

CloudRock: G-Cloud 15 Pricing

CloudRock operates using our team of experienced consultants, handpicked for your project. See below for our pricing bands:

	Consultant Location		
Consultant level	UK	Portugal	India
Senior Partner	£2,120		
Director	£1,920		
Senior Manager	£1,760	£1,120	£1,040
Manager	£1,680	£1,080	£960
Managing Consultant	£1,560	£1,000	£920
Senior Consultant	£1,400	£880	£760
Consultant	£1,160	£840	£680
Associate Consultant	£1,040	£760	£600
Analyst	£920	£680	£520
Hypercare+ (AMS)	£880		

All rates are exclusive of VAT, which will be charged at the prevailing rate.

Pricing Approach

Pricing is based on fixed daily rates aligned to defined delivery roles, calculated on an 8-hour working day, and published in accordance with G-Cloud 15 framework requirements.

Rates are inclusive of:

- Professional delivery effort
- Delivery governance
- Quality assurance
- Knowledge transfer
- Standard reporting and stakeholder engagement

No additional charges apply unless explicitly stated in the Call-Off Contract. Reasonable travel and subsistence expenses are not included unless explicitly agreed in the Call-Off Contract.

Delivery Model and Location

Services are delivered through a blended onshore and near/offshore delivery model, combining:

- UK-based consultants providing overall accountability, client engagement, and delivery leadership

- Portugal and India-based consultants supporting delivery activities where appropriate, under UK governance

The delivery model for each engagement is agreed with the Buyer and aligned to:

- Security and data requirements
- Service criticality
- Delivery timelines
- Buyer preferences

Governance and Accountability

Regardless of delivery location:

- Overall service accountability remains UK-based
- Delivery is led by a named UK-based delivery lead
- All work is performed in line with agreed security, confidentiality, and data protection requirements

Senior Leadership in Delivery

Senior Partner and Director roles are actively involved in delivery to provide:

- Programme leadership and sponsorship
- Executive stakeholder engagement
- Risk management and escalation ownership
- Delivery assurance and strategic oversight

This ensures complex programmes benefit from experienced leadership while maintaining day-to-day delivery through specialist consultants.

Senior leadership involvement is typically targeted and proportionate to programme size and complexity.

Value for Money and Proportionate Resourcing

Engagements are resourced using an appropriate blend of senior leadership and delivery specialists to ensure:

- Strong governance and risk control
- Efficient delivery execution
- Cost-effective team structures

Buyers retain full control over the composition of delivery teams and the level of senior involvement.

Post-Go-Live and Hypercare Services

Post-go-live support (“Hypercare+”) provides specialist, time-bound support following implementation, including:

- Issue resolution

- Knowledge transfer
- Stabilisation support
- Advisory input

Hypercare+ is not a substitute for long-term managed services and is typically delivered for a defined, agreed period.

Flexibility and Transparency

- Buyers may procure services using individual roles or blended teams
- Rates are transparent and fixed
- No minimum volumes apply
- Roles can be mapped to SFIA levels on request where required for Buyer assurance