



Driven by Data



G-Cloud 15 Pricing Document

For the:
WDM Pavement Management System (WDM PMS)



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1. Pricing Options

For a detailed description of the product/modules and the various options priced below, please refer to Section 2.1 within the PMS Service Definition Document.

This document provides comprehensive information about the WDM PMS offerings within the cloud environment, outlining specific service features, pricing details and client scaling scenarios.

2. Pricing Structure

The WDM PMS service offers various levels of annual subscriptions and user types. The pricing outlined in this document is based on an annual license for hosting the core system instance/seat, with specific rates for three levels of user access: PMS Viewer Users, ukPMS Users and Full WDM PMS Users, a detailed breakdown can be found on Pages 5-6 of the Service Definition Document, detailing the differences between these seat licencing models.

Data migration requirements at the start of a contract can vary significantly, hence, prices for these services will be agreed upon in advance based on the rates specified in the "Ancillary Services" section of this document. These rates also include PMS based Consultancy and Training, depending on the client's requirements.

Included in the annual instance and user charges is a document system framework providing 50Gb of document storage as standard, which is sufficient for storing RCI reports and similar documents. However, if there is a need to store and publish SCANNER or SCRIM videos within the system, additional storage may be required, and prices for this additional document system storage are specified below.

Named user access and permissions can be configured on an individual user or group level, providing a high degree of customisation and security control. Additionally, there is no additional cost for a named user to access multiple purchased modules, allowing users to seamlessly interact with various parts of the system as needed by their role without incurring extra fees. We provide training to client Administrators or "Super Users" on how to configure these access levels effectively. This training empowers client Administrators/Super Users to manage system access precisely, enhancing security and ensuring that the right individuals have the appropriate levels of access to the system's various modules and functions.

The WDM PMS/ukPMS is a fully functional system that enables clients to generate necessary reports and perform map-based queries. While some clients may choose to manage these processes independently, others may prefer a managed system. For those opting for the latter, WDM provides support in producing reports, managing the system and loading/processing annual performance indicator datasets, with prices included for these services.



For clients needing to publish data to an external GIS or import data from one, WDM offers a Geospatial Publishing and Integration Service option. This functionality is also priced as an optional service below, facilitating data exchange via WFS/WMS protocols. This enhances the system's flexibility and interoperability with other geographic information systems.

All prices are exclusive of VAT, expenses/travel and subsistence.

3. WDM PMS Pricing

Product/Services:	Unit:	Price:
Annual Subscription:		
PMS Portal	Per year	£2,475.00
Optional Add-ons to Annual Subscription:		
Add-on Tranche3 compliant ukPMS and/or PAS 2161 Management	Per year	£3,750.00
Add-on to provide Full WDM PMS (includes Tranche3 ukPMS & PAS 2161 Management)	Per year	£22,000.00
Managed PMS	Per year	£5,000.00
Users:		
PMS Portal viewer User	Per named user, Per year	£120.00
ukPMS User	Per named user, Per year	£390.00
Full WDM PMS User	Per named user, Per year	£1,475.00
Document System:		
Extra document storage in 100Gb blocks (See Note 1)	Per year, Per 100Gb	£230.00
Optional services:		
Geospatial Publishing and Integration Service	Per year	£1,300.00
Mobile Working (recording of ukPMS visual surveys)	Per Year	£3,650.00

4. WDM PMS Ancillary Services

Product/Services	Unit	Price
Ancillary Services		
Technical Specialist:		
Software Engineer	Per day	£1,026.00
Infrastructure Engineer	Per day	£1,026.00
Technical Specialist/Lead	Per day	£1,328.40
Implementation:		
Implementation Specialist	Per day	£896.40
Implementation Specialist - Consultant	Per day	£1,166.40
Training & Consultancy:		
Training Specialist	Per day	£896.40
Consultancy - Data Clerk	Per day	£896.40
Consultancy - Senior	Per day	£1,166.40
Facilitation:		
Facilitation of Independent Audit/Assurance checks e.g. (Penetration Testing, National Audit Office, Accessibility Testing)	Per day	£1,166.40
Facilitation of Project Meetings with Client or 3rd Parties	Per day	£1,026.00

5. Pricing and Ancillary Services Notes

5.1 **Note 1 - Storage**

The Annual Subscription (PMS Portal) includes an integrated document management tool for each module and 50Gb of total document storage spread. Additional storage is available in 100Gb blocks, with prices specified within the “Document System” section above.

