



# PRICING

## Cloud Software (Lot2b – SaaS)

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Get Swarms Limited

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## PRICING:

| Service name                                      | Price              |
|---------------------------------------------------|--------------------|
| Alert Management Solution                         | £10,000 / year     |
| BI and Analytics solution                         | £10,000 / year     |
| Particle Drive                                    | £10,000 / year     |
| GDPR Subject Access Requests (SARs)               | £10,000 / year     |
| GDPR Information Asset Register & ROPA            | £10,000 / year     |
| Backup Management System                          | £10,000 / year     |
| Project and Portfolio Management System           | £10 / user / month |
| Leave Management System                           | £10 / user / month |
| Appointment bookings System                       | £10 / user / month |
| Workplace management system                       | £10 / user / month |
| Case Management System                            | £10 / user / month |
| Contract Management System                        | £10 / user / month |
| Property Management Solution                      | £10,000 / year     |
| Electronic billing portal                         | £10,000 / year     |
| Accounting software                               | £10 / user / month |
| Recruitment management system                     | £10 / user / month |
| Vendor management system                          | £10,000 / year     |
| Resource Management system                        | £10,000 / year     |
| E-Sign system                                     | £10 / user / month |
| Particle Desk Service desk solution               | £10 / user / month |
| Particle Customer Relation Management solution    | £10 / user / month |
| Learning Management System                        | £10 / user / month |
| Interactive Website solution                      | £10,000 / year     |
| Digital Form generation system                    | £10 / user / month |
| Penetration Testing Solution                      | £10,000 / year     |
| Tagging solution                                  | £10,000 / year     |
| Release Management software                       | £10 / user / month |
| Resource Performance Management solutions         | £10 / user / month |
| SDLC software                                     | £10 / user / month |
| Risk and Compliance Solution                      | £10,000 / year     |
| Survey Management Solution                        | £10 / user / month |
| Swarms Inventory Control & Logistics Tracker      | £10,000 / year     |
| Privacy Management platform                       | £10,000 / year     |
| Fraud Case Management solution                    | £10,000 / year     |
| Swarms Digital Knowledge Wiki & Documentation Hub | £10 / user / month |
| Swarms Time & Attendance Tracking System          | £10 / user / month |
| Swarms Privacy Manager & RoPA                     | £10,000 / year     |

|                                                            |                    |
|------------------------------------------------------------|--------------------|
| Swarms Corporate Communications & News Platform            | £10,000 / year     |
| Swarms Appointment & Scheduling System                     | £10 / user / month |
| Swarms Robotic Process Automation (RPA) Suite              | £10,000 / year     |
| Swarms DPIA & Privacy Impact Assessment Tool               | £10,000 / year     |
| Swarms Event Management & Registration System              | £10 / user / month |
| Swarms Expense Management Solution                         | £10 / user / month |
| Swarms Lead Generation & CRM Solution                      | £10 / user / month |
| Swarms Grant & Funding Management Platform                 | £10,000 / year     |
| Swarms Enterprise Knowledge Base & Collaboration Hub       | £10 / user / month |
| Swarms Inquiries & Correspondence Management Solution      | £10 / user / month |
| Swarms AI Virtual Agent & Live Chat                        | £10 / user / month |
| Swarms Enterprise Order Management System (OMS)            | £10,000 / year     |
| Swarms Partner Relationship Management (PRM)               | £10,000 / year     |
| Swarms Project Management Office (PMO) Suite               | £10 / user / month |
| Swarms FAQ & Information Knowledge Base solution           | £10 / user / month |
| Swarms RFP & Quotation Management Platform                 | £10,000 / year     |
| Swarms Meeting Management & Scheduling Solution            | £10 / user / month |
| Swarms Advanced Reporting & Analytics Engine               | £10,000 / year     |
| Swarms Data Retention & Information Lifecycle Solution     | £10,000 / year     |
| Swarms RFI & Procurement Intelligence Solution             | £10,000 / year     |
| Swarms Enterprise Risk Management (ERM) Solution           | £10,000 / year     |
| Swarms Risk Treatment & Mitigation Planner Solution        | £10,000 / year     |
| Swarms E-Commerce & Merchandising Platform                 | £10,000 / year     |
| Swarms Statement of Work (SoW) Governance                  | £10,000 / year     |
| Swarms Enterprise Task & Workflow Management Solution      | £10 / user / month |
| Swarms IT Troubleshooting & Guide Creator Solution         | £10 / user / month |
| Swarms Digital Media & Tutorial Creation Suite             | £10 / user / month |
| Swarms AI Digital Experience Platform (DXP) & CMS          | £10,000 / year     |
| Swarms AI-Powered QA & Test Management Solution            | £10,000 / year     |
| Swarms Campus Operations & Student Information System      | £10,000 / year     |
| Swarms Course Management & eLearning Admin Solution        | £10 / user / month |
| Swarms Student Engagement & Wellbeing Platform             | £10 / user / month |
| Swarms Commercial Pipeline & Revenue Intelligence Solution | £10 / user / month |
| Swarms Sustainability & Carbon Management Solution         | £10,000 / year     |
| Swarms ERP Allocator Solution                              | £10,000 / year     |
| Swarms Digital Campaign Manager Solution                   | £10 / user / month |
| Swarms Secure Video Collaboration Platform                 | £10 / user / month |
| Swarms Human Capital Management (HCM) Solution             | £10 / user / month |
| Swarms Stakeholder & Citizen Relationship Manager          | £10 / user / month |
| Swarms AI-Enhanced Digital Content Management Platform     | £10,000 / year     |

