

## K2 Medical Systems Price List

### G-Cloud 15, Lot 2b: Software as a Service (SaaS)

The purpose of this document is to provide standard pricing for the applicable services and products supplied by K2 Medical Systems under the G-Cloud 15 Framework. Prices should also be requested from [sales@k2ms.com](mailto:sales@k2ms.com) / 01752 397800.

#### Base Maternity Information System (MIS)

The base implementation of the K2 Maternity Information System (MIS) consists of a digital solution enabling the capture and archiving of Electronic Cardiotocograph (CTG). This solution can be part of a broader MIS or Maternity EPR solution provided by K2 or by way of additional interfaces can be fully integrated with a third-party solution, typically an EPR provider.

All products/services provided consist of a baseline SaaS fee and incremental SaaS pricing based on birth rate of the contracting organisation. This ensures that (1) pricing scales suitably with the size of the organisation and solution provided by the supplier and (2) pricing reflects funding and commissioning models commonly used by NHS organisations.

| Service Type / Sub-Type                                   | Service Detail                 | Price Banding (Cumulative Birth Rate) | SaaS (baseline) | SaaS (per birth) | Setup    |
|-----------------------------------------------------------|--------------------------------|---------------------------------------|-----------------|------------------|----------|
| <b>Maternity Information System (MIS) - Base Solution</b> | Digital CTG Archiving Solution | <= 2,500                              | £ 13,125        | £ 3.68           | £ 18,900 |
|                                                           |                                | 2,501 - 5000                          | £ 15,750        | £ 2.99           | £ 18,900 |
|                                                           |                                | 5001 - 7500                           | £ 21,000        | £ 2.26           | £ 18,900 |
|                                                           |                                | 7501 - 10001                          | £ 26,250        | £ 1.47           | £ 18,900 |
|                                                           |                                | >=10001                               | £ 31,500        | £ 1.26           | £ 18,900 |

## Additional System Modules/Services

The following is a comprehensive selection of additional modules/services that can be added to, or replace the base implementation detailed above.

| Service Type / Sub-Type              | Service Detail                                          | Price Banding (Cumulative Birth Rate) | SaaS (baseline) | SaaS (per birth) | Setup    |
|--------------------------------------|---------------------------------------------------------|---------------------------------------|-----------------|------------------|----------|
| Additional System Modules / Services | Full Intrapartum / Delivery Record                      | <= 2,500                              | £ 13,125        | £ 2.10           | £ 33,600 |
|                                      |                                                         | 2,501 - 5000                          | £ 15,750        | £ 1.26           |          |
|                                      |                                                         | 5001 - 7500                           | £ 21,000        | £ 0.95           |          |
|                                      |                                                         | 7501 - 10001                          | £ 26,250        | £ 0.63           |          |
|                                      |                                                         | >=10001                               | £ 31,500        | £ 0.42           |          |
|                                      | INFANT CTG Algorithm                                    | <= 2,500                              | £ -             | £ 2.10           | £ 6,300  |
|                                      |                                                         | 2,501 - 5000                          | £ -             | £ 1.68           |          |
|                                      |                                                         | 5001 - 7500                           | £ -             | £ 1.31           |          |
|                                      |                                                         | 7501 - 10001                          | £ -             | £ 0.74           |          |
|                                      |                                                         | >=10001                               | £ -             | £ 0.53           |          |
|                                      | Fetal Well Being Assessment (Computerised CTG Solution) | <= 2,500                              | £ -             | £ 2.10           | £ 6,300  |
|                                      |                                                         | 2,501 - 5000                          | £ -             | £ 1.68           |          |
|                                      |                                                         | 5001 - 7500                           | £ -             | £ 1.31           |          |
|                                      |                                                         | 7501 - 10001                          | £ -             | £ 0.74           |          |
|                                      |                                                         | >=10001                               | £ -             | £ 0.53           |          |
|                                      | Athena Maternity Information System (end-to-end record) | <= 2,500                              | £ 18,375        | £ 2.63           | £ 94,500 |
|                                      |                                                         | 2,501 - 5000                          | £ 21,000        | £ 2.10           |          |
|                                      |                                                         | 5001 - 7500                           | £ 23,625        | £ 1.63           |          |
|                                      |                                                         | 7501 - 10001                          | £ 26,250        | £ 1.37           |          |
|                                      |                                                         | >=10001                               | £ 31,500        | £ 1.26           |          |

