



All our consultants have delivered large, complex, and difficult projects. We are trusted advisors with the experience and track record to match. We are client focused and conscientious with deep integrity.

We setup transformation programmes to deliver successfully right from the start. We create the best solution for you, and we always deliver on our promises.

Similar projects can have different objectives. We find out what your success looks like, and we use our experience, pragmatism, and flexibility to tailor our approach and style to your specific needs.

# ERP Cloud Implementation



Crown  
Commercial  
Service  
Supplier

## Company Overview

At Encordia Consulting, we specialise in making complex transformations a reality. Through a clear approach, we simplify the delivery process and adapt to your particular needs. We understand that large transformation programmes are truly about business change backed by IT automation. We focus on clearly identifying the true business need and translate that into intelligently architected processes and systems that are deliverable, scale effectively, don't cost the earth and above all, meet your business objectives. We believe in right-first-time delivery and put significant energy into architecting the best solution across business process, infrastructure, data and software.

We have off-shore delivery teams that are able to quickly provide proof-of-concepts through to full-scale solutions across the breadth of the digital enterprise. Our teams are experts at smoothly delivering modern-day services using Cloud technology in complex environments.

Over our years of transformation delivery, we have created a series of methods and tools to accelerate and simplify digital front-office and back-office programmes. We have accelerators in the form of tried and tested delivery templates, proven methodologies and approaches which we adapt to your needs, structured health-check and assurance tools for business and technical assurance and migration tooling with templates to simplify and speed up the end-to-end delivery.

We are passionate about delivery and we deliver on our promises.

## ERP Cloud Implementation

Encordia assists clients with ERP Cloud implementations from on-premise to cloud migration assessment through to implementation. Our consultants have over 25 years' experience in delivering ERP software including cloud services. We offer assistance either client-side (architecture, design, test management, vendor management, data migration) or full turn-key delivery covering Oracle Fusion, SuccessFactors, S4/HANA, Salesforce, ServiceNow and MS Dynamics 365.

### Features

- On-premise to cloud migration assessment
- End-to-end architecture design, including integration across SaaS and on-prem
- Client-side assistance or turn-key delivery
- On-shore and off-shore configuration and development teams
- Architecture and design (process, data, solution, integration, security, reporting, analytics)
- Test management (strategy & planning, management, execution)
- Data migration (templates and tooling for automated migration)
- Configuration and implementation
- Project rescue and recovery

### Benefits

- Right-first-time approach with highly experienced architects
- Pragmatic solution delivery balancing process design and solution capability
- Delivery confidence through a mature and structured approach
- Alignment of organisation, people, process and technology
- Minimise delivery and run risk
- Minimise business impact

## Planning

ERP projects are complex and can span multiple other departments. Through over 25 years' of ERP delivery experience, we have developed a delivery approach and associated planning methodology which we tailor to the specifics of the client programme. This includes:

- Structured and mature delivery approach
- Plans covering the breadth and depth of activity required to successfully deliver your programme plans
- Development models and metrics for the planning, duration, and costing of extra functionality through extensions, migrations, reporting and analytics
- Process design and delivery scope
- Instance setup and configuration models
- Test phase planning including Conference Room Pilot, UAT, Penetration, Performance, Non-Functional and Cutover
- Stakeholder engagement and management
- Training plans and delivery

## Training

As part of managing your ERP cloud transformation, we can undertake, or support your teams in performing, training needs analysis and prepare a training plan to underpin the transformation. The training needs analysis will include the skills and behaviours required for implementation of the change within the business and critically ensuring the business is able to provide effective and efficient on-going support. Encordia can also provide Leadership, Delivery and Change coaching as part of skills transfer. In addition, we can assist the delivery teams in evaluating potential training suppliers.

Our preferred approach is, where possible and appropriate, to partner with your business and work closely with the delivery professionals in your organisation, performing on-going knowledge transfer throughout the delivery. This reduces the need to perform end-of-delivery knowledge transfer, thereby reducing the need for training within the delivery and implementation teams.

## Setup and migration

Encordia supports clients with their ERP cloud delivery from concept through design, delivery, and migration. Throughout this transformation journey, realising delivery value against the case for change is critical, and we will work closely with you to make the necessary changes to your operating model, ways of working, partner with you to ensure successful delivery and leave a lasting capability to operate and support and to realise the business case.

We are experienced working with multi-supplier teams, integrating multiple cloud vendors and managing complex transformation programmes. As such, we can assist with the programme setup, embedding appropriate governance by design and creating an approach to enable you to deliver-at-pace, within governance controls in a safe manner.

Our Service includes the implementation of Oracle ERP Cloud processes across the range of available modules and migration from existing Cloud or on-premise solutions. As well as shifting processing to the Cloud (or between cloud services) we provide a data migration service.

Through years of migration delivery we have developed a templated approach for data objects across Finance, Procurement, Project Accounting, HR and Payroll. This approach accelerates stakeholder engagement, reduces data scope and definition effort and time and compresses the time and effort needed on requirements and analysis. Our approach significantly reduces the migration time and cost, placing emphasis on quality and migrating only the data required.

## Quality assurance and performance testing

Our assurance activities can be undertaken at any stage of the lifecycle of a programme to provide sponsors and stakeholders with independent, honest feedback, supplying pragmatic recommendations for improvement where necessary.

Encordia can assist with the development of testing strategies or test management:

- Test strategy and approach – development of an end-to-end testing strategy, including full requirement traceability, appropriate test framework, setup and use of test harnesses, test phasing, test data management, tooling and execution management
- Development of a test harness – determination and setup of tooling and processes required to drive repeatable, production-like, and efficient test execution
- High volume test management with execution performance, bottleneck management and performance tuning
- Test Execution and management – Encordia can lead or assist your team, contractors or other suppliers through the preparation and execution of all test phases, ultimately leading to a successful cutover and go live.

## Our commitment to you

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