## DISCOUNT PERCENTAGE

| Annual call-off value   | Discount      |
|-------------------------|---------------|
| Less than £250,000      | 0%            |
| £250,000 – £500,000     | 3%            |
| £500,001 – £1,000,000   | 5%            |
| £1,000,001 – £2,500,000 | 8%            |
| £2,500,001 – £5,000,000 | 12%           |
| Over £5,000,001         | 15% (max cap) |

## 1. PRICING BASIS AND CHARGING MODEL

### Pricing Basis

Prices are provided on either a per-user subscription basis (£10 per user per month) or a fixed annual platform licence basis (£10,000 per year), depending on the nature of the service.

User-based pricing applies to services where functionality is directly accessed by named or concurrent users (for example, service desk, CRM, workflow, and case management services).

Platform-based pricing applies to infrastructure, governance, security, monitoring, and automation services where value is derived from organisational-level capability rather than individual user access.

## 2. MINIMUM CONTRACT PERIOD

### Minimum Contract Period

The minimum contract period for all SaaS services is **12 months**.

Services are invoiced annually in advance unless otherwise agreed in the call-off contract.

## 3. MAXIMUM CONTRACT DURATION

### Maximum Contract Duration

Call-off contracts may be agreed for a maximum duration in line with the G-Cloud framework rules, including any permitted extensions.

Pricing remains fixed for the duration of the call-off period, subject to any agreed volume discount thresholds.

## 4. ONBOARDING AND SETUP COSTS

### Onboarding and Setup

Standard onboarding, configuration, and initial setup are **included in the published prices** unless otherwise stated in the service description.

Where a buyer requires additional bespoke configuration, data migration, or integration services beyond standard onboarding, these will be scoped and priced separately under a mutually agreed statement of work.

## 5. SCALING, USER CHANGES, AND TRUE-UPS

### User Scaling and Adjustments

Buyers may increase or decrease the number of licensed users during the contract term.

Any increases in user numbers will be charged on a pro-rata basis for the remainder of the billing period.

Reductions in user numbers will take effect from the next contract renewal period.

## 6. VOLUME DISCOUNTS (APPLICATION OF DISCOUNTS)

### Application of Volume Discounts

Volume discounts are applied to the **total annual call-off contract value (excluding VAT)**.

Discounts are applied at the highest applicable threshold only and are **not cumulative**.

The maximum discount available under this pricing model is **15%**.

Discounts apply uniformly across all services included within the call-off contract.

## 7. MULTI-SERVICE AND PORTFOLIO PURCHASING

### Multi-Service Purchasing

Buyers may combine multiple SaaS services within a single call-off contract.

Where services are combined, the aggregate annual value will be used to determine the applicable volume discount threshold.

## 8. SUPPORT, MAINTENANCE, AND UPDATES

### Support and Maintenance

All prices include standard support, maintenance, security updates, and platform upgrades for the duration of the contract.

There are no additional charges for routine patches, feature updates, or regulatory compliance updates.

## 9. PRICE REVIEW AND INDEXATION

### Price Review

Prices are fixed for the duration of the call-off contract.

No automatic price indexation or inflationary uplifts apply during the contract term unless explicitly agreed in writing as part of the call-off arrangement.

## 10. VAT AND INVOICING

### VAT and Invoicing

All prices are stated **exclusive of VAT**.

VAT will be charged at the prevailing rate in accordance with UK legislation.

Invoices are issued annually in advance unless otherwise agreed.

## 11. PRICE TRANSPARENCY STATEMENT

### Price Transparency

The prices published in this document represent the **maximum charges** payable under the G-Cloud framework.

Buyers will not be charged more than the prices published, and any applicable discounts will be applied in accordance with the volume discount table.

## 12. DATA STORAGE, BANDWIDTH, AND USAGE POLICY

### Included Usage and Fair Use Policy

All prices include reasonable and proportionate usage of data storage, bandwidth, and system resources consistent with typical public sector use of the service.

Services are subject to a fair use policy to ensure platform stability, security, and service quality for all customers.

## 12. INDICATIVE ALLOWANCES (NON-BINDING, BUT PROTECTIVE)

### Indicative Usage Allowances

Unless otherwise stated in the service description, the following indicative allowances apply per service instance per annum:

- Data storage: up to **1 TB**
- Data transfer (bandwidth): up to **5 TB**
- API or system interactions: up to **reasonable operational levels** aligned to normal service usage

These allowances are provided as guidance only and are not enforced as hard technical limits.

## 13. EXCEEDING ALLOWANCES

### Excessive or Abnormal Usage

Where usage materially and persistently exceeds normal operational patterns and risks service performance or cost sustainability, Get Swarms Limited will engage with the

customer to review usage and agree appropriate mitigation or commercial adjustments where required.

No additional charges will be applied without prior agreement.

#### 14. NO HIDDEN CHARGES

##### **No Automatic Overage Charges**

Get Swarms Limited does not apply automatic overage charges, throttling, or service suspension as a result of exceeding indicative usage levels.