



Business, Leadership, Technology, Digital, Compliance and Coaching Skills Development Platform

Lot 2 b- Pricing Schedule

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SKILLSOFT SOLUTION SUMMARY FOR G-CLOUD15

The following Platform + Content collections are available for licensing from Skillsoft under G-Cloud 15.

PLATFORM PACKAGES

PRODUCT PACKAGE - PLATFORM	Skillsoft Percipio Platform: Core	Skillsoft Percipio Platform: Create	Skillsoft Percipio Platform: Complete
PACKAGE OVERVIEW	AI-native skills management platform with content delivery, compliance and integrations, plus essential experience features and basic reporting.	AI-native skills management platform with Core capabilities, plus content creation, skills assessments, custom knowledge assets, and limited reporting.	AI-native skills management platform with advanced skills foundations, insights, and integrations—enabling unified skill development, flow-of-work learning, and full reporting
Essential Content Delivery & Integrations	Yes	Yes	Yes
Content Management	Yes	Yes	Yes
Regulated Compliance Training	Yes	Yes	Yes
Reporting & Analytics	Basic	Limited	Full
Learning Management Experience Platform (LMXP)	Basic	Limited	Full
Creation & Customisation of Content	No	Yes	Yes
Creation of Skills Assessments	No	Yes	Yes
Build Custom Assets with Knowledge Sources	No	Yes	Yes
Skills Intelligence Foundation (Ontology & Job Architecture)	No	No	Yes
Skills Insights & Analytics	No	No	Yes
Talent Ecosystem Integrations	No	No	Yes
Unified Skill Development & Management Experience	No	No	Yes
Embed Contextual Learning into flow Of work	No	No	Yes
Learning, Talent & HCM Ecosystem Integrations	No	No	Yes

CONTENT PACKAGES

	Leadership & Business		
PRODUCT PACKAGE - CONTENT	Business Skills	Leadership Development Skills	Frontline Workforce Solution
PACKAGE OVERVIEW	Entire Business Collection across all modalities available within the Interactive Learning Experience (ILE).	Entire Leadership & Development Collection across all modalities available within the Interactive Learning Experience (ILE).	Entire Frontline Workforce collection across all modalities available within the Interactive Learning Experience (ILE).
Business	Business Skills Only	No	No
Leadership	No	Leadership Skills Only	No
Tech & Dev	No	No	No
Skills Benchmarks	Yes	Yes	Yes
Labs	No	No	No
Test Prep	Yes	No	No
Aspire Journeys	Yes	Yes	Yes
Books	Yes	No	Book reviews only
Interactive Courses	No	No	No
Skillsoft CAISY	Yes	No	No
Compliance Legal	No	No	No
Compliance ES&H	No	No	No
Attestation	No	No	No
Frontline Worker	No	No	Yes
Coaching	No	No	No

	Tech & Dev	
PRODUCT PACKAGE - CONTENT	Tech Skills	Software Development Skills
PACKAGE OVERVIEW	Entire Technology Collection across all modalities available within the Interactive Learning Experience (ILE).	Entire Software Development Collection across all modalities available within the Interactive Learning Experience (ILE).
Business	No	No
Leadership	No	No
Tech & Dev	Tech Skills only	Software Dev Skill only
Skills Benchmarks	Yes	Yes
Labs	Yes	Yes
Test Prep	Yes	Yes
Aspire Journeys	Yes	Yes
Books	Yes	Yes
Interactive Courses	Yes	Yes
Skillsoft CAISY	Yes	Yes
Compliance Legal	No	No
Compliance ES&H	No	No
Attestation	No	No
Frontline Worker	No	No
Coaching	No	No

	Compliance	
PRODUCT PACKAGE - CONTENT	Legal & Ethics Skills	Health & Safety Skills
PACKAGE OVERVIEW	Entire Ethic & Legal collection across all modalities available within the Interactive Learning Experience (ILE).	Entire Health & Safety collection across all modalities available within the Interactive Learning Experience (ILE).
Business	No	No
Leadership	No	No
Tech & Dev	No	No
Skills Benchmarks	No	No
Labs	No	No
Test Prep	No	No
Aspire Journeys	No	No
Books	No	No
Interactive Courses	Yes	Yes
Skillsoft CAISY	Yes	Yes
Compliance Legal	Yes	No
Compliance ES&H	No	Yes
Attestation	Yes	Yes
Frontline Worker	No	No
Coaching	No	No

