



G-Cloud 15 – Pricing

Get Swarms Limited ©2026

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Table of Contents

1. Professional Services.....	3
a. UK Rate Card	3
b. Rate Card - offshore	4
4. Pricing	6
5. Price Discounts	6
7. Level definitions	8

1. Professional Services

a. UK Rate Card

	Strategy & architecture	Business change	Solution development & implementation	Service management	Procurement & management support	Client interface
1. Follow	£400	£400	£400	£400	£400	£400
2. Assist	£450	£450	£450	£450	£450	£450
3. Apply	£500	£500	£500	£500	£500	£500
4. Enable	£600	£600	£600	£600	£600	£600
5. Ensure or advise	£700	£700	£700	£700	£700	£700
6. Initiate or influence	£850	£850	£850	£850	£850	£850
7. Set strategy or inspire	£1000	£1000	£1000	£1000	£1000	£1000

b. Rate Card – offshore

	Strategy & architecture	Business change	Solution development & implementation	Service management	Procurement & management support	Client interface
1. Follow	£200	£200	£200	£200	£200	£200
2. Assist	£250	£250	£250	£250	£250	£250
3. Apply	£300	£300	£300	£300	£300	£300
4. Enable	£350	£350	£350	£350	£350	£350
5. Ensure or advise	£400	£400	£400	£400	£400	£400
6. Initiate or influence	£550	£550	£550	£550	£550	£550
7. Set strategy or inspire	£650	£650	£650	£650	£650	£650

* Please note for all offshore consultants travelling to the UK, a landed premium of £200 will be charged per billable day in the UK. No expenses will be charged except for international flights which will be charged at cost (£1,000–£1,500 per return flight).

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4. Pricing

Our pricing for all G-Cloud 15 cloud support services (unless a service specific pricing document is provided) is based on time and materials model. Our consultants will be assigned at the appropriate daily rates contained in our G-Cloud SFIA rate card plus VAT plus any reasonable expenses where applicable and allowed.

5. Price Discounts

We offer following type of Price Discounts – Either the volume or sector-based discount can be applied for a given contract.

Volume Based

For greater volume spend, we provide a volume discount by applying the discount percentage below to all fees charged. Volume discounts are applied as a rebate in the quarter following the end of the applicable engagement year.

Annual spend	Volume discount
£1.5M – £4.0M	5%
£4M – £5.5M	6%
£5.5M – £7M	7%
£7M+	10%

Sector Based

- We are happy to offer a 5% discount to educational institutions. Where the 5% educational institution discount is applied, no volume discounting will be given.

Consultant's Working Day – 7.5 hours exclusive of travel and lunch. **Working**

Week – Monday to Friday excluding national holidays **Office Hours** – 09:00 – 17:00

Monday to Friday

Travel and Subsistence – Included in day rate within M25. Payable at department's standard T&S rates outside M25 where applicable and allowed.

Mileage – As above

Professional Indemnity Insurance – included in day rate.

7. Level definitions

	Autonomy	Influence	Complexity	Business Skills
1. Follow	works under close supervision uses little discretion is expected to seek guidance in expected situations	Interacts with immediate colleagues.	performs routine activities in a structured environment requires assistance in resolving unexpected problems	uses basic information systems and technology functions, applications, and processes demonstrates an organised approach to work learns new skills and applies newly acquired knowledge has basic oral and written communication skills contributes to identifying own development opportunities

2. Assist	works under routine supervision uses minor discretion in resolving problems or enquiries	interacts with and may influence immediate colleagues may have some external contact with customers	Performs a range of varied work activities in a variety of structured environments.	understands and uses appropriate methods, tools and applications demonstrates a rational and organised approach to work is aware of health and safety issues. Identifies and negotiates
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	works without frequent reference to others	and suppliers. may have more influence in own domain.		own development opportunities has sufficient communication skills for effective dialogue with colleagues. Is able to work in a team is able to plan, schedule and monitor own work within short time horizons absorbs technical information when it is presented systematically and applies it effectively
3. Apply	works under general supervision uses discretion in identifying and resolving complex problems and assignments	interacts with and influences department/project team members may have working level contact with customers and suppliers	Performs a broad range of work, sometimes complex and non-routine, in a variety of environments	understands and uses appropriate methods, tools and applications. demonstrates an analytical and systematic approach to problem solving takes the initiative in identifying and negotiating appropriate development opportunities.

