



All our consultants have delivered large, complex, and difficult projects. We are trusted advisors with the experience and track record to match. We are client focused and conscientious with deep integrity.

We setup transformation programmes to deliver successfully right from the start. We create the best solution for you, and we always deliver on our promises.

Similar projects can have different objectives. We find out what your success looks like, and we use our experience, pragmatism, and flexibility to tailor our approach and style to your specific needs.

Business & Digital Transformation

Company Overview

At Encordia Consulting, we specialise in making complex transformations a reality. Through a clear approach, we simplify the delivery process and adapt to your particular needs. We understand that large transformation programmes are truly about business change backed by IT automation. We focus on clearly identifying the true business need and translate that into intelligently architected processes and systems that are deliverable, scale effectively, don't cost the earth and above all, meet your business objectives. We believe in right-first-time delivery and put significant energy into architecting the best solution across business process, infrastructure, data, and software.

We have offshore delivery teams that are able to quickly provide proof-of-concepts through to full-scale solutions across the breadth of the digital enterprise. Our teams are experts at smoothly delivering modern-day services using Cloud technology in complex environments.

Over our years of transformation delivery, we have created a series of methods and tools to accelerate and simplify digital front-office and back-office programmes. We have accelerators in the form of tried and tested delivery templates, proven methodologies, and approaches which we adapt to your needs, structured health-check and assurance tools for business and technical assurance and migration tooling with templates to simplify and speed up the end-to-end delivery.

We are passionate about delivery, and we deliver on our promises.

Business & Digital Transformation

Encordia provides a full suite of consultancy services for Business and Digital transformation, from strategy through planning, mobilisation, architecture, design, delivery, change and benefits realisation, coaching and upskilling your team through the process. Business and digital transformations are often complex, require involvement from multiple business departments and cross process, application, data, integration, and cloud infrastructure. As such, these deliveries can carry reasonable time, cost and expected outcome risks. Our teams are experienced in performing large-scale transformations programmes both assisting with your journey to the cloud and SaaS, PaaS and iPaaS migrations as well as optimising and refreshing previous migrations.

Features

- Programme governance, design, set up and execution
- Strategic transformation business case, with a case for change
- End-to-end architecture, design and implementation to underpin transformation vision
- Business process, data, integration, application and cloud infrastructure architecture
- Cloud, design, delivery, migrations, and costing
- Digital and technology-enabled transformation strategy
- Undertake cloud change impact assessments and develop change readiness
- Create and embed cloud change management plans
- Design, implement, and assess communication strategies and plans
- Target Operating Model design and implementation
- Change management to delivery lasting change

Benefits

- A holistic approach to Cloud Business and Digital transformation
- Unbiased, independent advice
- Process automation using cloud technologies, reducing run cost
- Alignment with your strategic objectives and needs
- On-going robust control over change
- Pragmatic, partnering, delivery approach, focused on outcomes
- Realistic view of costings and timings
- Pragmatic assessment of delivery approaches and options
- Brings your organisation along the transformation journey
- Stakeholders engaged and alignment throughout the transformation process

Planning

Encordia can help drive the transformation delivery by forming a comprehensive delivery plan. Through interviews, workshops and desk-based research, we will assess the situation and build a plan with you.

Typically, the approach will include:

- Defining a compelling case for change including a rationale for strategic aims and business need for the transformation across people, process and technology
- Transformation programme design, set up, and execution
- Establishing appropriate governance for the transformation enabling decision making at all levels
- Understanding the current state, define target state and assess the gap-to-deliver
- Blueprint the Target Operating Model design, including people, process, data and enabling technology
- Agreeing and aligning appropriate approaches (Agile/Waterfall/Hybrid), change and communications
- Building the transformation feature roadmap, with prioritisation and backlog
- Establishing the delivery approach and resource, supplementing internal teams with experts and coaches as appropriate (Delivery, Change, Engineering, Technical)
- Defining an end-to-end, fully resourced and costed delivery plan
- Defining the benefits realisation plan, embedded in the organisation with clear responsibilities to achieve the benefits
- Understanding training needs (skills and behaviours) and develop learning and development Plans
- Managing and embedding the transformation delivery and benefits realisation

Training

As part of managing the transformation to the Cloud, we can undertake, or support your teams in performing, training needs analysis and prepare a training plan to underpin the transformation. The training needs analysis will include the skills and behaviours required for implementation of the change within the business and critically ensuring the business is able to provide effective and efficient on-going support. Encordia can also provide Leadership, Delivery and Change coaching as part of skills transfer. In addition, we can assist the delivery teams in evaluating potential training suppliers.

Our preferred approach is, where possible and appropriate, to partner with your business and work closely with the delivery professionals in your organisation, performing on-going knowledge transfer throughout the delivery. This reduces the need to perform end-of-delivery knowledge transfer, thereby reducing the need for training within the delivery and implementation teams.

Setup and migration

Encordia supports clients with business and digital transformations from concept through design, delivery, and migration. Throughout this transformation journey, realising delivery value against the case for change is critical, and we will work closely with you to make the necessary changes to your operating model, ways of working, partner with you to ensure successful delivery and leave a lasting capability to operate and support and to realise the business case.

We are experienced working with multi-supplier teams, integrating multiple cloud vendors and managing complex transformation programmes. As such, we can assist with the programme setup, embedding appropriate governance by design and creating an approach to enable you to deliver-at-pace, within governance controls in a safe manner.

Encordia will work closely with you to establish an effective case for change, pragmatically evaluate the key options available, determine a suitable and efficient delivery approach and manage the transformation delivery.

Quality assurance and performance testing

Our assurance activities can be undertaken at any stage of the lifecycle of a programme to provide sponsors and stakeholders with independent, honest feedback, supplying pragmatic recommendations for improvement where necessary.

Encordia can assist with the development of testing strategies or test management:

- Test strategy and approach – development of an end-to-end testing strategy, including full requirement traceability, appropriate test framework, setup and use of test harnesses, test phasing, test data management, tooling and execution management
- Development of a test harness – determination and setup of tooling and processes required to drive repeatable, production-like, and efficient test execution
- High volume test management with execution performance, bottleneck management and performance tuning
- Test Execution and management – Encordia can lead or assist your team, contractors or other suppliers through the preparation and execution of all test phases, ultimately leading to a successful cutover and go live.

Our commitment to you

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