PRODUCT PACKAGE - CONTENT	Certitude - Academy	Skillsoft Coaching
PACKAGE OVERVIEW	Attestation Tool	Digital Coaching (Individual + Group Coaching), plus entire Skillsoft Leadership Development Programme courseware collection, Skillsoft CAISY, and Business Books
Business	No	No
Leadership	No	Yes
Tech & Dev	No	No
Skills Benchmarks	No	No
Labs	No	No
Test Prep	No	No
Aspire Journeys	No	No
Books	No	No
Interactive Courses	No	No
Skillsoft CAISY	No	Yes
Compliance Legal	No	No
Compliance ES&H	No	No
Attestation	Yes	No
Frontline Worker	No	No
Coaching	No	Yes



LICENSE FEES

Name of Product Package	Authorized Audience	Annual Cost for the License	Price per Member of the Authorized Audience
Skillsoft Percipio Platform: Core	Included with Content purchase (please refer to CONTENT pricing tables)		
Skillsoft Percipio Platform: Create (Price for 'Content' will be added, based on licenses selected from the options presented in the CONTENT pricing tables below)	100	£3,117	£31.39
	1,001	£24,041	£31.38
	2,501	£42,174	£23.85
	5,001	£66,443	£16.95
	7,501	£88,159	£13.39
	10,001	£97,100	£11.61
	15,001	£130,314	£9.83
	20,001	£153,308	£8.63
	25,001	£178,857	£7.91
	30,001	£199,297	£7.22
	35,001	£214,626	£6.73
	45,001	£252,951	£6.07
	50,001	£281,056	£5.84
	60,001	£306,605	£5.49
	70,001	£357,705	£5.25
	80,001	£408,805	£5.06
	90,001	£413,915	£4.92

Skillsoft Percipio Platform: Complete (Price for 'Content' will be added, based on licenses selected from the options presented in the CONTENT pricing tables below)	100	£6,285.30	£62.78
	1,001	£47,570.52	£62.75
	2,501	£84,348.73	£47.70
	5,001	£132,886.57	£33.89
	7,501	£172,485.50	£26.78
	10,001	£194,199.42	£23.23
	15,001	£260,627.37	£19.67
	20,001	£316,835.84	£17.26
	25,001	£357,714.31	£15.82
	30,001	£398,593.29	£14.44
	35,001	£429,252.26	£13.45
	45,001	£528,896.75	£12.14
	50,001	£536,560.73	£11.68
	60,001	£643,870.73	£10.99
	70,001	£715,410.22	£10.49
	80,001	£776,729.71	£10.12
	90,001	£873,819.71	£9.83

CONTENT: 'Business Skills'	100	£16,130	£161.30
	1,001	£161,393	£161.23
	2,501	£303,265	£121.26
	5,001	£409,590	£81.90
	7,501	£506,446	£67.52
	10,001	£569,523	£56.95
	15,001	£695,671	£46.37
	20,001	£801,999	£40.10
	25,001	£908,327	£36.33
	30,001	£1,008,342	£33.61
	35,001	£1,067,812	£30.51
	45,001	£1,186,747	£26.37
	50,001	£1,219,181	£24.38
	60,001	£1,284,051	£21.40
	70,001	£1,348,920	£19.27
	80,001	£1,413,789	£17.67
	90,001	£1,478,659	£16.43

CONTENT: 'Leadership Development Skills'	100	£2,779	£27.79
	1,001	£27,809	£27.78
	2,501	£52,255	£20.89
	5,001	£70,575	£14.11
	7,501	£87,265	£11.63
	10,001	£98,133	£9.81
	15,001	£119,869	£7.99
	20,001	£138,191	£6.91
	25,001	£156,512	£6.26
	30,001	£173,745	£5.79
	35,001	£183,992	£5.26
	45,001	£204,486	£4.54
	50,001	£210,074	£4.20
	60,001	£221,252	£3.69
	70,001	£232,429	£3.32
	80,001	£243,607	£3.05
	90,001	£254,784	£2.83

CONTENT: 'Frontline Workforce Solution'	100	£794.08	£7.94
	1,001	£7,945.49	£7.94
	2,501	£14,929.96	£5.97
	5,001	£20,164.42	£4.03
	7,501	£24,932.75	£3.32
	10,001	£28,038.03	£2.80
	15,001	£34,248.40	£2.28
	20,001	£39,483.05	£1.97
	25,001	£44,717.64	£1.79
	30,001	£49,641.45	£1.65
	35,001	£52,569.21	£1.50
	45,001	£58,424.45	£1.30
	50,001	£60,021.24	£1.20
	60,001	£63,214.81	£1.05
	70,001	£66,408.37	£0.95
	80,001	£69,601.94	£0.87
	90,001	£72,795.51	£0.81

