



Pricing Document

Safeguard: Conversation Analysis for Internet Safety and Digital Forensics

Supplier: Securium Ltd

Framework: G-Cloud 15

1. Overview

Discover uses a transparent, token-based pricing model designed to scale according to usage, analytical depth, and contract size. This approach enables public sector organisations to control costs while flexibly supporting different discovery and intelligence use cases.

Contracts for Discover typically range from £5,000 to £500,000 (excluding VAT), depending on token volumes, configuration, professional services, and support requirements.

2. Pricing Model Summary

Tokens represent units of analytical usage consumed when running discovery searches. Token consumption varies based on document size and the selected search depth. Higher search depth increases coverage, analysis time, and likelihood of identifying relevant material.

Search Depth Definitions

- Basic Search – Limited scan focused on essential indicators. Lower cost and faster execution.
- Regular Search – Balanced scan providing broader coverage and analysis.
- Comprehensive Search – Extensive scan providing maximum coverage and analytical depth.

All prices are **exclusive of VAT**.

3. Pricing

Licence Type	Description	Indicative Annual Price Range
Starter Tier	Suitable for pilots and low-volume analysis	£5,000 – £15,000
Standard Tier	Suitable for operational teams	£15,000 – £200,000
Advanced Tier	Suitable for multi-team usage	£100,000 – £350,000
Enterprise Tier	Suitable for large-scale or national programs	£200,000 – £500,000

Pricing varies according to: - Usage, Hosting and deployment model, and Integration requirements.



4. Implementation, Configuration and Professional Services

Professional services are priced using SFIA-aligned daily rates. These services may include: - Safeguarding and risk model configuration - Data ingestion and integration - Policy, threshold and workflow design - Analyst training - Custom use-case development

SFIA-Aligned Consultancy Day Rates

SFIA Level	Strategy & Architecture	Business Change	Solution Development	Service Management	Procurement & Support	Client Interface
Follow	£449	£449	£449	£449	£449	£449
Assist	£560	£560	£560	£560	£560	£560
Apply	£720	£720	£720	£720	£720	£720
Enable	£840	£840	£840	£840	£840	£840
Ensure/ Advise	£960	£960	£960	£960	£960	£960
Initiate/ Influence	£1,170	£1,170	£1,170	£1,170	£1,170	£1,170
Strategy/ Inspire	£1,300	£1,300	£1,300	£1,300	£1,300	£1,300

Standards: - Consultant working day: **7.5 hours** (excluding travel and lunch) - Working week: **Monday to Friday**, excluding UK public holidays - Office hours: **09:00 – 17:30** - Travel and subsistence: **Excluded**, charged at standard rates if required

5. Support and Maintenance

Support Tier	Description	Indicative Annual Cost
Standard Support	Business hours support, updates and maintenance	Included / £5,000 – £15,000
Enhanced Support	Priority response, extended hours	£15,000 – £40,000
Enterprise Support	24/7 support, SLA-backed response	£40,000 – £80,000

Support pricing depends on service criticality, data volumes, and SLA requirements.

6. Volume Discounts and Contract Value

- Volume discounts may apply for multi-year or high-volume contracts
- Custom pricing is available for large-scale safeguarding programmes
- Total contract values typically fall between **£5,000 and £500,000** over the contract term

7. Assumptions and Exclusions

- Prices exclude VAT
- Travel and subsistence are not included unless explicitly stated
- Any third-party software or hosting costs are excluded unless specified



8. Ordering and Contact

Discover can be procured through the G-Cloud 15 Digital Marketplace under the G-Cloud Call-Off Contract.

Contact: info@securium.co.uk

