



JANUARY 2026

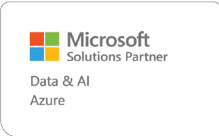
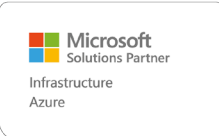
Adoption & Change Management Services

G-Cloud 15 Service Definition

About Chess

Chess is a Microsoft Solutions Partner, specialising in Microsoft 365 and cloud and hybrid infrastructure.

Helping you to deliver a 'Modern Workplace', providing flexibility of access to services and information in a secure and compliant environment. Addressing your challenges through professional services, support, adoption and change management.

Current Partner Programme Accreditations	Previous Partner Programme Accreditations
 Specialist Identity and Access Management  Specialist Calling for Microsoft Teams Teamwork Deployment  Data & AI Azure  Business Applications  Infrastructure Azure	 Microsoft Partner - Gold Application Development - Gold Application Integration - Gold Cloud Platform - Gold Cloud Productivity - Gold Collaboration and Content - Gold Communications - Gold Data Analytics - Gold Datacentre - Gold Project and Portfolio Management - Gold Small and Midmarket Cloud Solutions - Gold Windows and Devices - Silver Enterprise Mobility Management - Silver Messaging - Silver Security - Silver DevOps

As well as being experts in the latest cloud solutions, we also have considerable experience helping organisations with legacy applications and infrastructure.

Public Sector Customers

We have a wealth of experience providing cloud solutions to public sector customers as part of a drive towards digital transformation. Here are just some of them:

Government	Emergency Services	Healthcare	Higher Education	Third Sector	Housing Associations
East Sussex Council	London Fire Brigade	North Bristol NHS Trust	University of Hertfordshire	The Royal British Legion	Southern Housing Group
Royal Borough Kensington & Chelsea	Hampshire & Isle of Wight Fire & Rescue	University Hospital Birmingham	University of Greenwich	Plan International	London & Quadrant Housing Trust

Adoption & Change Management Services

A successful Microsoft 365 implementation means maximum usage by your people. We focus on the end goal and help you with all necessary steps, from business case, strategy and planning to implementation with security and compliance whilst planning user adoption activities, so your users experience the full benefits of Microsoft 365