CONTENT: 'Tech Skills'	100	£9,926	£99.26
	1,001	£99,319	£99.22
	2,501	£186,624	£74.62
	5,001	£252,055	£50.40
	7,501	£311,659	£41.55
	10,001	£350,475	£35.04
	15,001	£428,105	£28.54
	20,001	£493,538	£24.68
	25,001	£558,970	£22.36
	30,001	£620,518	£20.68
	35,001	£657,115	£18.77
	45,001	£730,306	£16.23
	50,001	£750,265	£15.01
	60,001	£790,185	£13.17
	70,001	£830,105	£11.86
	80,001	£870,024	£10.88
	90,001	£909,944	£10.11

CONTENT: 'Software Development Skills'	100	£7,941	£79.41
	1,001	£79,455	£79.38
	2,501	£149,300	£59.70
	5,001	£201,644	£40.32
	7,501	£249,327	£33.24
	10,001	£280,380	£28.04
	15,001	£342,484	£22.83
	20,001	£394,831	£19.74
	25,001	£447,176	£17.89
	30,001	£496,415	£16.55
	35,001	£525,692	£15.02
	45,001	£584,245	£12.98
	50,001	£600,212	£12.00
	60,001	£632,148	£10.54
	70,001	£664,084	£9.49
	80,001	£696,019	£8.70
	90,001	£727,955	£8.09

CONTENT: 'Legal & Ethics Skills'	100	£1,143.48	£11.43
	1,001	£11,441.50	£11.43
	2,501	£21,499.14	£8.60
	5,001	£29,036.76	£5.81
	7,501	£35,903.16	£4.79
	10,001	£40,374.77	£4.04
	15,001	£49,317.70	£3.29
	20,001	£56,855.59	£2.84
	25,001	£64,393.40	£2.58
	30,001	£71,483.69	£2.38
	35,001	£75,699.66	£2.16
	45,001	£84,131.22	£1.87
	50,001	£86,430.58	£1.73
	60,001	£91,029.32	£1.52
	70,001	£95,628.06	£1.37
	80,001	£100,226.80	£1.25
	90,001	£104,825.53	£1.16

CONTENT: 'Health & Safety Skills'	100	£1,143.48	£11.43
	1,001	£11,441.50	£11.43
	2,501	£21,499.14	£8.60
	5,001	£29,036.76	£5.81
	7,501	£35,903.16	£4.79
	10,001	£40,374.77	£4.04
	15,001	£49,317.70	£3.29
	20,001	£56,855.59	£2.84
	25,001	£64,393.40	£2.58
	30,001	£71,483.69	£2.38
	35,001	£75,699.66	£2.16
	45,001	£84,131.22	£1.87
	50,001	£86,430.58	£1.73
	60,001	£91,029.32	£1.52
	70,001	£95,628.06	£1.37
	80,001	£100,226.80	£1.25
	90,001	£104,825.53	£1.16
Skillsoft Coaching 3 Month Subscription (45 minute sessions)	10	£9,444.20	£944.42
	25	£23,610.50	£944.42
	50	£45,171.00	£903.42
	100	£86,565.00	£865.65
	200	£166,834.00	£834.17
	300	£250,251.00	£834.17
	400	£333,668.00	£834.17
	500	£402,920.00	£805.84

Skillsoft Coaching 6 Month Subscription (45 minute sessions)	10	£15,560.10	£1,556.01
	25	£38,900.50	£1,556.02
	50	£74,559.00	£1,491.18
	100	£142,635.00	£1,426.35
	200	£275,544.00	£1,377.72
	300	£413,316.00	£1,377.72
	400	£551,088.00	£1,377.72
	500	£664,550.00	£1,329.10
Skillsoft Coaching 12 Month Subscription (45 minute sessions)	10	£25,933.60	£2,593.36
	25	£64,834.00	£2,593.36
	50	£124,805.50	£2,496.11
	100	£239,886.00	£2,398.86
	200	£457,080.00	£2,285.40
	300	£685,620.00	£2,285.40
	400	£914,160.00	£2,285.40
	500	£1,094,075.00	£2,188.15
Skillsoft Internal Coach Solution	50	£7,869.50	£157.39
	100	£15,723.00	£157.23
	250	£35,857.50	£143.43
	500	£63,110.00	£126.22
	1,000	£107,240.00	£107.24
	2,500	£214,500.00	£85.80
	5,000	£359,300.00	£71.86
	10,000	£571,400.00	£57.14
Skillsoft Group Coaching	1	£5,902.14	£5,902.14
	11	£56,267.09	£5,115.19

Certitude – Academy

100	£2,234.96	£20.64
200	£2,517.09	£11.51
400	£3,081.37	£6.48
800	£3,701.22	£3.97
1,600	£4,604.06	£2.38
3,200	£5,619.42	£1.48
5,000	£7,030.14	£1.15
10,000	£8,440.82	£0.72
15,000	£9,851.50	£0.58
20,000	£18,315.57	£0.50
50,000	£32,422.37	£0.38

Notes:

All licence pricing in the table above is for a committed purchase of a licence for use of the specified product package by a number of Licensed Users up to the specified Authorised Audience. Please refer to Supplier's Skillsoft's Terms & Conditions document on the digital marketplace for the definitions of Authorised Audience and Licensed User, and for associated additional terms.