	usually receives specific instructions and has work reviewed at frequent milestones determines when issues should be escalated to a higher level	may supervise others in predictable and structured areas makes decisions which may impact on the work assigned to individuals or phases of projects		demonstrates effective communication skills. contributes fully to the work of teams plans, schedules and monitors own work (and that of others where applicable) competently within limited deadlines and according to relevant legislation and procedures absorbs and applies technical information works to required standards understands and uses appropriate methods, tools and applications appreciates the wider field of information systems, and how
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				own role relates to other roles and to the business of the employer or client
4. Enable	works under general direction within a clear framework of accountability exercises substantial personal responsibility and autonomy plans own work to meet given objectives and processes.	influences team and specialist peers internally. Influences customers at account level and suppliers has some responsibility for the work of others and for the allocation of resources participates in external activities related to own specialism	Performs a broad range of complex technical or professional work activities, in a variety of contexts.	selects appropriately from applicable standards, methods, tools and applications. Demonstrates an analytical and systematic approach to problem solving communicates fluently orally and in writing, and can present complex technical information to both technical and non-technical audiences facilitates collaboration between stakeholders who share common objectives plans, schedules and monitors work to meet time and quality targets and in accordance with relevant legislation and procedures.

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		makes decisions which influence the success of projects and team objectives	rapidly absorbs new technical information and applies it effectively has a good appreciation of the wider field of information systems, their use in relevant employment areas and how they relate to the business activities of the employer or client. maintains an awareness of developing technologies and their application and takes some responsibility for personal development
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5. Ensure or Advise	works under broad direction is fully accountable for own technical work and/or	influences organisation, customers, suppliers and peers within industry on the contribution of	Performs a challenging range and variety of complex technical or professional work activities	advises on the available standards, methods, tools and applications relevant to own specialism and can make correct choices from alternatives analyses, diagnoses, designs,
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	project/ supervisory responsibilities receives assignments in the form of objectives establishes own milestones and team objectives, and delegates responsibilities work is often self-initiated	own specialism has significant responsibility for the work of others and for the allocation of resources makes decisions which impact on the success of assigned projects i.e. results, deadlines and budget	undertakes work which requires the application of fundamental principles in a wide and often unpredictable range of contexts understands the relationship between own specialism and wider customer or organisational requirements.	plans, execute and evaluates work to time, cost and quality targets communicates effectively, formally and informally, with colleagues, subordinates and customers demonstrates leadership facilitates collaboration between stakeholders who have diverse objectives understands the relevance of own area of responsibility or specialism to the employing organisation
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		develops business relationships with customers		takes customer requirements into account when making proposals takes initiative to keep skills up to date. Mentors more junior colleagues
				maintains an awareness of developments in the industry analyses requirements and advises on scope and options for operational improvement demonstrates creativity and innovation in applying solutions for the benefit of the customer

6. Initiate or influence	has defined authority and responsibility for a significant area of work, including technical, financial and quality aspects establishes organisational objectives and	influences policy formation on the contribution of own specialism to business objectives influences a significant part of own organisation and influences	performs highly complex work activities covering technical, financial and quality aspects contributes to the formulation of IT strategy creatively applies a wide range of technical and/or	absorbs complex technical information and communicates effectively at all levels to both technical and non-technical audiences. Assesses and evaluates risk understands the implications of new technologies demonstrates clear leadership and the ability to influence and persuade
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	delegates responsibilities is accountable for actions and decisions taken by self and subordinates	customers and suppliers and industry at senior management level makes decisions which impact the work of employing organisations, achievement of organisational objectives and financial performance develops high-level relationships with customers, suppliers and industry leaders	management principles.	has a broad understanding of all aspects of IT and deep understanding of own specialism(s). understands and communicates the role and impact of IT in the employing organisation and promotes compliance with relevant legislation takes the initiative to keep both own and subordinates' skills up to date and to maintain an awareness of developments in the IT industry
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7 Set Strategy and inspire	has authority and responsibility for all aspects of a significant area of work, including policy formation and application is fully accountable for actions taken and decisions made both by self and subordinates	makes decisions critical to organisational success influences developments within the IT industry at the highest levels. Advances the knowledge and/or exploitation of IT within one or more organisations	leads on the formulation and application of strategy applies the highest level of management and leadership skills has a deep understanding of the IT industry and the implications of emerging technologies for the wider business environment	has a full range of strategic management and leadership skills understands, explains and presents complex technical ideas to both technical and non-technical audiences at all levels up to the highest in a persuasive and convincing manner has a broad and deep IT knowledge coupled with equivalent knowledge of the activities of those businesses and other organisations that use and exploit IT
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		develops long-term strategic relationships with customers and industry leaders	communicates the potential impact of emerging technologies on organisation and individuals and analyses the risks of using or not using such technologies assesses the impact of legislation, and actively promotes compliance takes the initiative to keep both own and subordinates' skills up to date and to maintain an awareness of developments in IT in own area(s) of expertise.
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8. CONTACT US

If you're interested in discovering how GetSwarms Ltd can assist with your cloud needs, feel free to reach out to us via email at hello@GetSwarms.co.uk. Alternatively, you can contact our Public Sector Director, who will gladly provide guidance on the most suitable solution to fulfil your requirements:

Amit Jain

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