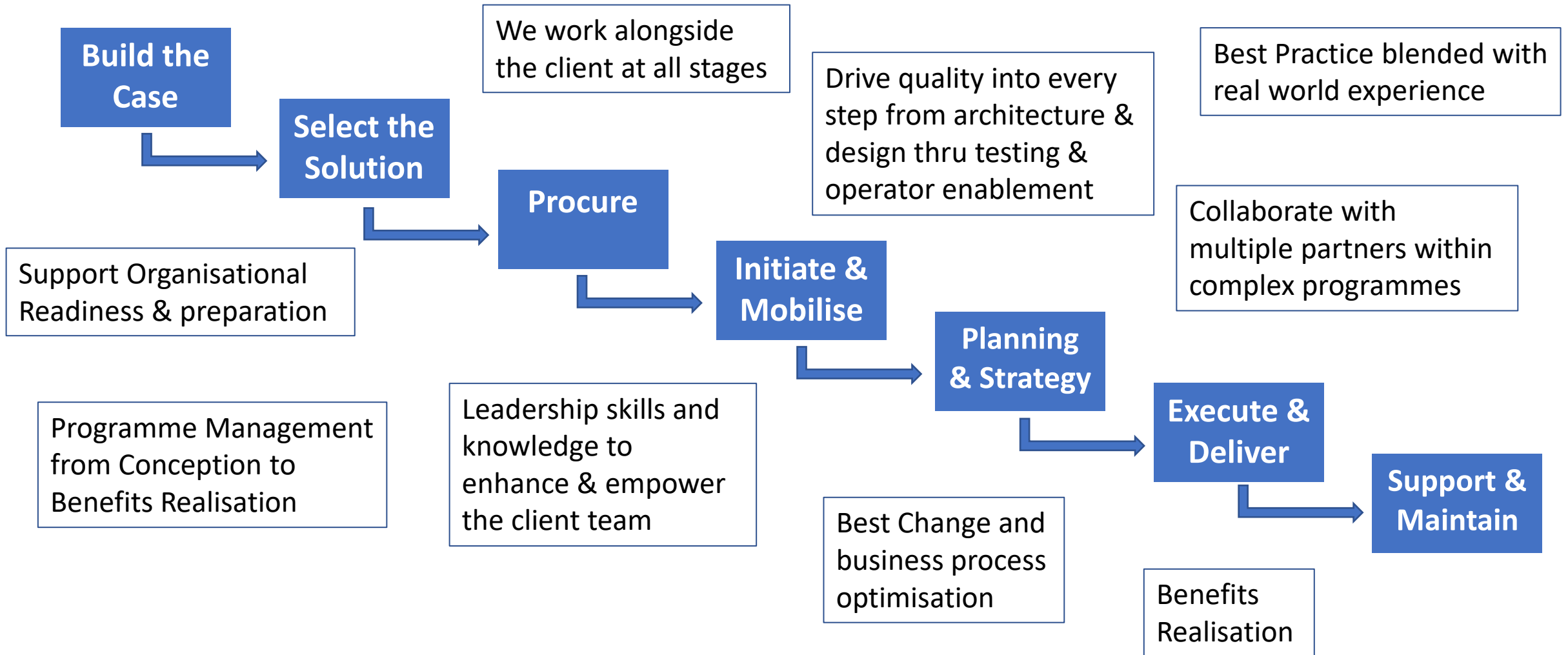
That all stakeholders at all levels have an appropriate level of understanding of the the processes used to select, implement, operate and maintain the business solution

That knowledge and expertise is transferred freely throughout the entire process

That all stakeholders have confidence in the process and the outcomes and that any issues arising will be addressed in a timely fashion

That the business regards the process and the solution as robust, accurate and reliably facilitates the smooth execution of the business operations within scope

Support the Client Through the Process



Why Work With Sera Neon?

- We have a strong collaborative ethic
- We always focus on the client's desired outcome
- We aim to set objectives to deliver tangible business benefits and not focus on the technologies
- Flexible, agile and responsive to client needs
- A “critical friend” to provide advice & guidance at all stages based on best practice
- Abundant experience across a variety of industries and technologies
- Socially responsible with a track record of supporting communities and charities

THANK YOU

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