The K2 Maternity Information System is agnostic of other 3<sup>rd</sup> party solutions, particularly those that are incumbent and critical to the recognised workflows followed by Maternity Service Providers. Therefore, K2 can provide an extensive range of standard and non-standard integration capabilities to achieve and optimise the desired workflows.

| Service Type / Sub-Type | Service Detail                                                                       | Price Banding (Specification) | SaaS (baseline) | SaaS (per birth) | Setup                          |
|-------------------------|--------------------------------------------------------------------------------------|-------------------------------|-----------------|------------------|--------------------------------|
| Integrations            | Interfaces to 3rd party solutions / systems via recognised and approved technologies | Standard                      | £ 4,200         | £ -              | £ 7,350                        |
|                         |                                                                                      | Custom                        | £ 7,875         | £ -              | Price subject to specification |

Each of these modules/services introduces additional scope, functionality and capability within the Maternity Information System. For full details please see latest product catalogue or enquire with [sales@k2ms.com](mailto:sales@k2ms.com) / 01752 397800.

### Additional Patient Facing Modules/Services

The following list details additional modules/services that can be provided as standalone or in addition to a K2 Maternity Information System. These are patient-facing services utilized by pregnant women within the care of a maternity provider.

| Service Type / Sub-Type                      | Service Detail                      | Price Banding (Cumulative Birth Rate) | SaaS (baseline) | SaaS (per birth) | Setup   |
|----------------------------------------------|-------------------------------------|---------------------------------------|-----------------|------------------|---------|
| Additional Patient Facing Modules / Services | Hampton - Blood Pressure Monitoring | <= 2,500                              | £ 5,000         | £ -              | £ 5,875 |
|                                              |                                     | 2,501 - 5000                          | £ 6,250         | £ -              |         |
|                                              |                                     | 5001 - 7500                           | £ 7,500         | £ -              |         |
|                                              |                                     | 7501 - 10001                          | £ 9,800         | £ -              |         |
|                                              |                                     | >=10001                               | £ 10,050        | £ -              |         |
|                                              | Hampton - Glucose Monitoring        | <= 2,500                              | £ 5,000         | £ -              | £ 5,875 |
|                                              |                                     | 2,501 - 5000                          | £ 6,250         | £ -              |         |
|                                              |                                     | 5001 - 7500                           | £ 7,500         | £ -              |         |
|                                              |                                     | 7501 - 10001                          | £ 9,800         | £ -              |         |
|                                              |                                     | >=10001                               | £ 10,050        | £ -              |         |

Separate to, or in addition, K2 can provide an online training program to enable organisations to prescribe, distribute, deliver and monitor accredited training via an online platform. This training is specific to the midwifery and obstetrics discipline. The pricing for this solution is on a per user basis with a baseline solution fee as standard.

| Service Type / Sub-Type                    | Service Detail                                                     | Price Determined by                | SaaS (baseline) | SaaS (per user) | Setup |
|--------------------------------------------|--------------------------------------------------------------------|------------------------------------|-----------------|-----------------|-------|
| <b>K2 Perinatal Training Package (PTP)</b> | Online, accredited training program for midwives and obstetricians | Baseline solution + Price per user | £ 1,000         | £ 35.00         | £ -   |

### Professional Services

Supplementary Professional Services for any of the aforementioned products/services can be provided at a standard rate of £210/hr.

#### Notes:

- All prices specified are in GBP (£) and exclusive of VAT.
- Annual indexation increments will apply at the prevailing rate.
- Terms and Conditions as standard and provided upon request.

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