



All our consultants have delivered large, complex, and difficult projects. We are trusted advisors with the experience and track record to match. We are client focused and conscientious with deep integrity.

We setup transformation programmes to deliver successfully right from the start. We create the best solution for you, and we always deliver on our promises.

Similar projects can have different objectives. We find out what your success looks like, and we use our experience, pragmatism, and flexibility to tailor our approach and style to your specific needs.

SaaS Cloud Implementation and Migration



Crown
Commercial
Service
Supplier

Company Overview

At Encordia Consulting, we specialise in making complex transformations a reality. Through a clear approach, we simplify the delivery process and adapt to your particular needs. We understand that large transformation programmes are truly about business change backed by IT automation. We focus on clearly identifying the true business need and translate that into intelligently architected processes and systems that are deliverable, scale effectively, don't cost the earth and above all, meet your business objectives. We believe in right-first-time delivery and put significant energy into architecting the best solution across business process, infrastructure, data and software.

We have off-shore delivery teams that are able to quickly provide proof-of-concepts through to full-scale solutions across the breadth of the digital enterprise. Our teams are experts at smoothly delivering modern-day services using Cloud technology in complex environments.

Over our years of transformation delivery, we have created a series of methods and tools to accelerate and simplify digital front-office and back-office programmes. We have accelerators in the form of tried and tested delivery templates, proven methodologies and approaches which we adapt to your needs, structured health-check and assurance tools for business and technical assurance and migration tooling with templates to simplify and speed up the end-to-end delivery.

We are passionate about delivery and we deliver on our promises.

SaaS Cloud Implementation and Migration

Encordia Consulting assists organisations in delivering cloud-based and hybrid SaaS solutions in Oracle Fusion, SuccessFactors, S4/HANA, Salesforce, ServiceNow and MS Dynamics 365. Our proven approach and deep experience will ensure that your migration is performed smoothly and efficiently to meet the goals of the programme.

Features

- Programme initiation: strategy, scope, budgeting, roadmap and approach
- Target Operating Model design
- Architecture, design (process, data, solution, integration, security, reporting, analytics)
- Programme planning and execution
- Vendor management and delivery
- Data Migration
- Test management (strategy & planning, management, execution)
- Independent delivery assurance
- Project rescue and recovery

Benefits

- Right-first time approach with highly experienced architects
- Delivery confidence through a mature and structured approach
- Alignment of organisation, people, process and technology
- Pragmatic solution delivery balancing process design and solution capability
- Minimise delivery and run risk
- Minimise solution and migration costs

- Minimise business impact

Planning

Through our experience of Business, IT and digital transformation delivery we have developed a delivery approach and associated planning methodology which we tailor to the specifics of the client programme. This includes:

- Structured and mature delivery approach which has been successfully tried and tested
- Plans covering the breadth and depth of activity required to successfully deliver
- Development models and metrics for the planning, duration and costing of extra functionality through extensions, migrations, reporting and analytics
- Process design and delivery scope
- Cloud instance setup and configuration models
- Test phase planning including CRP, UAT, Penetration, Performance, Non-Functional and Cutover
- Stakeholder engagement and management
- Training

Training

At an early stage, Encordia will engage with the client project team in order to determine if any training will be required later in the project. The Training Strategy is used to gain agreement from the client over what training is required and how it will be delivered. It is used where these have not already been covered in sufficient detail in the requirements. The scope of training can cover training for users, system administrators and technical support staff (usually when client technical staff are unfamiliar with the Cloud technologies being provided). It can be provided directly by the Encordia team or on the basis of train-the-trainer (usual for user training with a large user population). On larger projects a formal Training Needs Analysis (TNA) stage can be conducted. This consists of:

- Issuing questionnaires to the future trainees to understand existing skills and needs
- Analysis of the results
- Leading to decisions on most appropriate training methods

Alternatively, a more concise TNA stage can be conducted by meeting with client representatives and using their understanding of the likely skills of trainees to propose the training methods.

Setup and migration

Encordia supports clients with business and digital transformations from concept through design, delivery, and migration. Throughout this transformation journey, realising delivery value against the case for change is critical, and we will work closely with you to make the necessary changes to your operating model, ways of working, partner with you to ensure successful delivery, and leave a lasting capability to operate and support.

Our Service includes the implementation of Oracle ERP Cloud processes across the range of available modules and migration from existing Cloud or on-premise solutions. As well as shifting processing to the Cloud (or between cloud services) we provide a data migration service.

Through years of migration delivery we have developed a templated approach for data objects across Finance, Procurement, Project Accounting, HR and Payroll. This approach accelerates stakeholder engagement, reduces data scope and definition effort and time and compresses the time and effort needed on requirements and

analysis. Our approach significantly reduces the migration time and cost, placing emphasis on quality and migrating only the data required.

Quality assurance and performance testing

Our assurance activities can be undertaken at any stage of the lifecycle of a programme to provide sponsors and stakeholders with independent, honest feedback, supplying pragmatic recommendations for improvement where necessary.

Encordia can assist with the development of testing strategies or test management:

- Test strategy and approach – development of an end-to-end testing strategy, including full requirement traceability, appropriate test framework, setup and use of test harnesses, test phasing, test data management, tooling and execution management
- Development of a test harness – determination and setup of tooling and processes required to drive repeatable, production-like, and efficient test execution
- High volume test management with execution performance, bottleneck management and performance tuning
- Test Execution and management – Encordia can lead or assist your team, contractors or other suppliers through the preparation and execution of all test phases, ultimately leading to a successful cutover and go live.

Our commitment to you

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