5.2 **Note 2 - Service Features and Functions**

Please refer to Section 2.1 of the PMS Service Definition document if you would like to understand the differences between PMS Portal, ukPMS and the Full WDM PMS solutions.

5.3 **Note 3 - VAT, Expenses/Travel and Subsistence**

All prices are exclusive of VAT, expenses/travel and subsistence.

6. Client Scaling

The Client Scaling model enables WDM to develop a fair, scalable and cost-effective solution based on a clear understanding of customer requirements. By supplying a limited but meaningful set of information at enquiry stage, WDM can assess scope, align current functionality and develop an indicative fee structure efficiently. A typical enquiry would include the following information:

- The number of operational users required to access and manipulate the solution.
 - *WDM does not differentiate pricing between On-Site or Back Office users. A single user figure can therefore be provided for simplicity, with access controlled through RBAC (Role Based Access Controls) to ensure users only see what is relevant to their role.*
- Required module(s) or an overview of requirements.
 - *If named modules are not known, a high-level description of requirements is equally acceptable. For example, “The solution must support be able to create schemes simplistically, based on Survey and reactive data”. This information is sufficient to develop an indicative fee structure.*
- Optional or ancillary services
 - *Please outline any additional services that may be required. This may include training, data storage or bespoke development. Examples include “Formal, classroom-based training across two districts” or “An interface with a small local business to enable efficient data exchange”.*

Using the information above, WDM will assess your requirements and propose a scalable Annual Subscription model. This will include appropriate core functionality and any additional modules required to meet both mandatory and desired outcomes. Where a requirement cannot be met through existing functionality, WDM's Bristol based in-house development team can explore tailored enhancements that deliver value for both the client and the wider user community.

The scenarios overleaf are intended to illustrate typical configuration of the WDM PMS solution based on a wide range of customer requirements. They provide examples of how subscription tiers and modules may be combined to support different operational models.

These examples are provided for guidance purposes only and do not represent fixed packages. They are designed to demonstrate the flexibility of the PMS solution and support transparent discussions around scope, scale and pricing during a procurement and implementation process.



Client Scenario, PMS View Only Solution

In this scenario, a potential customer has got in touch and asked for a ballpark figure on their requirements. They have provided the following summary:

- 2 total Back-Office users.
- Visualising their PAS2161 dataset, collected and provided by WDM.
- Export their PAS2161 dataset in CSV (Comma-Separated Value) format.

For this scenario, the below is calculated based strictly on the above request:

Product/Services:	Unit:	Units Required:	Price:
<i>Annual Subscription:</i>			
PMS Portal	Per year	1	£2,475.00
<i>PMS User Costs:</i>			
PMS Viewer User	Per year	2	£240.00
<i>Ancillary Services:</i>			
Implementation Specialist	Per day	3	£2,689.20
Training – Specialist	Per day	1	£896.40
		Total, Year 1:	£6,300.60
		Total, Year 2:	£2,715.00

The above figure provides an itemised list to be fully transparent based on the requirements provided. As their requirements are listed only as a summary, they've not indicated what data needs to be migrated, so these have been added as estimates with dialog required to further define.

Client Scenario, Moderate PMS Software Solution

In this scenario, a potential customer has got in touch and asked for a ballpark figure on their requirements. They have provided the following summary:

- 5 total Back-Office users.
- Management of their PAS2161 dataset and ukPMS survey datasets within one solution.
- Storage for 30 years of Construction data, with a total size of nearing 2tb (Terabytes).
- Visualise the data externally via a Web Feature Service (WFS) layer.

