



2iC NODE (Deployed use) for MOD open standard Lean Services Architecture (LSA) – Pricing Document

2iC software is typically used away from fixed infrastructure and without access to the Internet. Customers install it on their own operationally deployed hardware, such as Android phones, Windows laptops or Jetson embedded computers.

For deployed use licences of 2iC COTS Software, NODE and add-ons (such as TAK Module), 2iC offers a range of commercial models to best fit customer's needs. All models require an on-going TOOLKIT subscription for at least 1 user if access to standard support for 2iC COTS Software is required.

The models offered are:

1. Traditional licence fee per install;
2. SaaS Model;
3. Enterprise licence.

All 2iC software uses the MOD open-standard Lean Services Architecture (LSA) for all interfaces. This enables components to be swapped, extended, or integrated with third-party systems over time.

This open approach avoids vendor lock-in and ensures customers retain full freedom of choice as their operational needs evolve.

Traditional licence fee per install

This is a perpetual licence per install, plus 25% per annum fee for production updates and upgrades in each subsequent year. For avoidance of doubt, the annual maintenance fee does not apply in year 1.

Summary	Cost
2iC NODE	£4,000 per install Plus 25% per annum maintenance fee, commencing year 2.
Optional add-on to NODE: 2iC TAK Module Software for Deployed use.	£2,000 per install
Optional add-on to NODE: 2iC Video Dissemination for Deployed use.	£2,000 per install
Optional add-on to NODE: 2iC MAVLink for Deployed use.	£2,000 per install

Add-on Bundle

If any two optional add-on modules are purchased for a NODE licence, all remaining add-on modules are included at no additional cost

For G-Cloud the following discounts apply:

Number of licences purchased in an order	% discount
1-19	N/A
20-99	35%



100-199	50%
200-499	60%
500+	By negotiation

SaaS model per install

The software above is also offered on a “pay as you go” model as an option instead of an upfront perpetual licence. The subscription is per annum and includes all updates and upgrades.

It is priced at 50% of the perpetual price shown above for 12 months usage. The volume discounts also apply. For example, NODE plus Video Dissemination, for 20 installs on a SaaS model would be £1,950 per install per annum.

Enterprise Licence

The software is also available as an enterprise licence subscription which gives flexibility of usage with a known fixed cost. The enterprise licence would be paid annually in advance with a minimum of 1 year commitment (and up to 5 years). The subscription provides:

1. Unlimited in-scope 2iC COTS Deployed Use licences installed during the period of subscription;
2. Unlimited Deployed Use licences for add-on COTS installed during the period of subscription.
3. Unlimited updates to production deployments during the period of subscription.

The annual fee is fixed for the period of commitment (no annual increase) and based on the scope of usage and the size of the organisation, project or program the licence covers. It has the benefit of allowing customers to install the software without needing to account for unit volumes upfront or report installations to 2iC.

The price is calculated using the SaaS model above and based on 80% of the number of potential in-scope installs within the organisation.

Important Notes:

1. All rates are in GBP and exclude VAT.
2. Payment will be by Direct Bank credit in the UK prior to commencement of the subscription.
3. All software and support is provided under 2iC's standard terms.
4. All software, training, documentation and support is delivered online.