Service Features

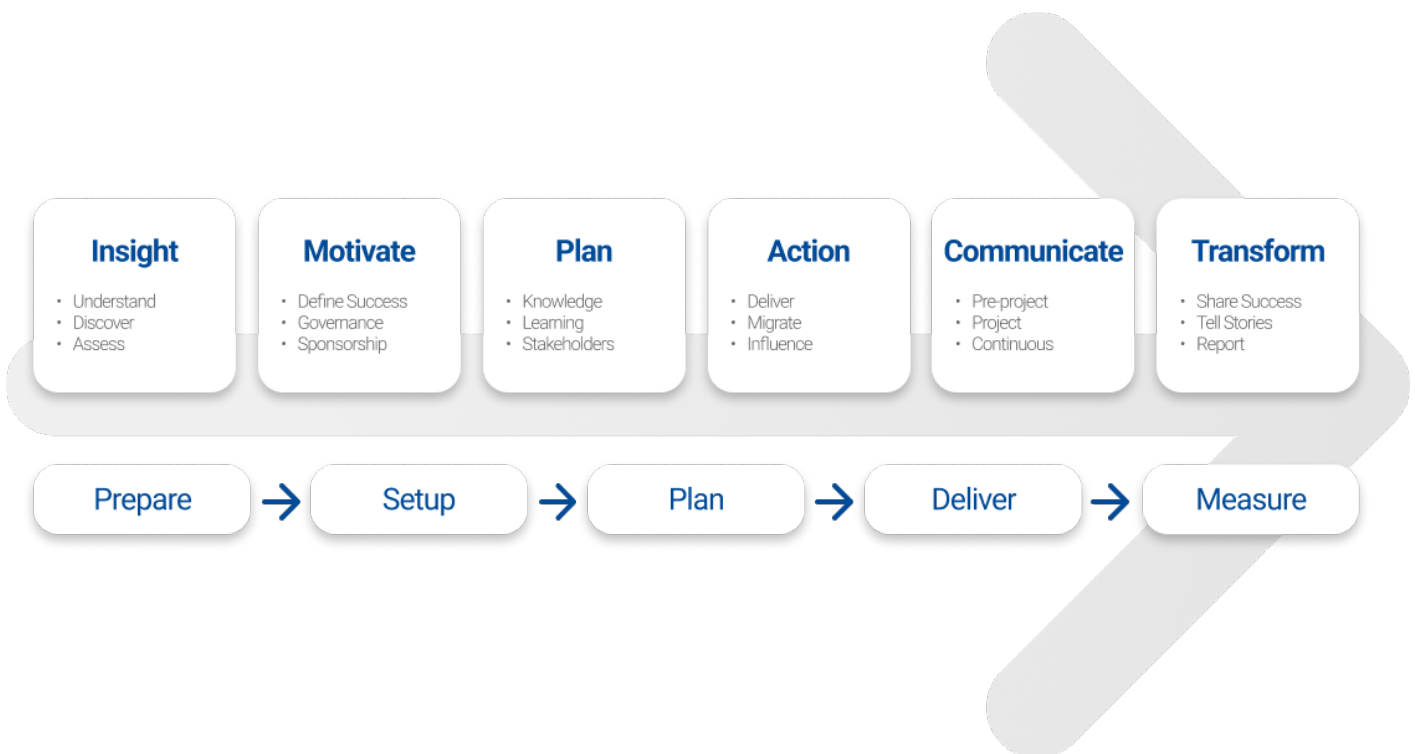
- ✓ Define the vision for your organisation
- ✓ Discovery sessions to understand the Microsoft 365 suite
- ✓ Fully managed user adoption/change management projects
- ✓ On-site and online training sessions
- ✓ Training materials and resources
- ✓ User adoption and usage analysis
- ✓ User adoption planning

Service Benefits

- ✓ Flexible engagement approach aligned to the needs of your organisation
- ✓ Benefit from expert advice and guidance from established subject matter experts
- ✓ Maximise the return on your Microsoft licencing investment with a proven approach to user adoption
- ✓ Gain visibility and insights into the Microsoft roadmap

Our Approach

Collaboration and communication suites like Microsoft 365 can fundamentally change the way staff work; making them more productive and more satisfied with their work, resulting in greater profitability. However, digital transformation only happens when people change their behaviour, the process that underpins this is called 'user adoption'. Chess' unique approach, based on the Prosci™ methodology, helps organisations identify where gaps exist in the change opportunity provided by Microsoft 365.



Ordering Process

Contact us via email or phone to discuss these services. The full scope and timings are agreed with you and then a work order is released to you for approval.

Email: bids@chessict.co.uk
 Call: 0344 770 6000

Why Chess?

- ✓ Proven Microsoft 365 Adoption & Change Management practice
 - ✓ Follow Prosci™ methodology advocated by Microsoft
 - ✓ Technical specialists in Microsoft 365 and Azure
 - ✓ Over 30 years of proven success
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Our Other Services

Please find a full list of services published on G-Cloud 15:

- ✓ Microsoft 365 Professional Services & Consulting
- ✓ Microsoft Azure Professional Services & Consulting
- ✓ Microsoft 365 Adoption and Change Management
- ✓ Power Platform professional services & consulting
- ✓ Managed and support services
- ✓ Microsoft Exchange Implementation & Migration
- ✓ SharePoint Implementation & Migration
- ✓ Azure Cloud/Hybrid Implementation & Migration
- ✓ Microsoft Teams Enablement & Management
- ✓ Microsoft 365 Security and Compliance
- ✓ Microsoft CSP
- ✓ Identity and Access Management