If a Buyer wishes to purchase a license for an Authorised Audience that falls between two levels indicated in the table above it may do so. The annual cost for the license shall be calculated, with reference to the section in the table above for the product package to be licensed, by multiplying the Authorised Audience required by the Buyer by the price per member of the Authorised Audience for the Authorised Audience level in the table above immediately below the Authorised Audience required by the Buyer. For example, if a Buyer wishes to purchase a licence for 'Business Skills' for an Authorised Audience of 1,500, the annual cost for the license shall be calculated as 1,500 x £161.23 = £241,845. However, if any such calculation results in an annual cost for the license in excess of that indicated in the table above for the Authorised Audience level immediately above the Authorised Audience required by the Buyer, then the annual cost indicated in the table above for the Authorized Audience level immediately above the Authorised Audience required by the Buyer shall apply.

All pricing includes service and support as described in Supplier's document titled 'Skillsoft UK Limited Service Levels and Support' appended to Supplier's Service Definition document as Exhibit A.

All charges for committed licence purchases will be invoiced annually in advance.

Skillsoft Group Coaching

Additional Group Coaching above 11 can be purchased at £5,115.19 per instance. Each instance between 1 and 10 will be at a price of £5,902.14 each.

ADDITIONAL STORAGE SPACE FOR CUSTOM CONTENT

Storage space for Custom Content additional to the initial 200 gigabytes provided on each Buyer's Percipio site can be purchased at a price of £64.89 per gigabyte.

FEE-BASED ADD-ON PROFESSIONAL SERVICES

Skillsoft's Professional Services team can bring deep consulting, industry, technological and instructional design to each engagement. We work to connect your business objectives to key learning experiences, drive engagement, and set you up for success. Our goal is to become your trusted advisor and an extension of your organisation by helping to implement diverse, complex learning and performance solutions and support ongoing organisational needs for coordination, integration, and communication. Skillsoft customers can make the most of our award-winning intelligent learning platform and content with our expert Professional Services team who will work to ensure you have a successful learning experience.

Fee Based Service	Fee
On Demand Services	£1,784.82 per 'pack' of 2 credits to be consumed within a contract year.
Program Manager	A half-time program manager (20 hours / week) is £129,399.63 and a full-time program manager (40 hours / week) is £214,178.70.*
Learning Administration	£4,640.54 per annum for each hour per week contracted, subject to a minimum of 2 hours per week.
Leadership Development Skills: Leadership Services Customer Toolkit (one time charge)	£1,973.11
Leadership Development Skills: Leadership Services Fully Managed Engagement (per 25 user cohort, minimum 2)	£8,924.00
Leadership Development Skills: Leadership Services Introductory Engagement (per 25 user cohort)	£4,462.05
Percipio LMS Implementation Service	£4,462.05 where not included in the first year of any Call-Off Contract.
Percipio Content Integration Implementation	£1,561.84 where not included in the first year of any Call-Off Contract.
Custom Launch Implementation Service	£27,623.49.

Percipio Essential Launch Implementation	£4,462.05
Percipio Fast Launch Implementation	£1,561.84
Certitude Implementation	£1,785.12

Fee Based Service	Total Instances	Cost Per Instance	Total Cost
CAISY For You	1	£9,443.42	£9,443.42
	2	£9,049.95	£18,099.90
	3	£8,656.47	£25,969.42
	4	£8,263.00	£33,051.98
	5	£7,869.52	£39,347.60
	6	£7,474.04	£44,856.26
	7	£7,082.57	£49,577.98
	8	£6,689.09	£53,512.74
	9	£6,295.62	£56,660.54
	10	£5,902.14	£59,021.40

*Additional CAISY For You beyond 10 will be charged at £5902.14 per instance.

Fee-based add-on services are habitually purchased by Skillsoft's clients at the same time as and for the period of service provision to align with the licence term of licence(s) for product packages. In such instances the fees for add-on services will be invoiced annually in advance alongside the licence fees. If fee-based add-on services are purchase subsequent to a licence purchase, the fees for the services will be invoiced on the commencement date for the services indicated in the applicable Call-Off Contract.

CONTACT DETAILS

Please contact Shariff El Rafaey to discuss the Skillsoft listing on G-Cloud. Contact details below:

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