Teams & Leadership

Teams and Leadership Platform (SaaS): Pricing model overview

The Teams and Leadership Platform is licensed on an annual subscription basis. Buyers can procure either:

- an organisation-wide licence priced by employee headcount, or
- a leadership programme licence where the platform is used for a defined cohort.

1. Organisation-wide annual licence (headcount-based)

The organisation-wide licence includes platform access for authorised users, standard onboarding, and standard support.

Pricing: Headcount bands are based on the buyer's stated employee numbers.

- Up to 500 employees: £6,750
- 501 - 1,000 employees: £8,750
- 1,001 - 2,000 employees: £12,750
- 2,001 - 5,000 employees: £21,750
- 5,001 - 10,000 employees: £31,750
- 10,001 - 15,000 employees: £35,000 (cap)
- 15,001+: price on request (cap typically applies)

Pro-rata pricing near band boundaries can be agreed where helpful.

2. Leadership programme licence (cohort-based)

Where a buyer is using the platform for a defined leadership cohort (rather than organisation-wide access), the pricing is:

- Minimum annual licence: £6,750 per annum
- Diagnostic design fee: £5,000 (one off, Year 1 only)

Includes configuration and setup, question set alignment to the programme framework, onboarding materials, and set-up of the first cohort cycle.

Renewal cost is the annual licence fee only unless further bespoke design is required.

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What is included in the annual licence

- Access to Teams and Leadership Platform (SaaS). Unlimited reviews within the licensed scope (organisation-wide or defined cohort).
- Pre-existing suite of diagnostic reviews, including:
    - Individual leadership 360 feedback reviews
    - Team reviews and team diagnostics (including stakeholder input where required)
    - Senior team and leadership team diagnostics
    - Optional specialist modules (e.g. board, executive team, clinical service)
- Customisation with an organisation's logo and colour scheme
- Review setup and administration tools
- Reporting outputs
- Standard onboarding and guidance documentation
- Support via email or ticketing during UK business hours (Mon–Fri 09:00–17:00)

Optional paid services (additional cost)

- Optional services can be agreed at call-off and may include:
- Custom question sets aligned to the buyer's competency framework or values
- Bespoke reporting configuration or additional reporting formats
- Onsite onboarding, training, facilitation, or workshops

Discounts and trials

Discounts for educational organisations are available on request, subject to scope and term.

Multi-year

Discounts are available for multi-year agreements:

- 2 year: 10% reduction
- 3 year: 15% reduction

Trial

A time-limited trial may be available by agreement for evaluation purposes.