

Lumilinks Snowflake Data Platform Management

Lot 3 Cloud Support G-Cloud 15

Pricing

Service Description Summary

A data warehouse powered by Snowflake is a cloud-based data warehouse that uses Snowflake's patented architecture to deliver high performance, high concurrency, simplicity, and affordability.

Snowflake is a true data platform-as-a-service, which means that it handles infrastructure, optimization, data protection, and availability automatically, so organisations can focus on using data and not managing it. This Lumilinks service is split into two phases; Build and Run. Build includes the stand up of the infrastructure included data sources and business processes. Run includes the maintenance and continual improvement of the Data warehouse.

Pricing 1st April 2026 to 31st March 2027 (CPI linked thereafter)*

Scope assumed: Data Warehouse "Build" of up to 5 Supported Data Sources and 10 up to Business processes

Pricing is organized over three campaigns

- **Build: £70,000 + VAT one time, Train £50,000 + VAT one time, Run £8,000+ VAT per month = 204 Service Credits**
- **Variations** outside the scope: Time and materials charged at **£1,250+ VAT per day which buys 2 Service Credits**

***Price Reviews:** Prices are fixed until 31st March 2027 and then pricing changes are indexed annually from 1st April by inflation using CPI from ONS <https://www.ons.gov.uk/economy/inflationandpriceindices>

Scope and Service Credits

Name	Quantity (Credits)
Data Warehouse “Build” of 5 Supported Data Sources and 10 Business processes	204 (180 if a DPA has previously been purchased)

DPA: Data Platform Assessment

Data sources: Is defined as the original data source through a unique pipeline connection. As an example ,an MS SQL server which is accessed via two different pipelines (One CDC, One Streaming) is two data sources.

Business processes: Internal business processes are the specific ways that a company does its work within its organization. Business processes as defined here are simple distinct processes (not an aggregation of processes) e.g. Sales processes is a distinct process, revenue acquisition (which includes Sales) is not.

Extra service credits can be purchased as per the relevant campaign