For this scenario, the below is calculated based strictly on the above request:

Product/Services:	Unit:	Units Required:	Price:
Annual Subscription:			
PMS Portal	Per year	1	£2,475.00
Optional Add-ons to Annual Subscription:			
Add-on Tranche3 compliant ukPMS and PAS2161 Management	Per year	1	£3,750.00
PMS User Costs:			
ukPMS User	Per year	5	£1,950.00
Document System:			
Extra document storage in 100gb blocks	Per year	20	£4,600.00
Optional Services:			
Geospatial Publishing and Integration Service	Per year	1	£1,300.00
Ancillary Services:			
Implementation Specialist	Per day	5	£4,482.00
Training – Specialist	Per day	3	£2,689.20
		Total, Year 1:	£21,246.20
		Total, Year 2:	£14,075.00

The above figure provides an itemised list to be fully transparent based on the requirements provided. As their requirements are listed only as a summary, they've not indicated what data needs to be migrated, so these have been added as estimates with dialog required to further define.

Client Scenario, Full PMS Software Solution

In this scenario, a potential customer has got in touch and asked for a ballpark figure on their requirements. They have provided the following summary:

- 6 total Back-Office users, 2 On-Site users
- Management of their PAS2161 dataset and ukPMS survey datasets within one solution.
- Utilising software solutions such as Scheme Manager, Construction Editor and Life Cycle Planning. With a Mobile Working solutions required to assess generated Schemes On-Site.
- Storage for 10 years of survey data and images with a total size of nearing 1tb (Terabyte).

For this scenario, the below is calculated based strictly on the above request:

Product/Services:	Unit:	Units Required:	Price:
Annual Subscription:			
PMS Portal	Per year	1	£2,475.00
Optional Add-ons to Annual Subscription:			
Add-on to provide Full WDM PMS (includes Tranche3 ukPMS & PAS 2161 Management)	Per year	1	£22,000.00
PMS User Costs:			
Full WDM PMS User	Per year	8	£11,800.00
Document System:			
Extra document storage in 100gb blocks	Per year	10	£2,300.00
Ancillary Services:			
Implementation Specialist	Per day	10	£8,964.00
Training - Specialist	Per day	5	£4,482.00
		Total, Year 1:	£52,021.00
		Total, Year 2:	£38,575.00

The above figure provides an itemised list to be fully transparent based on the requirements provided. As their requirements are listed only as a summary, they've not indicated what data needs to be migrated, so these have been added as estimates with dialog required to further define.

Client Scenario, Managed PMS Software Solution

In this scenario, a potential customer has got in touch and asked for a ballpark figure on their requirements. They have provided the following summary:

- 2 total Back-Office users
- Management of their PAS2161 dataset and ukPMS survey datasets within one solution.
- Managed service option to load, process and create reports/overlays as per 2.1 of the WDM Service Definition Document.
- As the team are limited on resources, they want to only access the system to download the authorities:
 - Depreciated replacement cost report for footways.
 - RCI report for A roads.
 - BV224b national indicator report.

For this scenario, the below is calculated based strictly on the above request:

Product/Services:	Unit:	Units Required:	Price:
Annual Subscription:			
PMS Portal	Per year	1	£2,475.00
Optional Add-ons to Annual Subscription:			
Add-on Tranche3 compliant ukPMS and PAS2161 Management	Per year	1	£3,750.00
Managed PMS	Per year	1	£5,000.00
PMS User costs:			
ukPMS User	Per named user, per year	2	£780.00
Ancillary Services:			
Implementation Specialist	Per day	5	£4,482.00
Training - Specialist	Per day	3	£2,689.20
		Total, Year 1:	£19,176.20
		Total, Year 2:	£12,005.00

The above figure provides an itemised list to be fully transparent based on the requirements provided. As their requirements are listed only as a summary, they've not indicated what data needs to be migrated, so these have been added as estimates with dialog required to further define.